

Local Market Update through January 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 128.6% **+ 24.0%** **+ 1.6%**
 Year-Over-Year Change in New Listings Year-Over-Year Change in Closed Sales One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 1-2014	Thru 1-2015	+ / -	Thru 1-2014	Thru 1-2015	+ / -
New Listings	28	64	+ 128.6%	9	24	+ 166.7%
Pending Sales	25	34	+ 36.0%	9	10	+ 11.1%
Closed Sales	25	31	+ 24.0%	9	10	+ 11.1%
Lowest Sale Price*	\$260,000	\$185,000	- 28.8%	\$272,000	\$185,000	- 32.0%
Median Sales Price*	\$630,000	\$640,000	+ 1.6%	\$795,000	\$519,000	- 34.7%
Highest Sale Price*	\$1,800,000	\$2,950,000	+ 63.9%	\$1,285,000	\$1,200,000	- 6.6%
Percent of Original List Price Received*	88.9%	88.8%	- 0.2%	88.5%	91.7%	+ 3.7%
Inventory of Homes for Sale	117	133	+ 14.0%	--	--	--
Months Supply of Inventory	10.5	13.0	+ 24.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

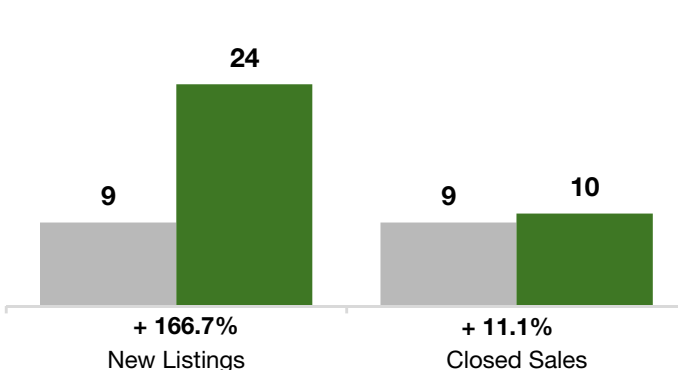
Last 3 Months

■ Thru 1-2014
 ■ Thru 1-2015



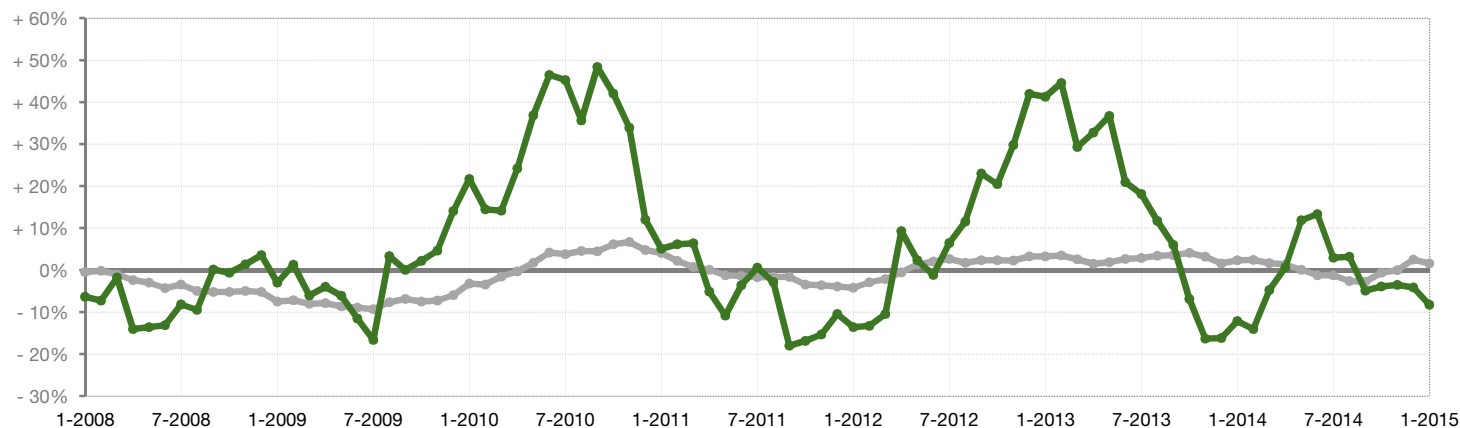
Year to Date

■ Thru 1-2014
 ■ Thru 1-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
 The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.