

Local Market Update through September 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 55.1%

Year-Over-Year Change in
New Listings

- 6.4%

Year-Over-Year Change in
Closed Sales

- 13.3%

One-Year Change in
Median Sales Price*

Last 3 Months

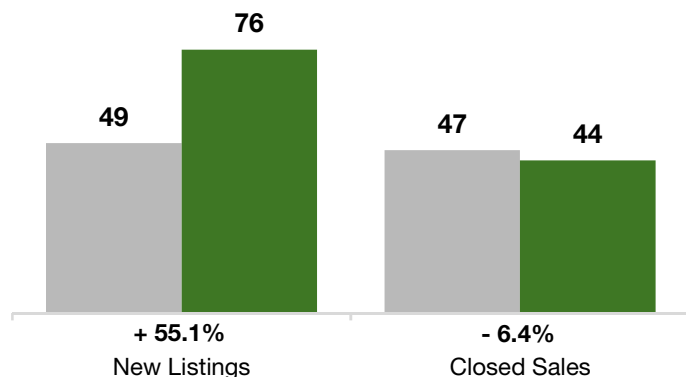
Year to Date

	Thru 9-2013	Thru 9-2014	+ / -	Thru 9-2013	Thru 9-2014	+ / -
New Listings	49	76	+ 55.1%	189	228	+ 20.6%
Pending Sales	42	35	- 16.7%	107	92	- 14.0%
Closed Sales	47	44	- 6.4%	107	91	- 15.0%
Lowest Sale Price*	\$285,000	\$218,000	- 23.5%	\$262,000	\$130,000	- 50.4%
Median Sales Price*	\$620,000	\$537,500	- 13.3%	\$625,000	\$625,000	0.0%
Highest Sale Price*	\$1,750,000	\$1,830,000	+ 4.6%	\$1,760,000	\$2,375,000	+ 34.9%
Percent of Original List Price Received*	91.9%	94.4%	+ 2.8%	88.3%	92.7%	+ 5.0%
Inventory of Homes for Sale	138	150	+ 8.2%	--	--	--
Months Supply of Inventory	12.5	15.4	+ 23.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

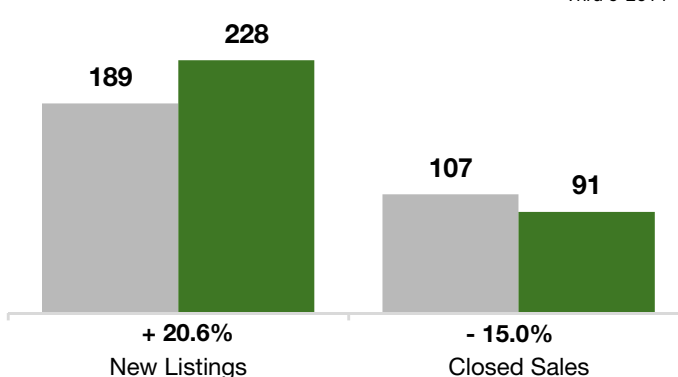
Last 3 Months

■ Thru 9-2013
■ Thru 9-2014



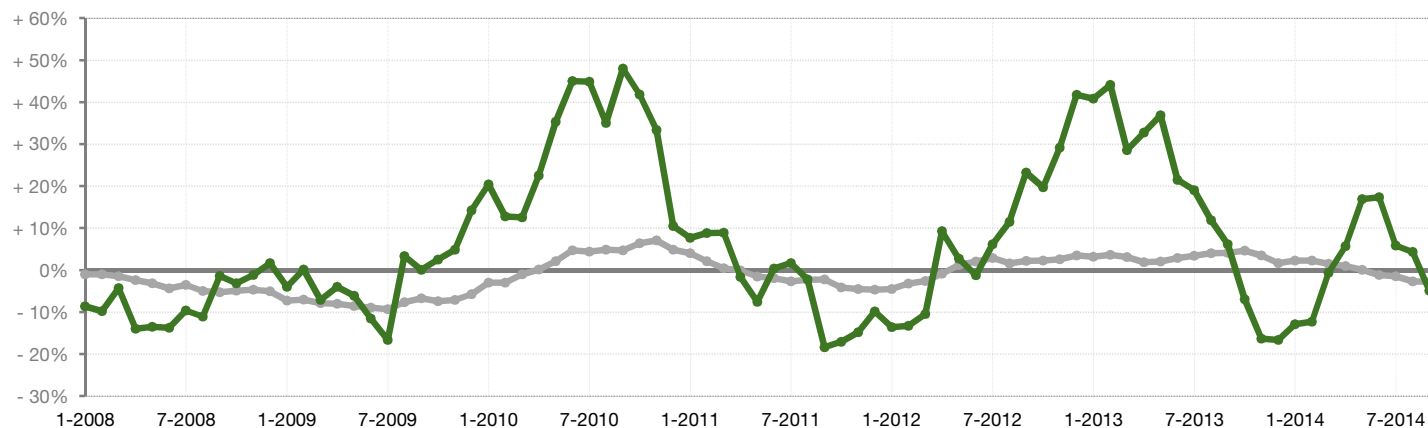
Year to Date

■ Thru 9-2013
■ Thru 9-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 3, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.