

Local Market Update through January 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 34.8%

Year-Over-Year Change in New Listings

+ 36.1%

Year-Over-Year Change in Closed Sales

+ 13.2%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 1-2014	Thru 1-2015	+ / -	Thru 1-2014	Thru 1-2015	+ / -
New Listings	69	93	+ 34.8%	30	34	+ 13.3%
Pending Sales	54	74	+ 37.0%	18	22	+ 22.2%
Closed Sales	72	98	+ 36.1%	30	24	- 20.0%
Lowest Sale Price*	\$61,500	\$120,000	+ 95.1%	\$61,500	\$155,000	+ 152.0%
Median Sales Price*	\$371,000	\$420,000	+ 13.2%	\$368,000	\$417,500	+ 13.5%
Highest Sale Price*	\$665,000	\$965,000	+ 45.1%	\$665,000	\$825,000	+ 24.1%
Percent of Original List Price Received*	91.0%	92.8%	+ 2.0%	89.0%	93.7%	+ 5.3%
Inventory of Homes for Sale	219	175	- 20.1%	--	--	--
Months Supply of Inventory	10.0	6.3	- 36.8%	--	--	--

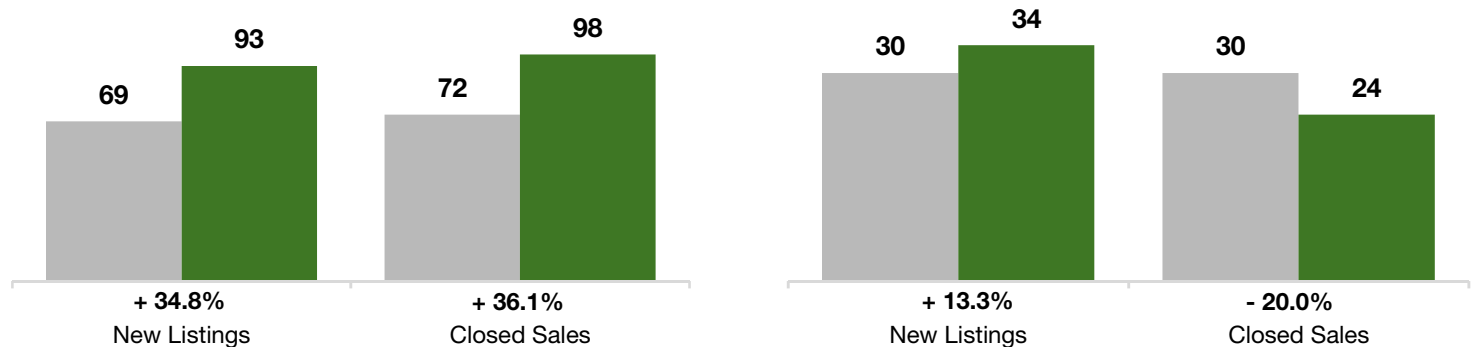
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

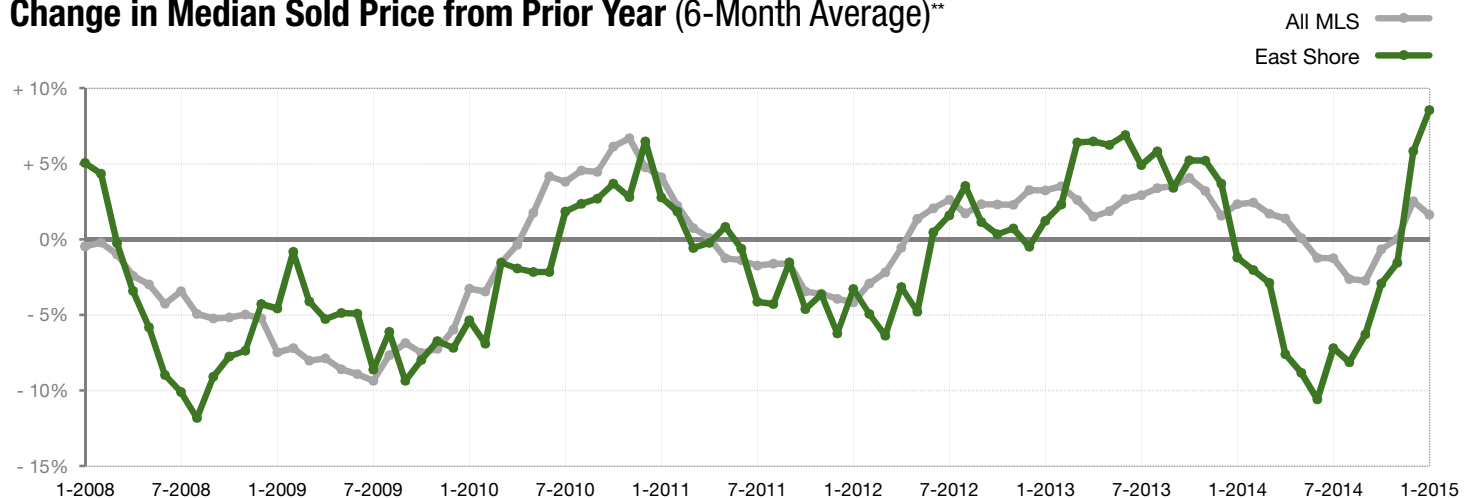
■ Thru 1-2014
■ Thru 1-2015

Year to Date

■ Thru 1-2014
■ Thru 1-2015



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.