

Local Market Update through March 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 2.4%

+ 28.6%

- 0.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2014	Thru 3-2015	+ / -	Thru 3-2014	Thru 3-2015	+ / -
New Listings	124	127	+ 2.4%	124	127	+ 2.4%
Pending Sales	78	83	+ 6.4%	78	83	+ 6.4%
Closed Sales	56	72	+ 28.6%	56	72	+ 28.6%
Lowest Sale Price*	\$80,000	\$69,000	- 13.8%	\$80,000	\$69,000	- 13.8%
Median Sales Price*	\$278,775	\$277,500	- 0.5%	\$278,775	\$277,500	- 0.5%
Highest Sale Price*	\$965,000	\$740,000	- 23.3%	\$965,000	\$740,000	- 23.3%
Percent of Original List Price Received*	90.6%	92.6%	+ 2.2%	90.6%	92.6%	+ 2.2%
Inventory of Homes for Sale	275	187	- 32.1%	--	--	--
Months Supply of Inventory	11.1	6.7	- 39.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

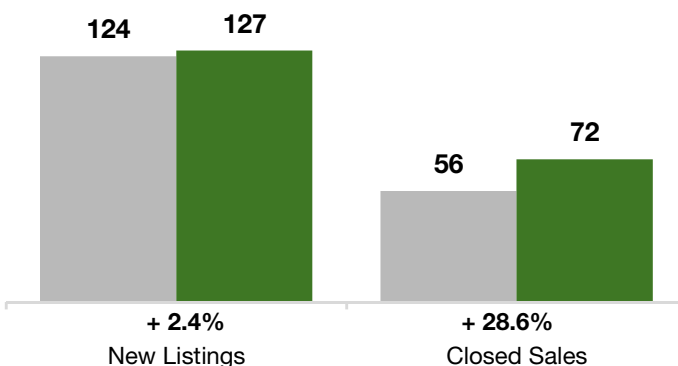
Last 3 Months

■ Thru 3-2014
■ Thru 3-2015



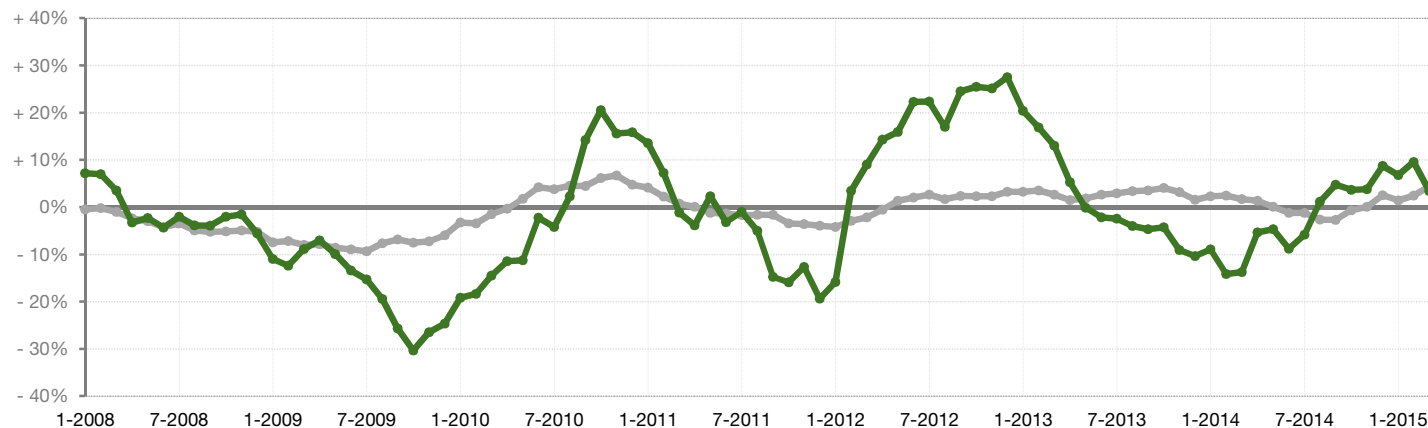
Year to Date

■ Thru 3-2014
■ Thru 3-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.