

Local Market Update through May 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 13.0%

Year-Over-Year Change in New Listings

+ 48.2%

Year-Over-Year Change in Closed Sales

+ 13.5%

One-Year Change in Median Sales Price*

Last 3 Months

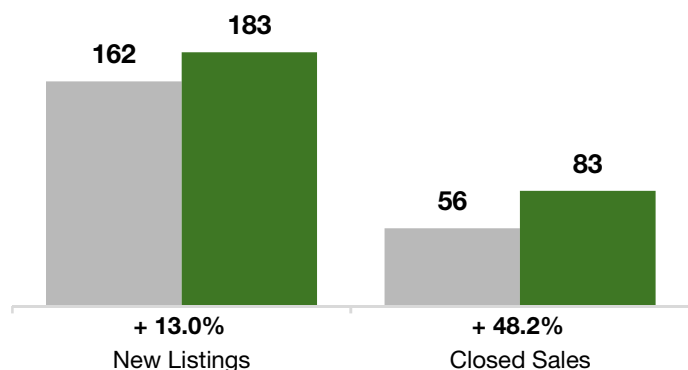
Year to Date

	Thru 5-2014	Thru 5-2015	+ / -	Thru 5-2014	Thru 5-2015	+ / -
New Listings	162	183	+ 13.0%	232	256	+ 10.3%
Pending Sales	85	118	+ 38.8%	112	160	+ 42.9%
Closed Sales	56	83	+ 48.2%	95	125	+ 31.6%
Lowest Sale Price*	\$65,000	\$135,000	+ 107.7%	\$61,500	\$135,000	+ 119.5%
Median Sales Price*	\$374,500	\$425,000	+ 13.5%	\$374,000	\$420,000	+ 12.3%
Highest Sale Price*	\$885,000	\$945,000	+ 6.8%	\$885,000	\$955,000	+ 7.9%
Percent of Original List Price Received*	91.2%	94.1%	+ 3.2%	90.6%	94.0%	+ 3.8%
Inventory of Homes for Sale	242	188	- 22.3%	--	--	--
Months Supply of Inventory	11.1	6.1	- 45.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

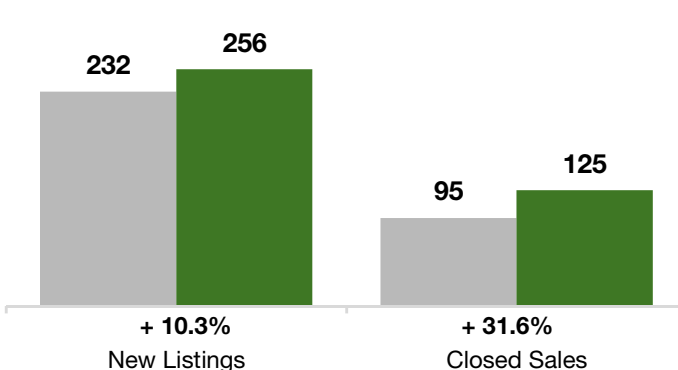
Last 3 Months

■ Thru 5-2014
■ Thru 5-2015



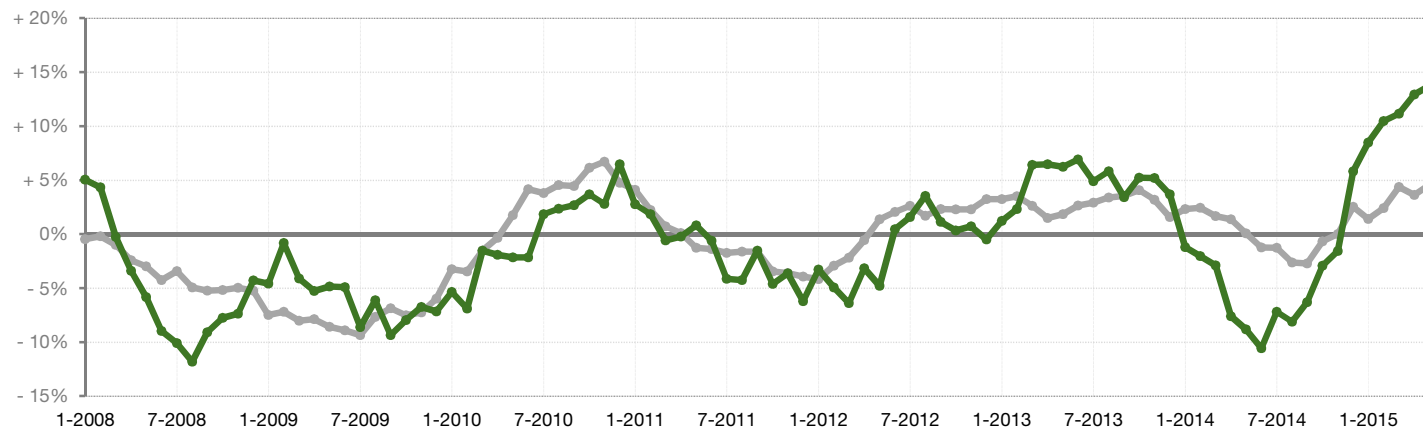
Year to Date

■ Thru 5-2014
■ Thru 5-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.