

Local Market Update through June 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

- 1.0%

- 8.2%

+ 2.4%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

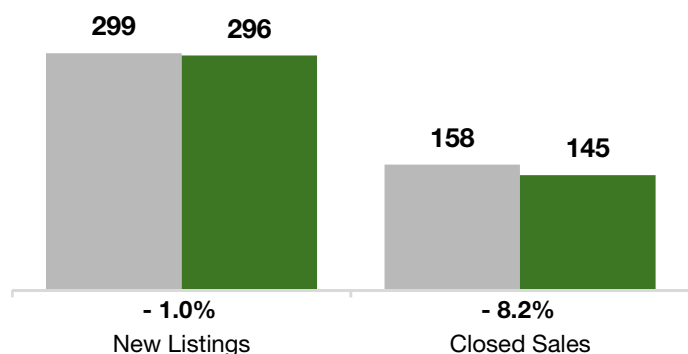
Year to Date

	Thru 6-2014	Thru 6-2015	+ / -	Thru 6-2014	Thru 6-2015	+ / -
New Listings	299	296	- 1.0%	538	514	- 4.5%
Pending Sales	165	190	+ 15.2%	303	328	+ 8.3%
Closed Sales	158	145	- 8.2%	279	267	- 4.3%
Lowest Sale Price*	\$115,000	\$150,000	+ 30.4%	\$115,000	\$55,000	- 52.2%
Median Sales Price*	\$410,000	\$420,000	+ 2.4%	\$415,000	\$420,000	+ 1.2%
Highest Sale Price*	\$845,000	\$975,000	+ 15.4%	\$900,000	\$975,000	+ 8.3%
Percent of Original List Price Received*	92.8%	94.5%	+ 1.8%	92.6%	93.1%	+ 0.4%
Inventory of Homes for Sale	409	297	- 27.4%	--	--	--
Months Supply of Inventory	8.7	5.7	- 34.5%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

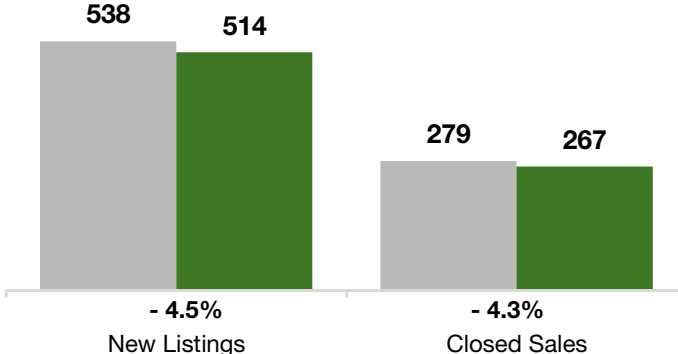
Last 3 Months

■ Thru 6-2014
■ Thru 6-2015



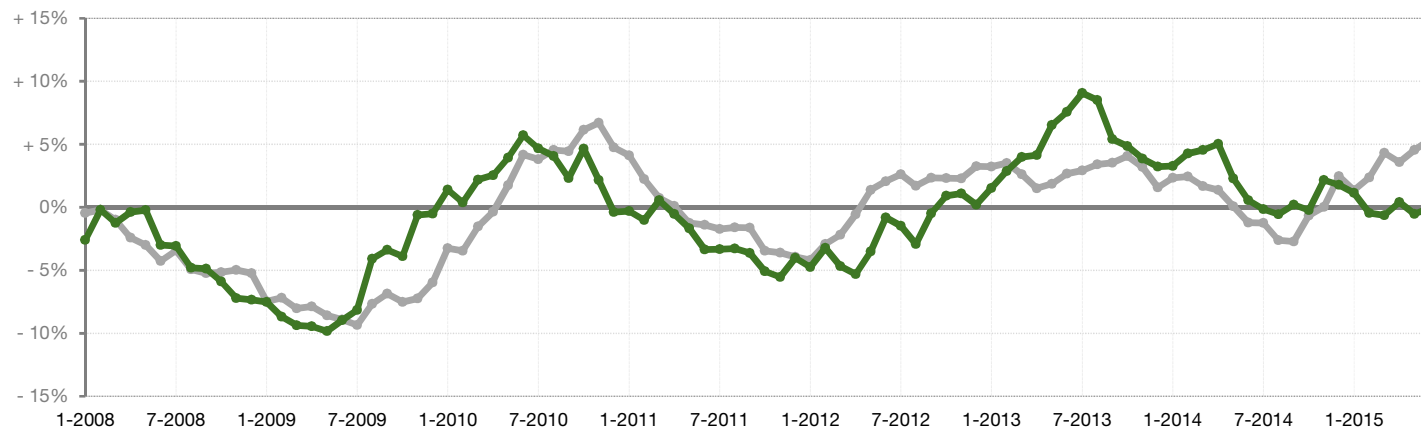
Year to Date

■ Thru 6-2014
■ Thru 6-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.