

Local Market Update through March 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

- 10.0%

+ 0.8%

0.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

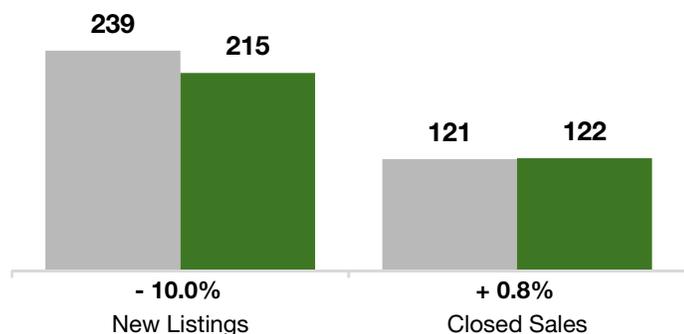
Year to Date

	Thru 3-2014	Thru 3-2015	+ / -	Thru 3-2014	Thru 3-2015	+ / -
New Listings	239	215	- 10.0%	239	215	- 10.0%
Pending Sales	138	143	+ 3.6%	138	143	+ 3.6%
Closed Sales	121	122	+ 0.8%	121	122	+ 0.8%
Lowest Sale Price*	\$120,000	\$55,000	- 54.2%	\$120,000	\$55,000	- 54.2%
Median Sales Price*	\$425,000	\$425,000	0.0%	\$425,000	\$425,000	0.0%
Highest Sale Price*	\$900,000	\$889,000	- 1.2%	\$900,000	\$889,000	- 1.2%
Percent of Original List Price Received*	92.4%	91.4%	- 1.1%	92.4%	91.4%	- 1.1%
Inventory of Homes for Sale	360	271	- 24.9%	--	--	--
Months Supply of Inventory	7.5	5.3	- 30.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

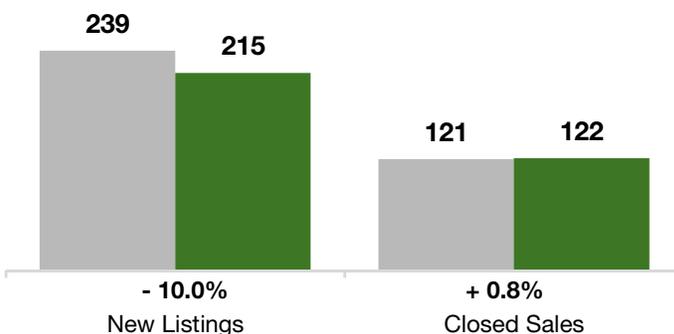
Last 3 Months

■ Thru 3-2014
■ Thru 3-2015



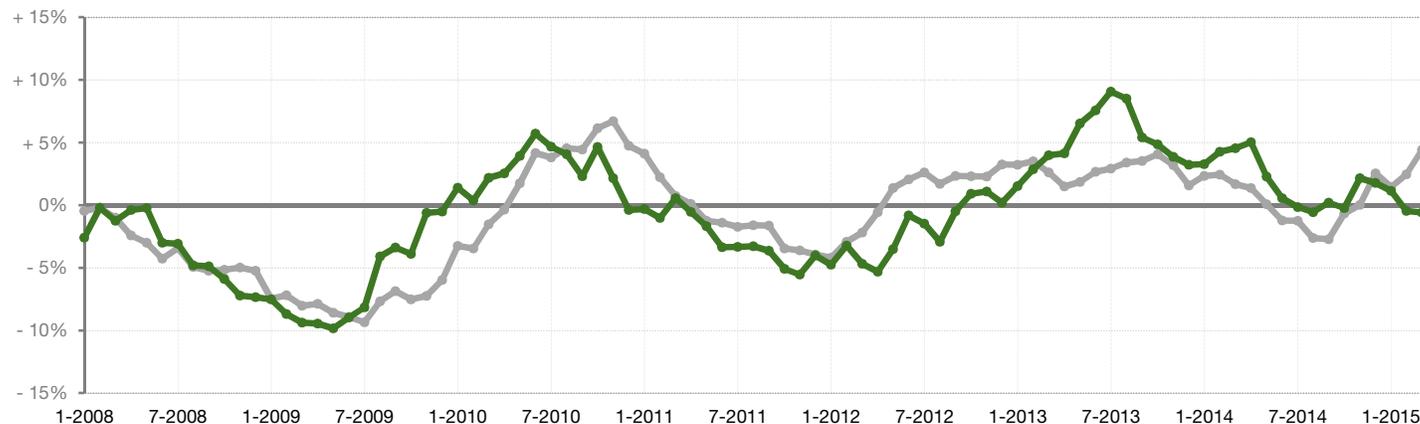
Year to Date

■ Thru 3-2014
■ Thru 3-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.