

Local Market Update through June 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 4.7%

Year-Over-Year Change in New Listings

+ 18.8%

Year-Over-Year Change in Closed Sales

+ 17.4%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 6-2014	Thru 6-2015	+ / -	Thru 6-2014	Thru 6-2015	+ / -
New Listings	170	178	+ 4.7%	290	316	+ 9.0%
Pending Sales	96	135	+ 40.6%	142	206	+ 45.1%
Closed Sales	69	82	+ 18.8%	126	155	+ 23.0%
Lowest Sale Price*	\$65,000	\$135,000	+ 107.7%	\$61,500	\$135,000	+ 119.5%
Median Sales Price*	\$360,000	\$422,500	+ 17.4%	\$372,000	\$425,000	+ 14.2%
Highest Sale Price*	\$885,000	\$880,000	- 0.6%	\$885,000	\$955,000	+ 7.9%
Percent of Original List Price Received*	92.2%	95.7%	+ 3.8%	91.2%	94.3%	+ 3.4%
Inventory of Homes for Sale	246	186	- 24.3%	--	--	--
Months Supply of Inventory	10.9	5.8	- 46.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

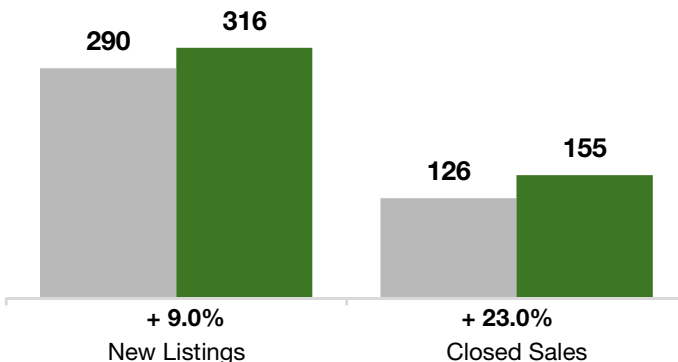
Last 3 Months

■ Thru 6-2014
■ Thru 6-2015

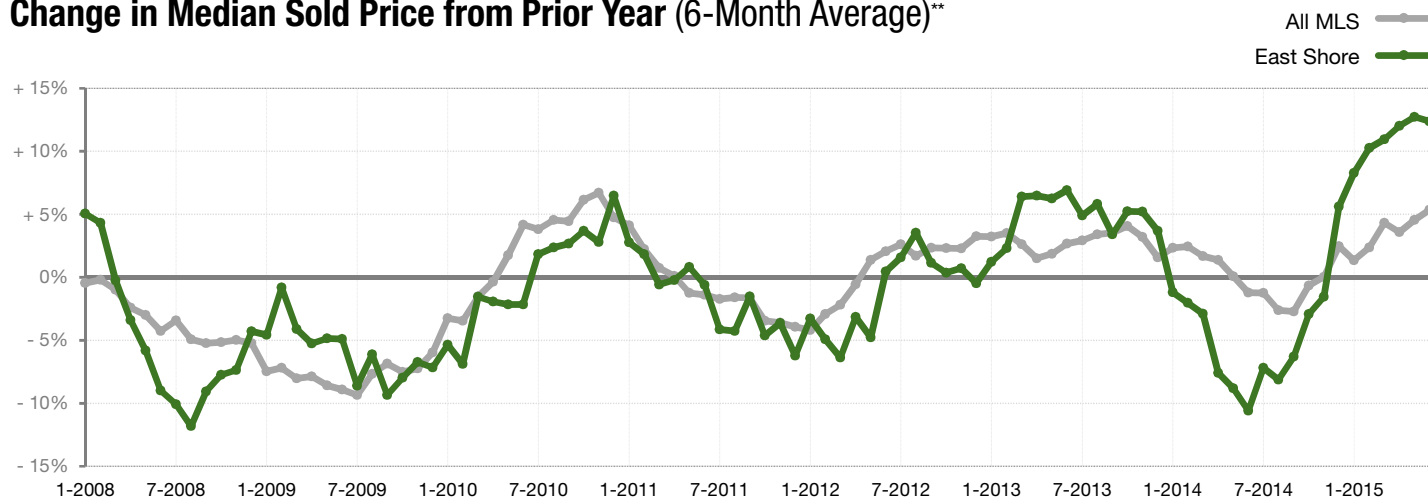


Year to Date

■ Thru 6-2014
■ Thru 6-2015



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.