

# Local Market Update through September 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

**- 0.6%**

Year-Over-Year Change in New Listings

**+ 41.4%**

Year-Over-Year Change in Closed Sales

**+ 3.1%**

One-Year Change in Median Sales Price\*

### Last 3 Months

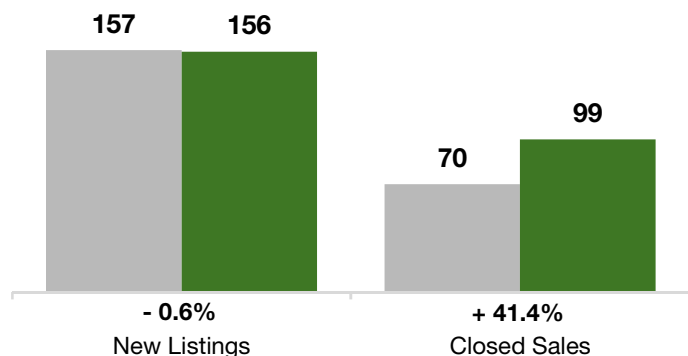
### Year to Date

	Thru 9-2013	Thru 9-2014	+ / -	Thru 9-2013	Thru 9-2014	+ / -
New Listings	157	156	- 0.6%	470	480	+ 2.1%
Pending Sales	88	130	+ 47.7%	227	300	+ 32.2%
Closed Sales	70	99	+ 41.4%	194	252	+ 29.9%
Lowest Sale Price*	\$65,000	\$75,000	+ 15.4%	\$59,000	\$61,500	+ 4.2%
Median Sales Price*	\$381,250	\$393,000	+ 3.1%	\$380,000	\$370,000	- 2.6%
Highest Sale Price*	\$825,000	\$850,000	+ 3.0%	\$855,000	\$885,000	+ 3.5%
Percent of Original List Price Received*	90.4%	93.3%	+ 3.2%	91.0%	92.3%	+ 1.5%
Inventory of Homes for Sale	304	230	- 24.3%	--	--	--
Months Supply of Inventory	13.6	7.6	- 44.5%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

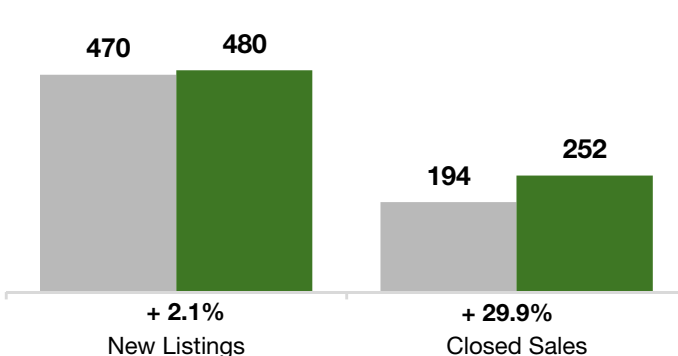
### Last 3 Months

■ Thru 9-2013  
■ Thru 9-2014

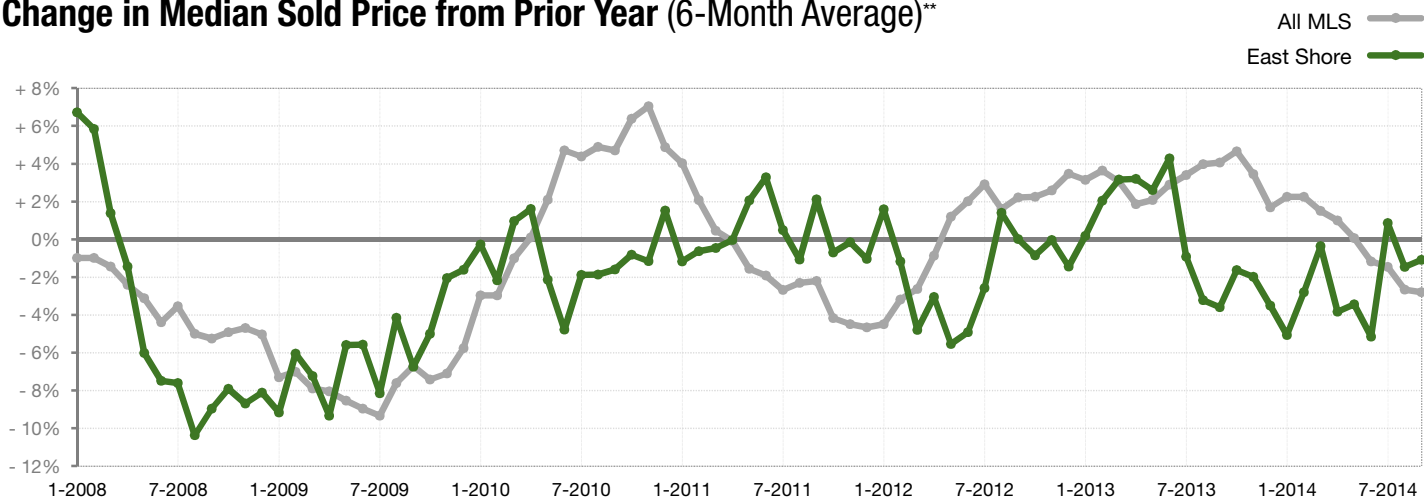


### Year to Date

■ Thru 9-2013  
■ Thru 9-2014



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 3, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.