

Local Market Update through June 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

- 7.1%

Year-Over-Year Change in New Listings

- 21.2%

Year-Over-Year Change in Closed Sales

+ 3.8%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 6-2013	Thru 6-2014	+ / -	Thru 6-2013	Thru 6-2014	+ / -
New Listings	396	368	- 7.1%	736	698	- 5.2%
Pending Sales	235	214	- 8.9%	414	378	- 8.7%
Closed Sales	222	175	- 21.2%	365	315	- 13.7%
Lowest Sale Price*	\$117,000	\$180,000	+ 53.8%	\$114,000	\$165,000	+ 44.7%
Median Sales Price*	\$457,500	\$475,000	+ 3.8%	\$450,000	\$475,000	+ 5.6%
Highest Sale Price*	\$1,300,000	\$1,450,000	+ 11.5%	\$1,600,000	\$1,560,000	- 2.5%
Percent of Original List Price Received*	93.1%	93.8%	+ 0.7%	92.7%	93.3%	+ 0.6%
Inventory of Homes for Sale	686	507	- 26.1%	--	--	--
Months Supply of Inventory	11.4	7.9	- 30.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2013
■ Thru 6-2014

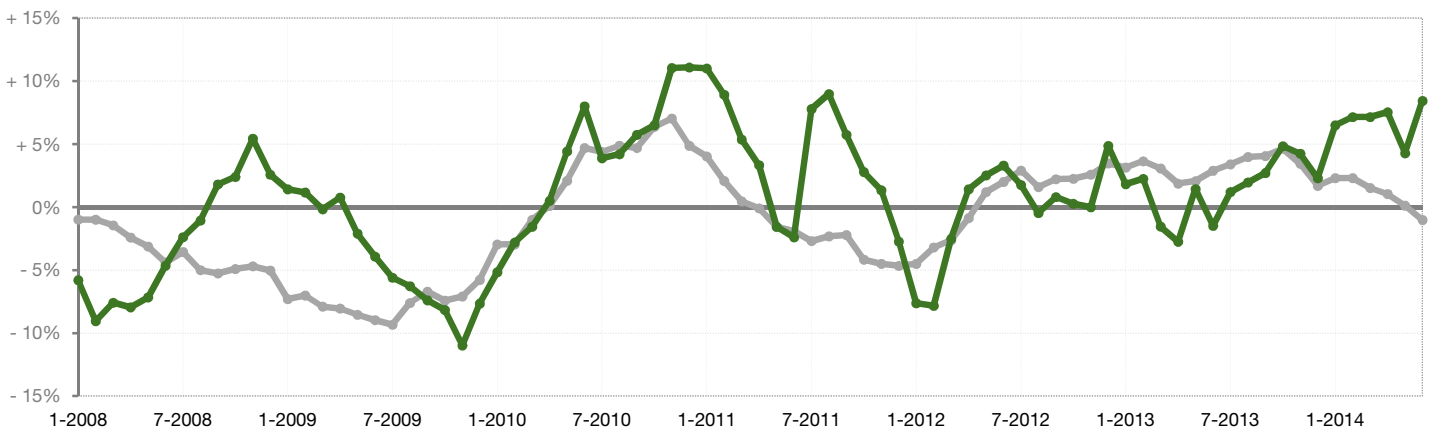
Year to Date

■ Thru 6-2013
■ Thru 6-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 23, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.