

Local Market Update through April 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 11.7%

Year-Over-Year Change in New Listings

- 5.0%

Year-Over-Year Change in Closed Sales

+ 0.9%

One-Year Change in Median Sales Price*

Last 3 Months

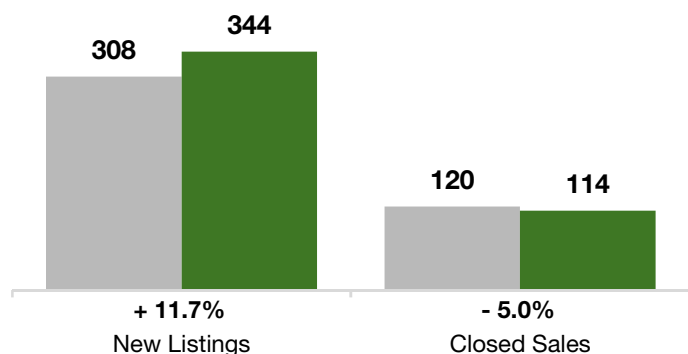
Year to Date

	Thru 4-2014	Thru 4-2015	+ / -	Thru 4-2014	Thru 4-2015	+ / -
New Listings	308	344	+ 11.7%	409	432	+ 5.6%
Pending Sales	147	203	+ 38.1%	185	237	+ 28.1%
Closed Sales	120	114	- 5.0%	168	158	- 6.0%
Lowest Sale Price*	\$165,000	\$194,000	+ 17.6%	\$165,000	\$194,000	+ 17.6%
Median Sales Price*	\$436,000	\$439,750	+ 0.9%	\$464,950	\$430,000	- 7.5%
Highest Sale Price*	\$1,560,000	\$1,245,000	- 20.2%	\$1,560,000	\$1,245,000	- 20.2%
Percent of Original List Price Received*	92.1%	92.9%	+ 0.9%	92.5%	92.6%	+ 0.2%
Inventory of Homes for Sale	457	411	- 10.1%	--	--	--
Months Supply of Inventory	8.1	7.8	- 3.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

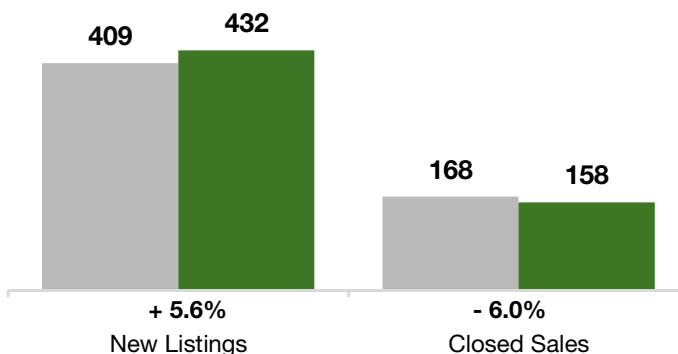
Last 3 Months

■ Thru 4-2014
■ Thru 4-2015



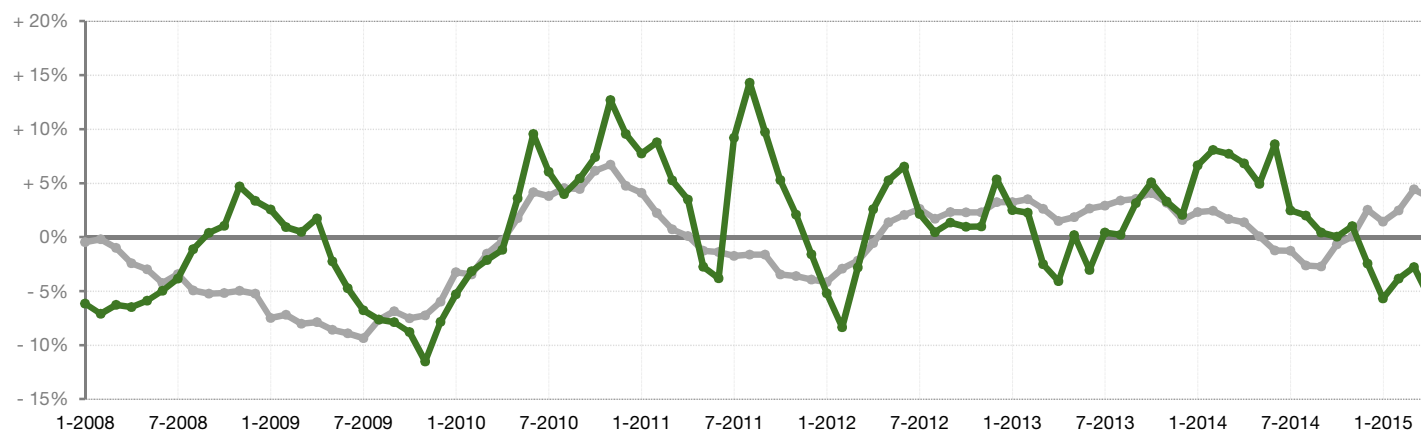
Year to Date

■ Thru 4-2014
■ Thru 4-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.