

# Local Market Update through September 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**+ 5.4%**

Year-Over-Year Change in  
New Listings

**+ 37.7%**

Year-Over-Year Change in  
Closed Sales

**+ 8.6%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Last 3 Months			Year to Date		
	Thru 9-2013	Thru 9-2014	+ / -	Thru 9-2013	Thru 9-2014	+ / -
New Listings	129	<b>136</b>	+ 5.4%	395	<b>409</b>	+ 3.5%
Pending Sales	78	<b>94</b>	+ 20.5%	211	<b>257</b>	+ 21.8%
Closed Sales	61	<b>84</b>	+ 37.7%	191	<b>219</b>	+ 14.7%
Lowest Sale Price*	\$60,000	<b>\$72,500</b>	+ 20.8%	\$60,000	<b>\$72,500</b>	+ 20.8%
Median Sales Price*	\$266,550	<b>\$289,500</b>	+ 8.6%	\$289,500	<b>\$282,550</b>	- 2.4%
Highest Sale Price*	\$950,000	<b>\$1,330,000</b>	+ 40.0%	\$1,260,000	<b>\$1,330,000</b>	+ 5.6%
Percent of Original List Price Received*	89.0%	<b>90.9%</b>	+ 2.2%	88.3%	<b>90.5%</b>	+ 2.5%
Inventory of Homes for Sale	332	<b>234</b>	- 29.6%	--	--	--
Months Supply of Inventory	15.1	<b>8.6</b>	- 43.5%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

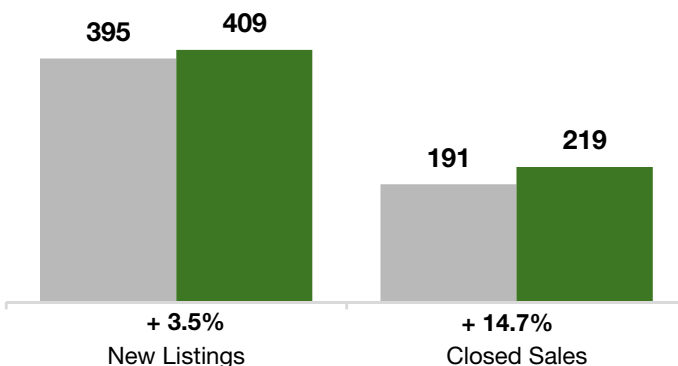
### Last 3 Months

■ Thru 9-2013  
■ Thru 9-2014



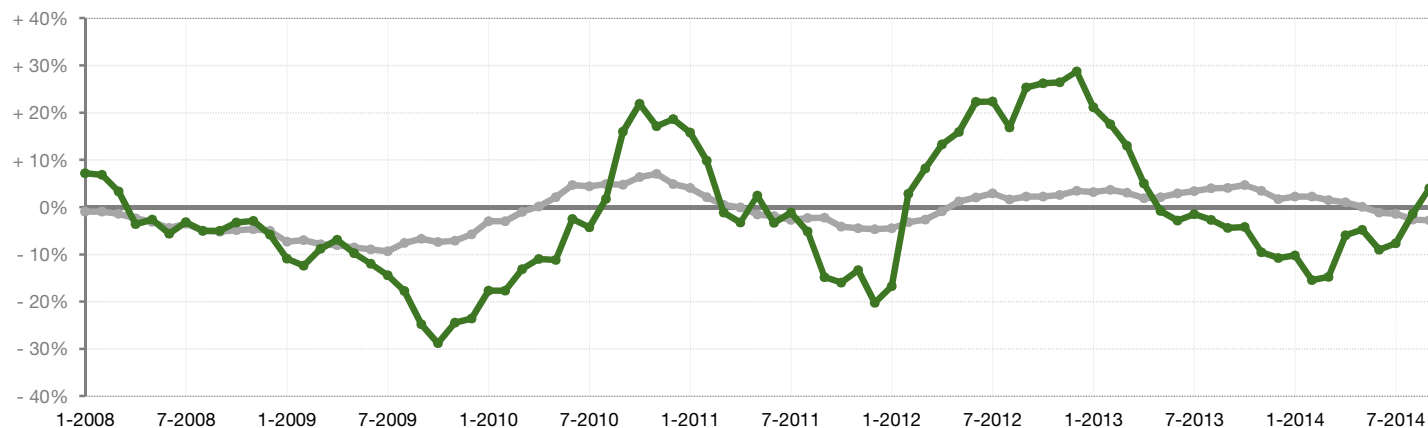
### Year to Date

■ Thru 9-2013  
■ Thru 9-2014



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Greater St. George —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 3, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.