

Local Market Update through April 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 9.5%

Year-Over-Year Change in
New Listings

+ 76.5%

Year-Over-Year Change in
Closed Sales

- 16.4%

One-Year Change in
Median Sales Price*

Last 3 Months

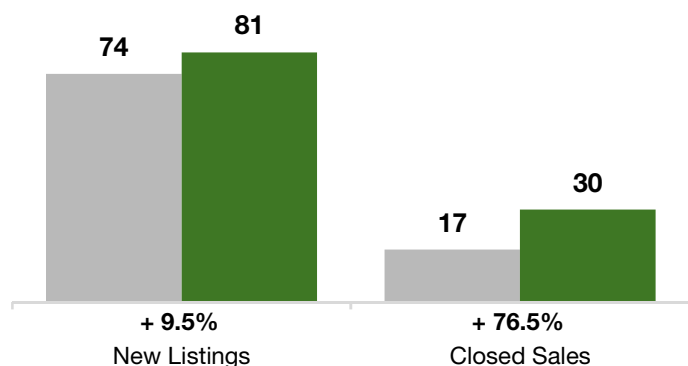
Year to Date

	Thru 4-2014	Thru 4-2015	+ / -	Thru 4-2014	Thru 4-2015	+ / -
New Listings	74	81	+ 9.5%	83	104	+ 25.3%
Pending Sales	26	46	+ 76.9%	35	56	+ 60.0%
Closed Sales	17	30	+ 76.5%	26	40	+ 53.8%
Lowest Sale Price*	\$130,000	\$265,000	+ 103.8%	\$130,000	\$185,000	+ 42.3%
Median Sales Price*	\$655,000	\$547,500	- 16.4%	\$680,000	\$547,500	- 19.5%
Highest Sale Price*	\$1,075,000	\$1,655,000	+ 54.0%	\$1,285,000	\$1,655,000	+ 28.8%
Percent of Original List Price Received*	90.7%	92.3%	+ 1.8%	89.9%	92.2%	+ 2.5%
Inventory of Homes for Sale	124	130	+ 4.6%	--	--	--
Months Supply of Inventory	11.9	10.8	- 9.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

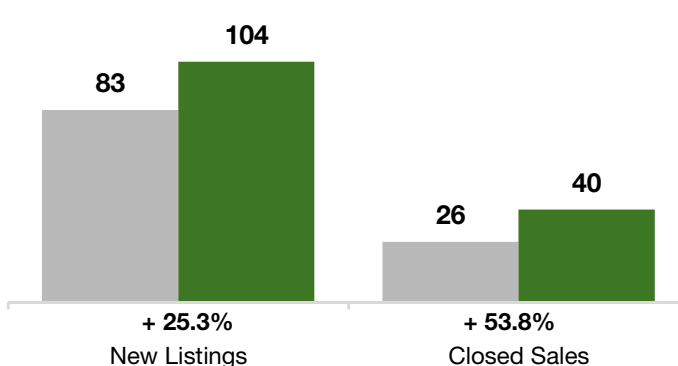
Last 3 Months

■ Thru 4-2014
■ Thru 4-2015



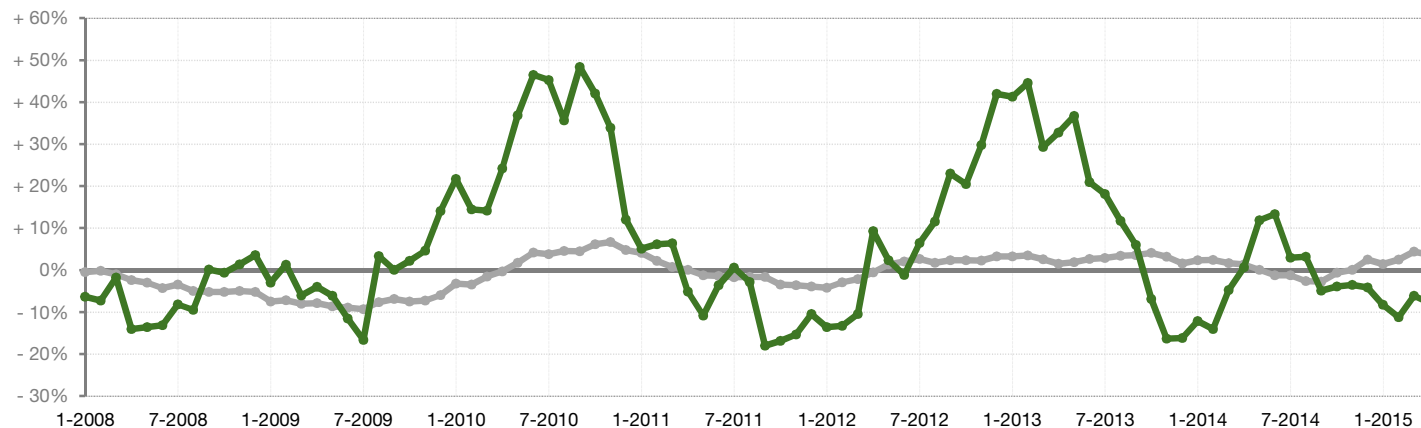
Year to Date

■ Thru 4-2014
■ Thru 4-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.