

Local Market Update through June 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 10.1%

Year-Over-Year Change in
New Listings

+ 27.7%

Year-Over-Year Change in
Closed Sales

- 6.8%

One-Year Change in
Median Sales Price*

Last 3 Months

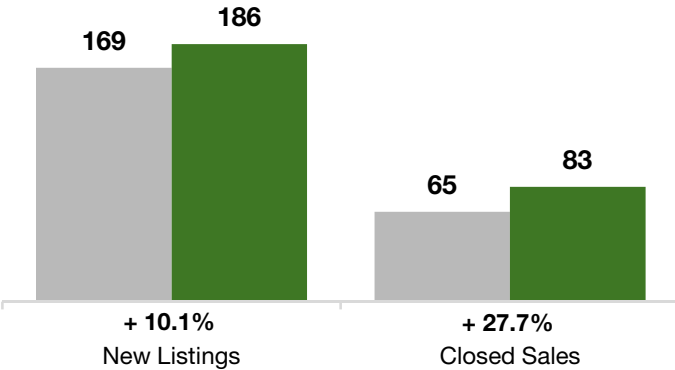
Year to Date

	Thru 6-2013	Thru 6-2014	+ / -	Thru 6-2013	Thru 6-2014	+ / -
New Listings	169	186	+ 10.1%	313	324	+ 3.5%
Pending Sales	82	114	+ 39.0%	139	175	+ 25.9%
Closed Sales	65	83	+ 27.7%	124	152	+ 22.6%
Lowest Sale Price*	\$59,000	\$65,000	+ 10.2%	\$59,000	\$61,500	+ 4.2%
Median Sales Price*	\$365,000	\$339,999	- 6.8%	\$380,000	\$365,000	- 3.9%
Highest Sale Price*	\$855,000	\$885,000	+ 3.5%	\$855,000	\$885,000	+ 3.5%
Percent of Original List Price Received*	91.0%	92.4%	+ 1.5%	91.3%	91.6%	+ 0.3%
Inventory of Homes for Sale	282	243	- 13.8%	--	--	--
Months Supply of Inventory	12.9	8.8	- 31.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

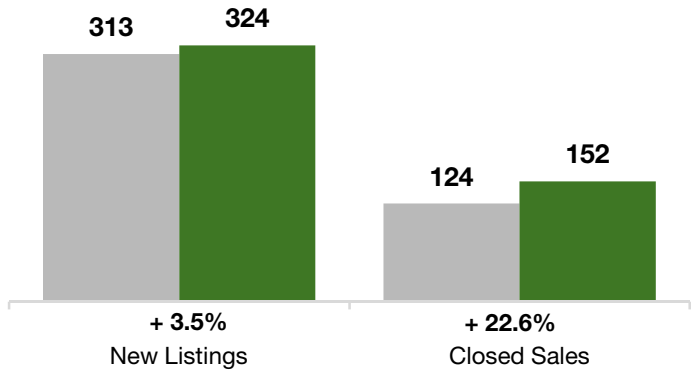
Last 3 Months

■ Thru 6-2013
■ Thru 6-2014

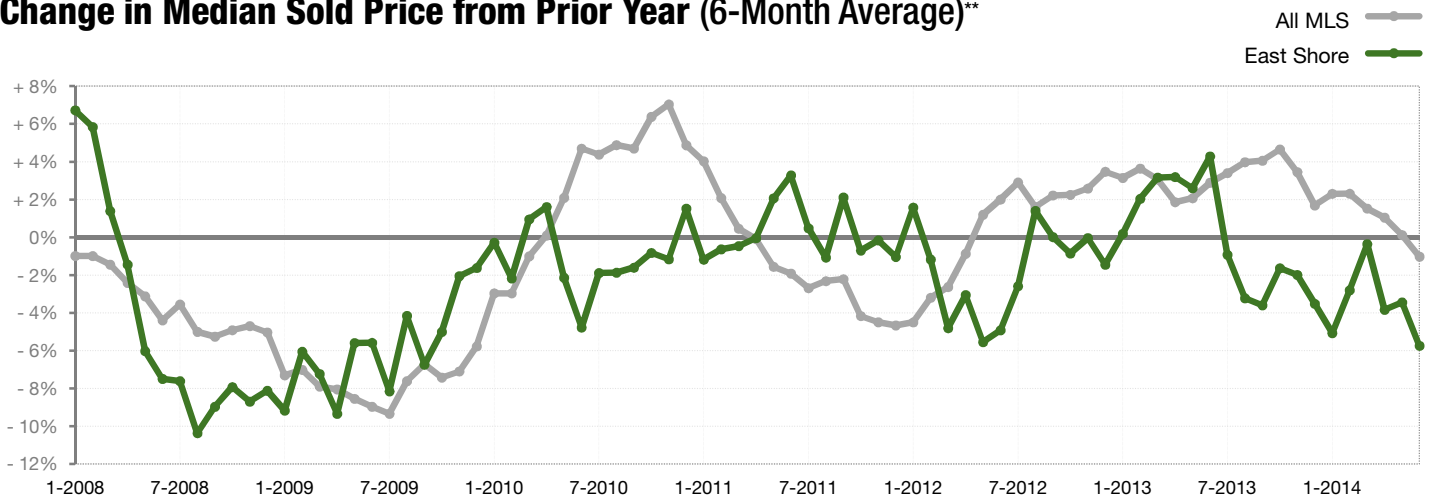


Year to Date

■ Thru 6-2013
■ Thru 6-2014



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 23, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.