

# Local Market Update through June 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**+ 5.0%**

**+ 73.1%**

**- 6.8%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

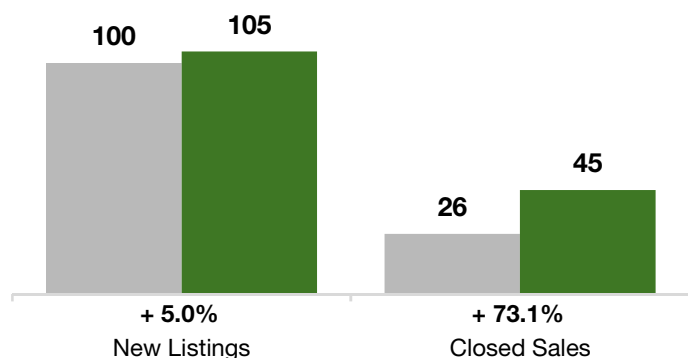
### Year to Date

	Thru 6-2014	Thru 6-2015	+ / -	Thru 6-2014	Thru 6-2015	+ / -
New Listings	100	105	+ 5.0%	156	176	+ 12.8%
Pending Sales	41	56	+ 36.6%	61	95	+ 55.7%
Closed Sales	26	45	+ 73.1%	49	74	+ 51.0%
Lowest Sale Price*	\$280,000	\$235,000	- 16.1%	\$130,000	\$185,000	+ 42.3%
Median Sales Price*	\$657,500	\$612,500	- 6.8%	\$660,000	\$592,500	- 10.2%
Highest Sale Price*	\$2,375,000	\$2,650,000	+ 11.6%	\$2,375,000	\$2,650,000	+ 11.6%
Percent of Original List Price Received*	91.7%	91.5%	- 0.1%	91.0%	91.6%	+ 0.7%
Inventory of Homes for Sale	139	145	+ 4.3%	--	--	--
Months Supply of Inventory	13.5	11.4	- 15.2%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

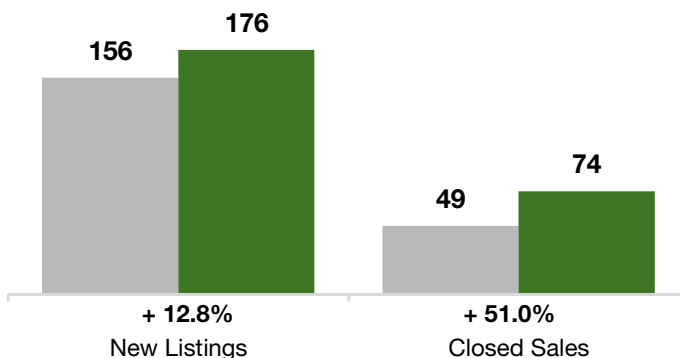
### Last 3 Months

■ Thru 6-2014  
■ Thru 6-2015



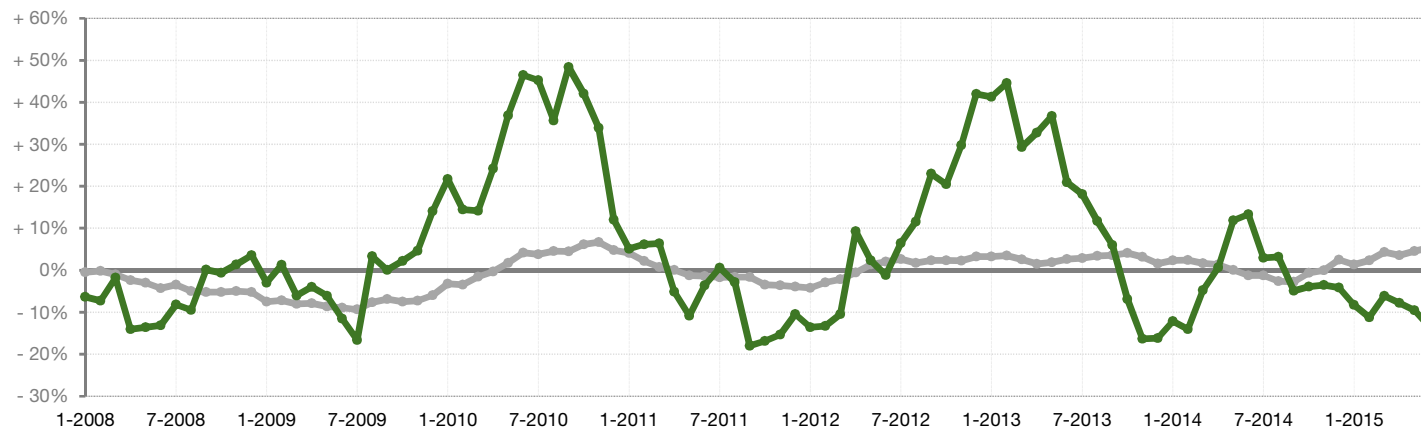
### Year to Date

■ Thru 6-2014  
■ Thru 6-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.