

Local Market Update through June 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

+ 6.1%

Year-Over-Year Change in New Listings

0.0%

Year-Over-Year Change in Closed Sales

+ 23.8%

One-Year Change in Median Sales Price*

Last 3 Months

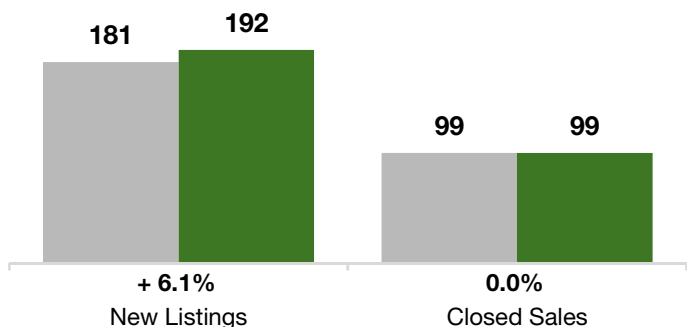
Year to Date

	Thru 6-2014	Thru 6-2015	+ / -	Thru 6-2014	Thru 6-2015	+ / -
New Listings	181	192	+ 6.1%	339	332	- 2.1%
Pending Sales	116	138	+ 19.0%	196	244	+ 24.5%
Closed Sales	99	99	0.0%	203	171	- 15.8%
Lowest Sale Price*	\$110,000	\$107,000	- 2.7%	\$110,000	\$100,000	- 9.1%
Median Sales Price*	\$305,000	\$377,500	+ 23.8%	\$369,000	\$379,500	+ 2.8%
Highest Sale Price*	\$737,500	\$1,050,000	+ 42.4%	\$738,000	\$1,050,000	+ 42.3%
Percent of Original List Price Received*	93.4%	94.1%	+ 0.8%	93.2%	94.1%	+ 0.9%
Inventory of Homes for Sale	250	186	- 25.6%	--	--	--
Months Supply of Inventory	6.9	5.4	- 21.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2014
■ Thru 6-2015



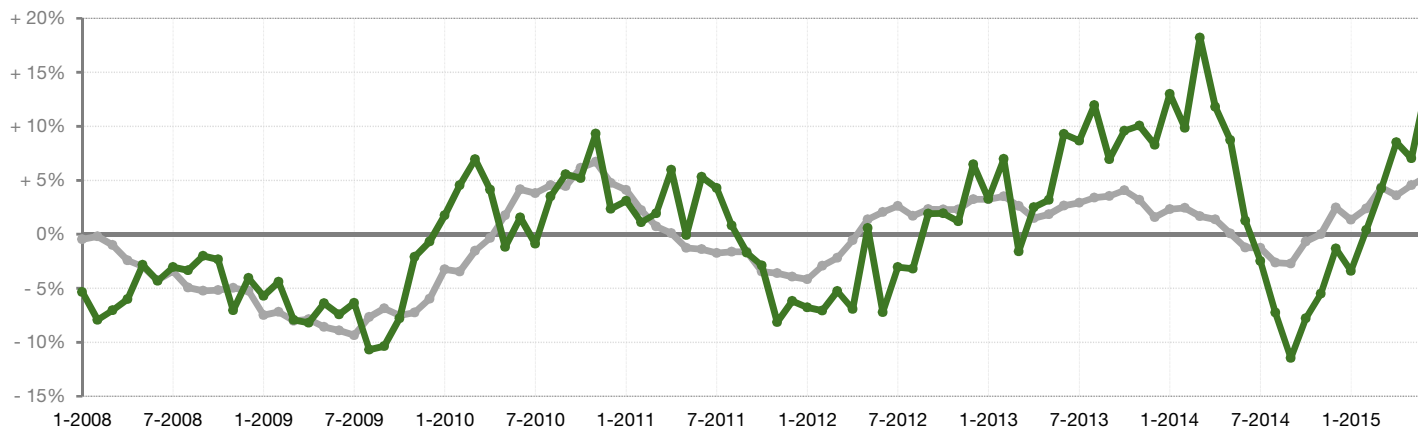
Year to Date

■ Thru 6-2014
■ Thru 6-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Heartland —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.