

Local Market Update through May 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 13.3%

Year-Over-Year Change in
New Listings

+ 34.5%

Year-Over-Year Change in
Closed Sales

- 5.1%

One-Year Change in
Median Sales Price*

Last 3 Months

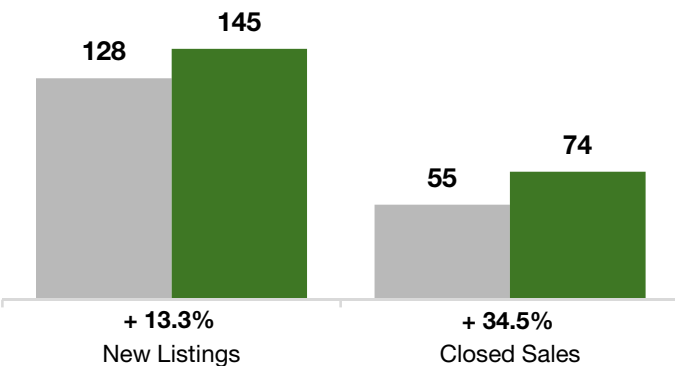
Year to Date

	Thru 5-2013	Thru 5-2014	+ / -	Thru 5-2013	Thru 5-2014	+ / -
New Listings	128	145	+ 13.3%	216	220	+ 1.9%
Pending Sales	83	94	+ 13.3%	114	139	+ 21.9%
Closed Sales	55	74	+ 34.5%	108	109	+ 0.9%
Lowest Sale Price*	\$85,000	\$80,000	- 5.9%	\$65,000	\$80,000	+ 23.1%
Median Sales Price*	\$292,500	\$277,500	- 5.1%	\$291,250	\$275,000	- 5.6%
Highest Sale Price*	\$1,260,000	\$965,000	- 23.4%	\$1,260,000	\$965,000	- 23.4%
Percent of Original List Price Received*	87.6%	89.4%	+ 2.0%	87.6%	89.6%	+ 2.3%
Inventory of Homes for Sale	338	240	- 29.1%	--	--	--
Months Supply of Inventory	16.1	9.5	- 40.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

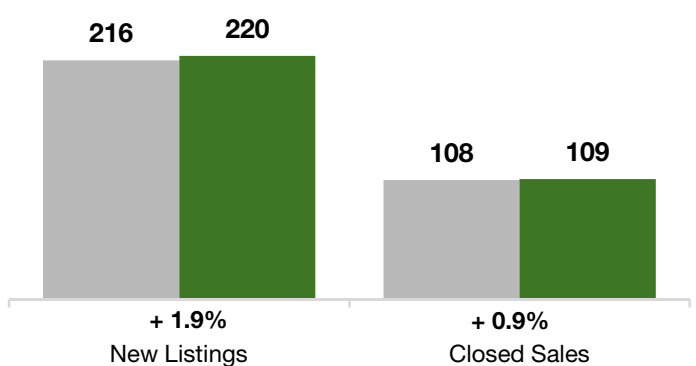
Last 3 Months

■ Thru 5-2013
■ Thru 5-2014



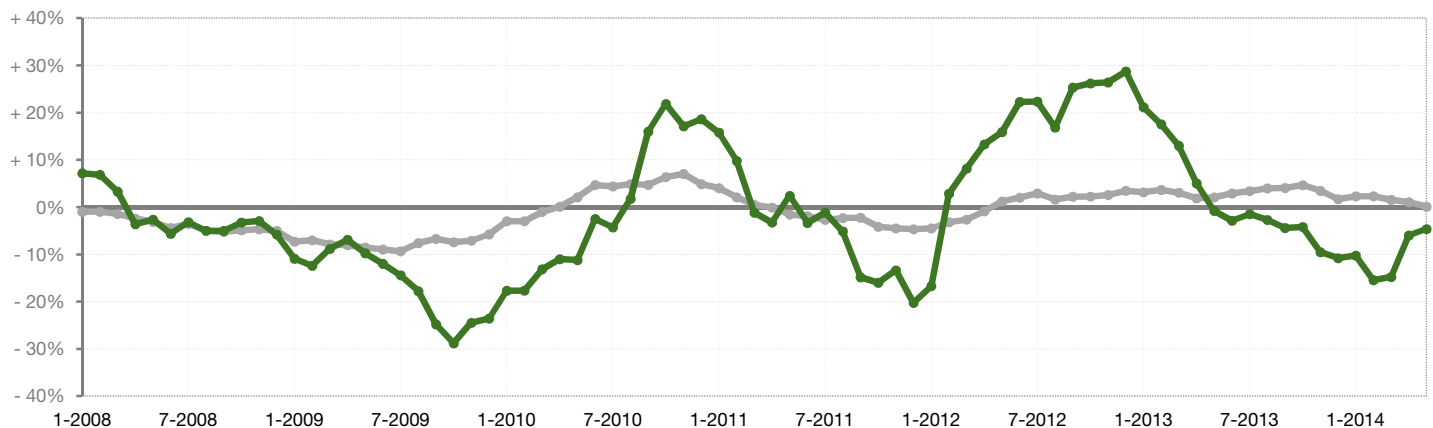
Year to Date

■ Thru 5-2013
■ Thru 5-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.