

# Local Market Update through January 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**- 21.7%**

Year-Over-Year Change in  
New Listings

**- 4.8%**

Year-Over-Year Change in  
Closed Sales

**- 4.5%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

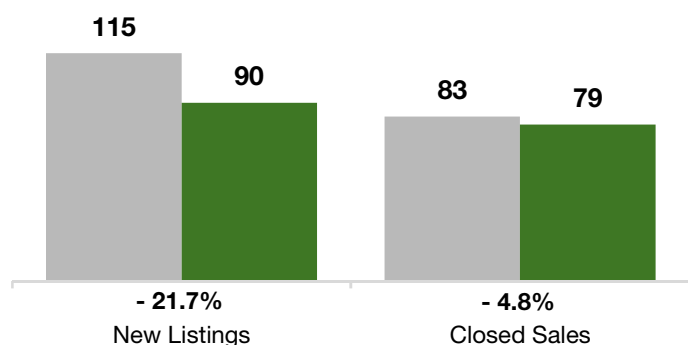
### Year to Date

	Thru 1-2014	Thru 1-2015	+ / -	Thru 1-2014	Thru 1-2015	+ / -
New Listings	115	90	- 21.7%	50	43	- 14.0%
Pending Sales	61	78	+ 27.9%	23	23	0.0%
Closed Sales	83	79	- 4.8%	15	22	+ 46.7%
Lowest Sale Price*	\$75,000	\$69,000	- 8.0%	\$87,000	\$102,500	+ 17.8%
Median Sales Price*	\$265,000	\$253,000	- 4.5%	\$282,550	\$286,000	+ 1.2%
Highest Sale Price*	\$890,000	\$805,000	- 9.6%	\$450,000	\$550,000	+ 22.2%
Percent of Original List Price Received*	90.2%	91.8%	+ 1.8%	89.2%	90.6%	+ 1.6%
Inventory of Homes for Sale	284	196	- 30.8%	--	--	--
Months Supply of Inventory	11.8	7.1	- 39.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

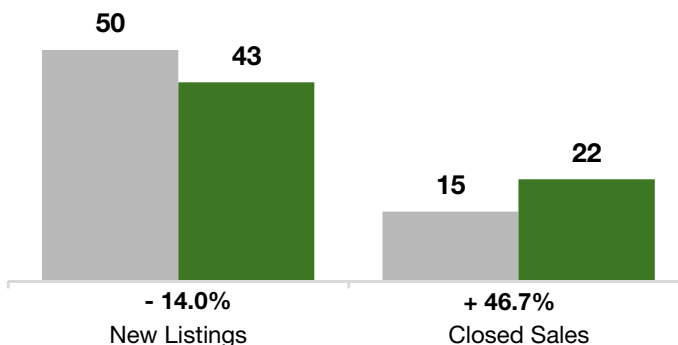
### Last 3 Months

■ Thru 1-2014  
■ Thru 1-2015

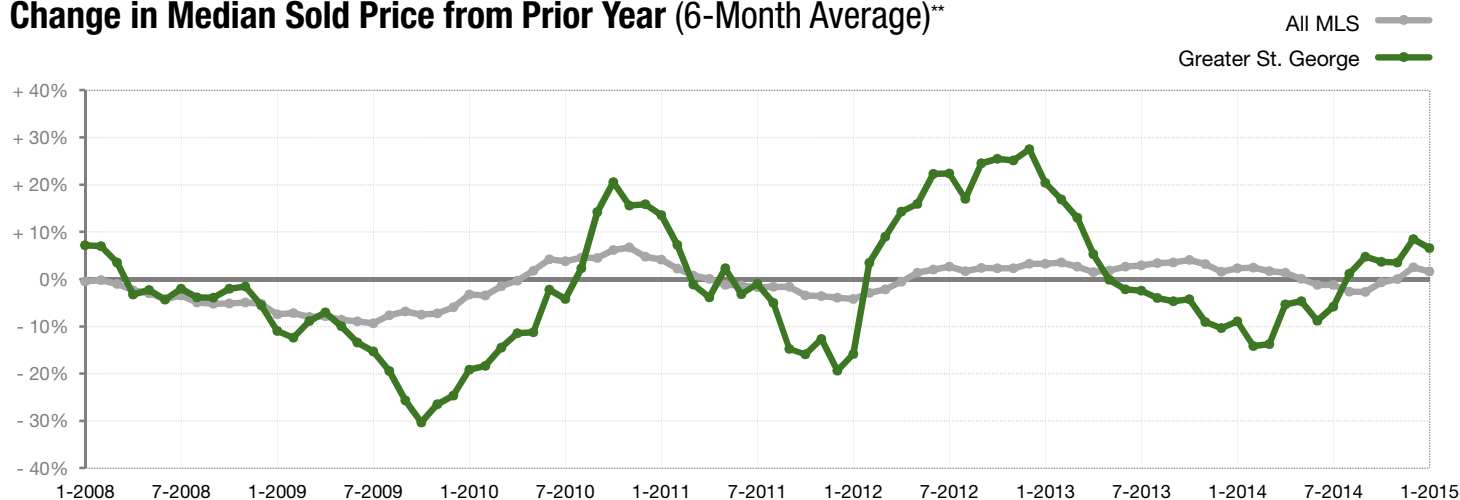


### Year to Date

■ Thru 1-2014  
■ Thru 1-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.