

# Local Market Update through April 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

**- 6.4%**

**+ 3.8%**

**+ 1.2%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

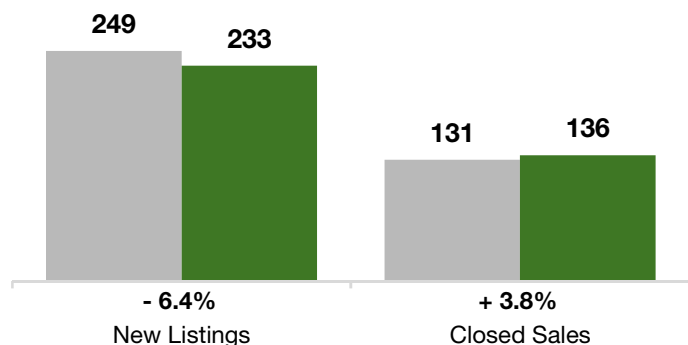
### Year to Date

	Thru 4-2014	Thru 4-2015	+ / -	Thru 4-2014	Thru 4-2015	+ / -
New Listings	249	233	- 6.4%	322	311	- 3.4%
Pending Sales	152	154	+ 1.3%	192	199	+ 3.6%
Closed Sales	131	136	+ 3.8%	176	165	- 6.3%
Lowest Sale Price*	\$116,000	\$97,000	- 16.4%	\$116,000	\$55,000	- 52.6%
Median Sales Price*	\$415,000	\$420,000	+ 1.2%	\$420,000	\$425,000	+ 1.2%
Highest Sale Price*	\$900,000	\$889,000	- 1.2%	\$900,000	\$889,000	- 1.2%
Percent of Original List Price Received*	92.3%	92.0%	- 0.4%	92.5%	91.7%	- 0.8%
Inventory of Homes for Sale	367	269	- 26.6%	--	--	--
Months Supply of Inventory	7.7	5.2	- 32.0%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

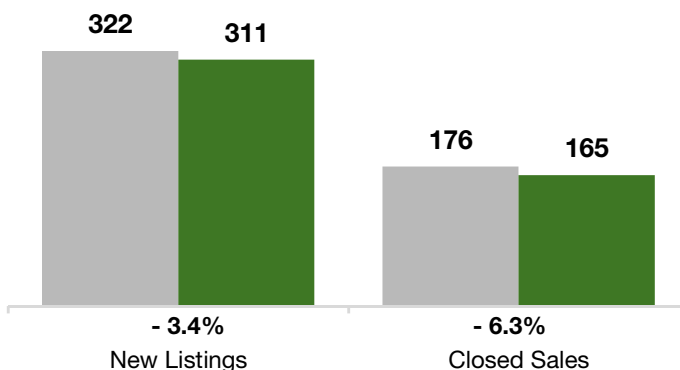
### Last 3 Months

■ Thru 4-2014  
■ Thru 4-2015



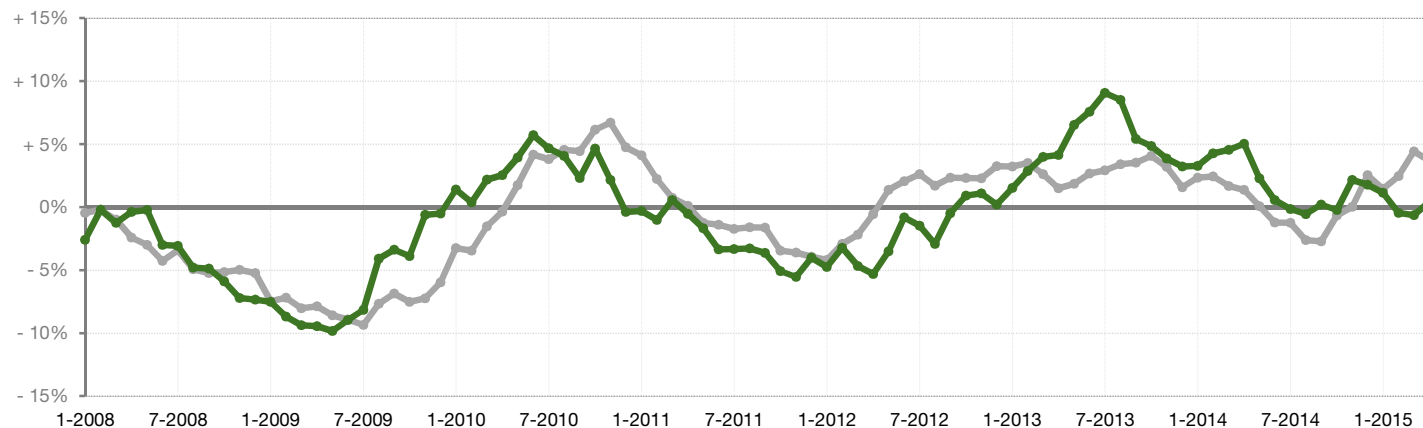
### Year to Date

■ Thru 4-2014  
■ Thru 4-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Gateway —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.