

# Local Market Update through June 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

**+ 20.6%**

Year-Over-Year Change in New Listings

**+ 13.1%**

Year-Over-Year Change in Closed Sales

**- 6.4%**

One-Year Change in Median Sales Price\*

### Last 3 Months

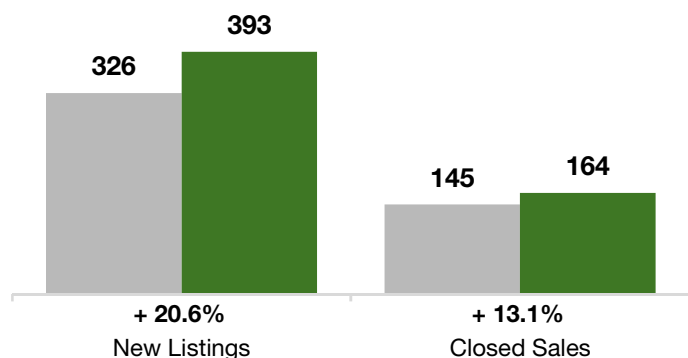
### Year to Date

	Thru 6-2014	Thru 6-2015	+ / -	Thru 6-2014	Thru 6-2015	+ / -
New Listings	326	<b>393</b>	+ 20.6%	619	<b>683</b>	+ 10.3%
Pending Sales	177	<b>218</b>	+ 23.2%	309	<b>388</b>	+ 25.6%
Closed Sales	145	<b>164</b>	+ 13.1%	267	<b>285</b>	+ 6.7%
Lowest Sale Price*	\$180,000	<b>\$157,500</b>	- 12.5%	\$165,000	<b>\$157,500</b>	- 4.5%
Median Sales Price*	\$458,000	<b>\$428,750</b>	- 6.4%	\$455,000	<b>\$430,000</b>	- 5.5%
Highest Sale Price*	\$1,325,000	<b>\$1,245,000</b>	- 6.0%	\$1,560,000	<b>\$1,245,000</b>	- 20.2%
Percent of Original List Price Received*	93.8%	<b>94.1%</b>	+ 0.3%	93.1%	<b>93.4%</b>	+ 0.3%
Inventory of Homes for Sale	495	<b>468</b>	- 5.5%	--	--	--
Months Supply of Inventory	9.1	<b>8.5</b>	- 6.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

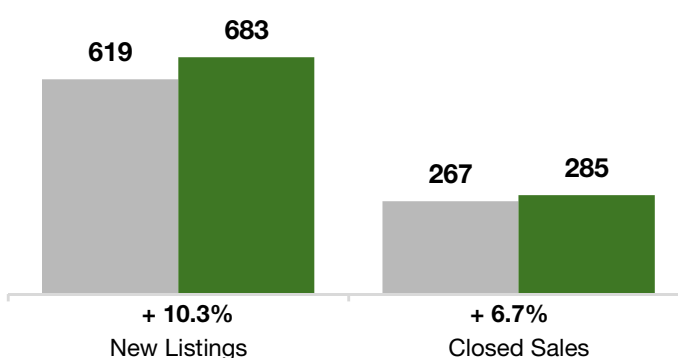
### Last 3 Months

■ Thru 6-2014  
■ Thru 6-2015

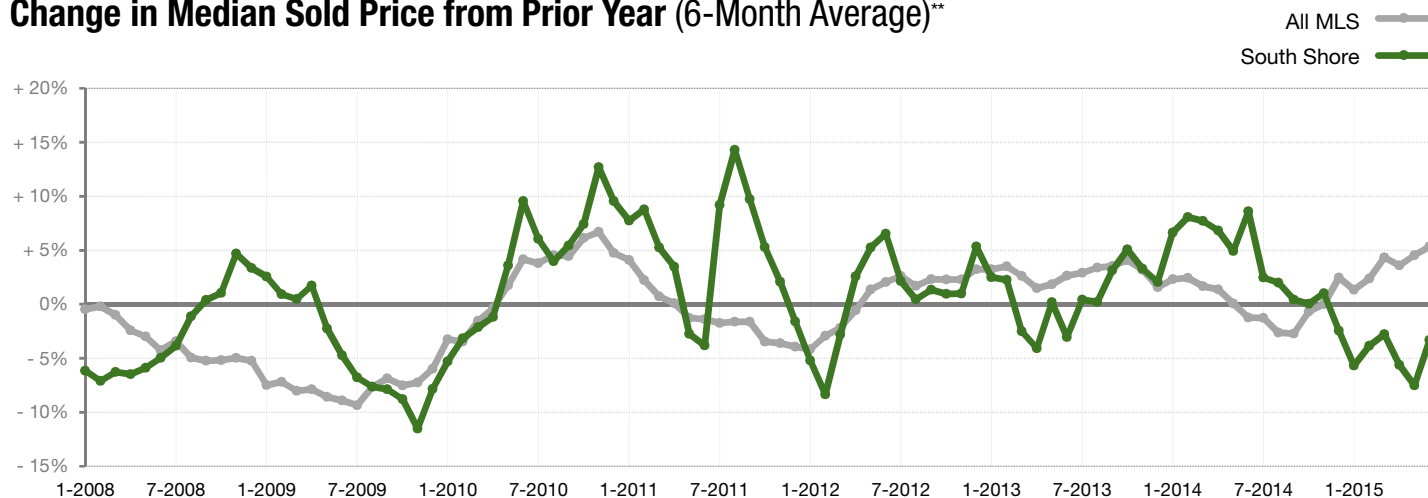


### Year to Date

■ Thru 6-2014  
■ Thru 6-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.