

Local Market Update through June 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 25.0%

- 3.7%

- 10.8%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

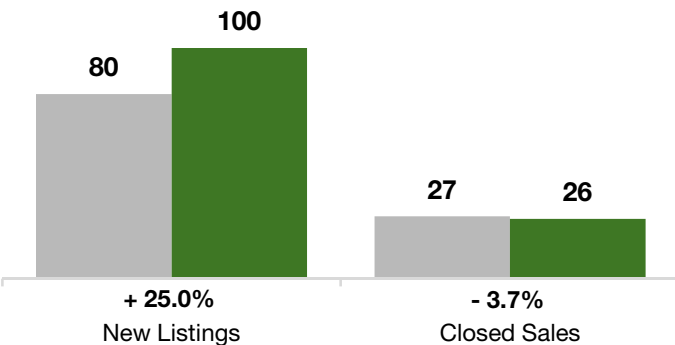
Year to Date

	Thru 6-2013	Thru 6-2014	+ / -	Thru 6-2013	Thru 6-2014	+ / -
New Listings	80	100	+ 25.0%	139	151	+ 8.6%
Pending Sales	35	42	+ 20.0%	64	61	- 4.7%
Closed Sales	27	26	- 3.7%	60	47	- 21.7%
Lowest Sale Price*	\$262,000	\$280,000	+ 6.9%	\$262,000	\$130,000	- 50.4%
Median Sales Price*	\$737,500	\$657,500	- 10.8%	\$635,000	\$675,000	+ 6.3%
Highest Sale Price*	\$1,760,000	\$2,375,000	+ 34.9%	\$1,760,000	\$2,375,000	+ 34.9%
Percent of Original List Price Received*	87.2%	91.7%	+ 5.1%	85.5%	91.0%	+ 6.5%
Inventory of Homes for Sale	151	122	- 19.2%	--	--	--
Months Supply of Inventory	13.9	12.1	- 12.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

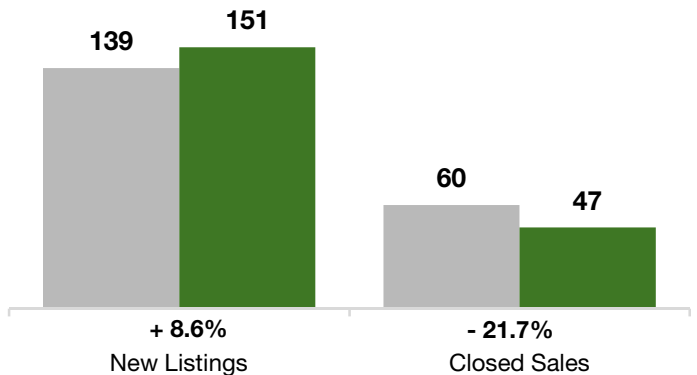
Last 3 Months

■ Thru 6-2013
■ Thru 6-2014



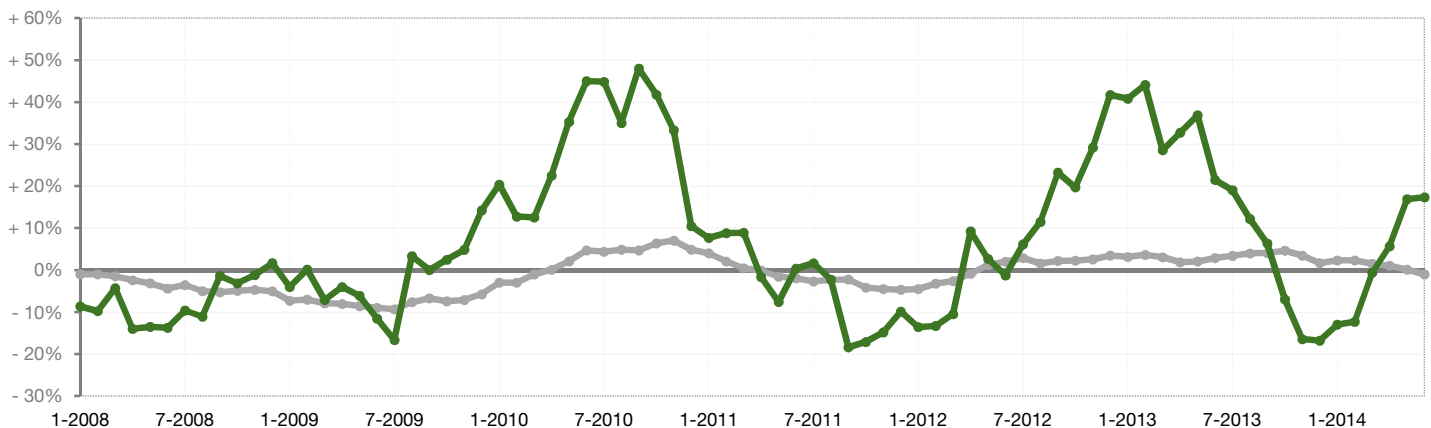
Year to Date

■ Thru 6-2013
■ Thru 6-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 23, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.