

Local Market Update through June 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 6.3%

Year-Over-Year Change in New Listings

+ 21.5%

Year-Over-Year Change in Closed Sales

- 14.3%

One-Year Change in Median Sales Price*

Last 3 Months

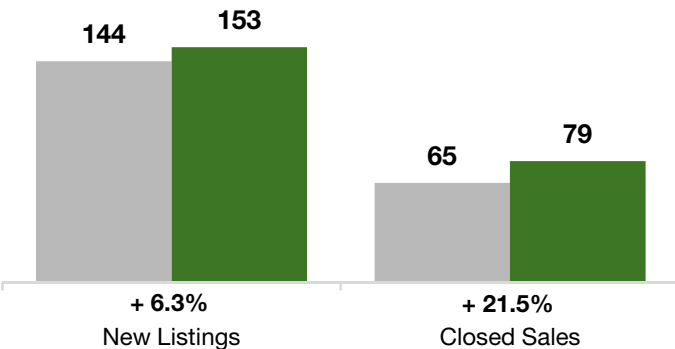
Year to Date

	Thru 6-2013	Thru 6-2014	+ / -	Thru 6-2013	Thru 6-2014	+ / -
New Listings	144	153	+ 6.3%	266	273	+ 2.6%
Pending Sales	68	92	+ 35.3%	134	168	+ 25.4%
Closed Sales	65	79	+ 21.5%	130	134	+ 3.1%
Lowest Sale Price*	\$84,000	\$80,000	- 4.8%	\$65,000	\$80,000	+ 23.1%
Median Sales Price*	\$301,000	\$258,000	- 14.3%	\$300,000	\$258,500	- 13.8%
Highest Sale Price*	\$1,260,000	\$762,000	- 39.5%	\$1,260,000	\$965,000	- 23.4%
Percent of Original List Price Received*	88.2%	89.9%	+ 1.8%	87.9%	90.1%	+ 2.5%
Inventory of Homes for Sale	338	242	- 28.3%	--	--	--
Months Supply of Inventory	15.7	9.4	- 40.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2013
■ Thru 6-2014



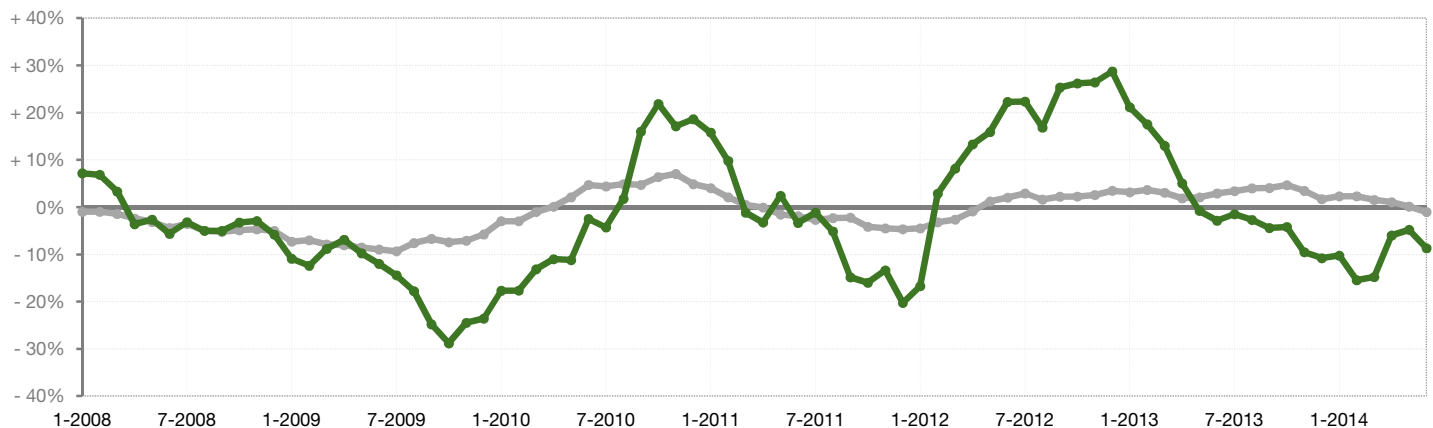
Year to Date

■ Thru 6-2013
■ Thru 6-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 23, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.