

Local Market Update through June 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 14.0%

Year-Over-Year Change in
New Listings

- 4.9%

Year-Over-Year Change in
Closed Sales

+ 14.0%

One-Year Change in
Median Sales Price*

Last 3 Months

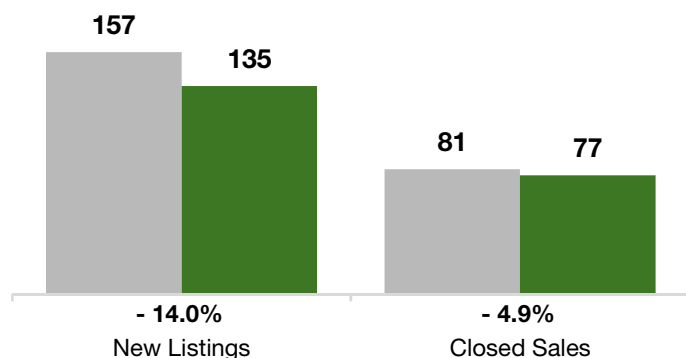
Year to Date

	Last 3 Months			Year to Date		
	Thru 6-2014	Thru 6-2015	+ / -	Thru 6-2014	Thru 6-2015	+ / -
New Listings	157	135	- 14.0%	281	265	- 5.7%
Pending Sales	84	102	+ 21.4%	162	181	+ 11.7%
Closed Sales	81	77	- 4.9%	137	149	+ 8.8%
Lowest Sale Price*	\$80,000	\$100,000	+ 25.0%	\$80,000	\$69,000	- 13.8%
Median Sales Price*	\$250,000	\$285,000	+ 14.0%	\$258,000	\$280,000	+ 8.5%
Highest Sale Price*	\$762,000	\$795,000	+ 4.3%	\$965,000	\$795,000	- 17.6%
Percent of Original List Price Received*	90.0%	93.6%	+ 4.0%	90.2%	93.1%	+ 3.2%
Inventory of Homes for Sale	281	189	- 32.7%	--	--	--
Months Supply of Inventory	11.1	6.6	- 40.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

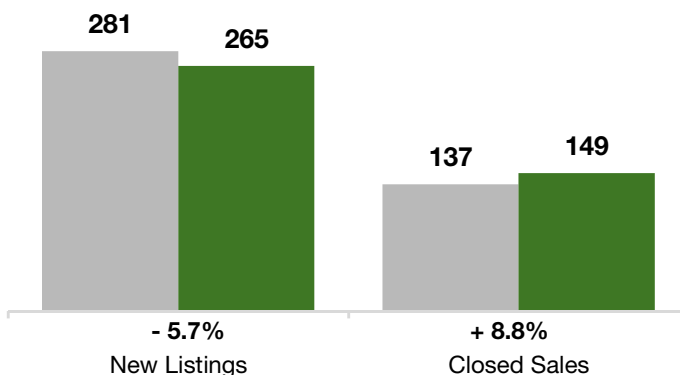
Last 3 Months

■ Thru 6-2014
■ Thru 6-2015



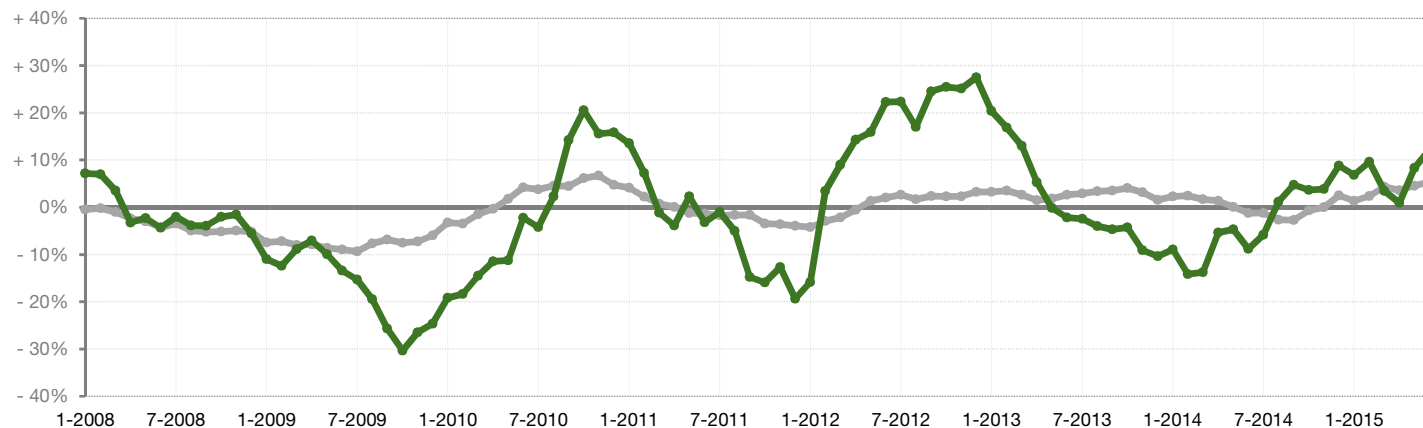
Year to Date

■ Thru 6-2014
■ Thru 6-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.