

Local Market Update through June 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 9.5%

- 11.0%

+ 7.7%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 6-2013	Thru 6-2014	+ / -	Thru 6-2013	Thru 6-2014	+ / -
New Listings	199	218	+ 9.5%	370	352	- 4.9%
Pending Sales	88	120	+ 36.4%	181	193	+ 6.6%
Closed Sales	82	73	- 11.0%	167	151	- 9.6%
Lowest Sale Price*	\$77,500	\$57,000	- 26.5%	\$60,000	\$57,000	- 5.0%
Median Sales Price*	\$260,000	\$280,000	+ 7.7%	\$267,800	\$282,000	+ 5.3%
Highest Sale Price*	\$675,000	\$499,500	- 26.0%	\$675,000	\$679,000	+ 0.6%
Percent of Original List Price Received*	90.6%	89.6%	- 1.0%	90.0%	91.5%	+ 1.6%
Inventory of Homes for Sale	417	338	- 19.0%	--	--	--
Months Supply of Inventory	14.9	10.6	- 28.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2013
■ Thru 6-2014



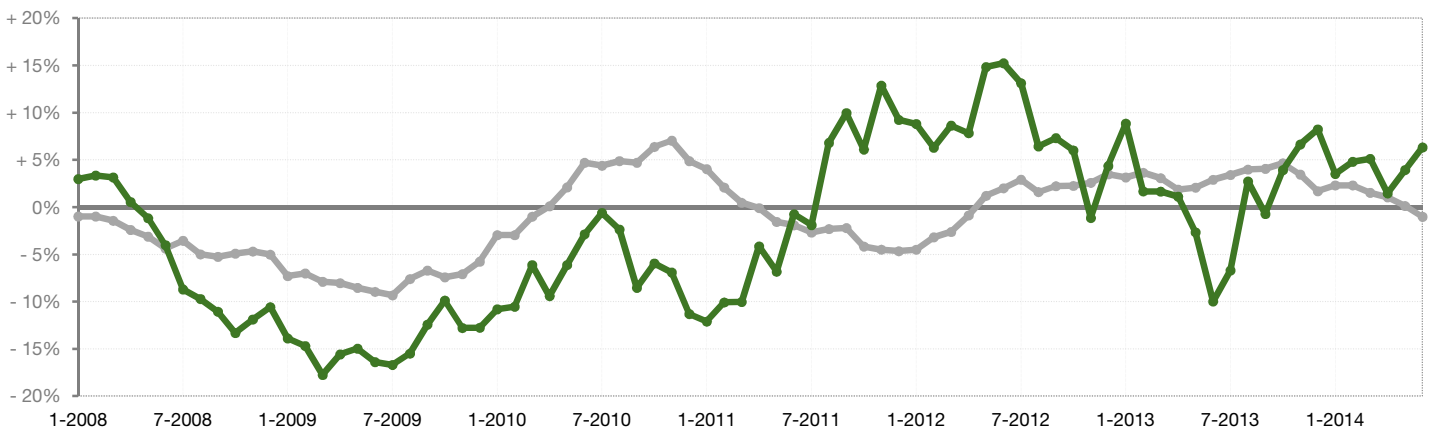
Year to Date

■ Thru 6-2013
■ Thru 6-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 23, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.