

# Local Market Update through September 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

**- 4.0%**

**+ 32.7%**

**+ 2.2%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 9-2014	Thru 9-2015	+ / -	Thru 9-2014	Thru 9-2015	+ / -
New Listings	303	291	- 4.0%	922	972	+ 5.4%
Pending Sales	150	231	+ 54.0%	458	605	+ 32.1%
Closed Sales	162	215	+ 32.7%	429	501	+ 16.8%
Lowest Sale Price*	\$174,000	\$120,000	- 31.0%	\$165,000	\$120,000	- 27.3%
Median Sales Price*	\$459,500	\$469,500	+ 2.2%	\$456,000	\$449,000	- 1.5%
Highest Sale Price*	\$1,200,000	\$1,575,000	+ 31.3%	\$1,560,000	\$1,575,000	+ 1.0%
Percent of Original List Price Received*	94.0%	94.5%	+ 0.5%	93.4%	93.8%	+ 0.4%
Inventory of Homes for Sale	532	443	- 16.8%	--	--	--
Months Supply of Inventory	10.1	7.4	- 26.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

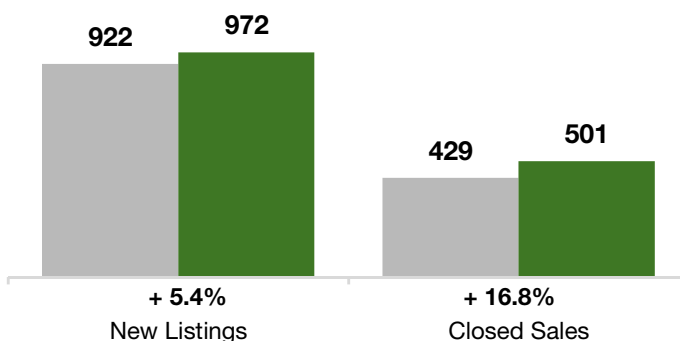
### Last 3 Months

■ Thru 9-2014  
■ Thru 9-2015



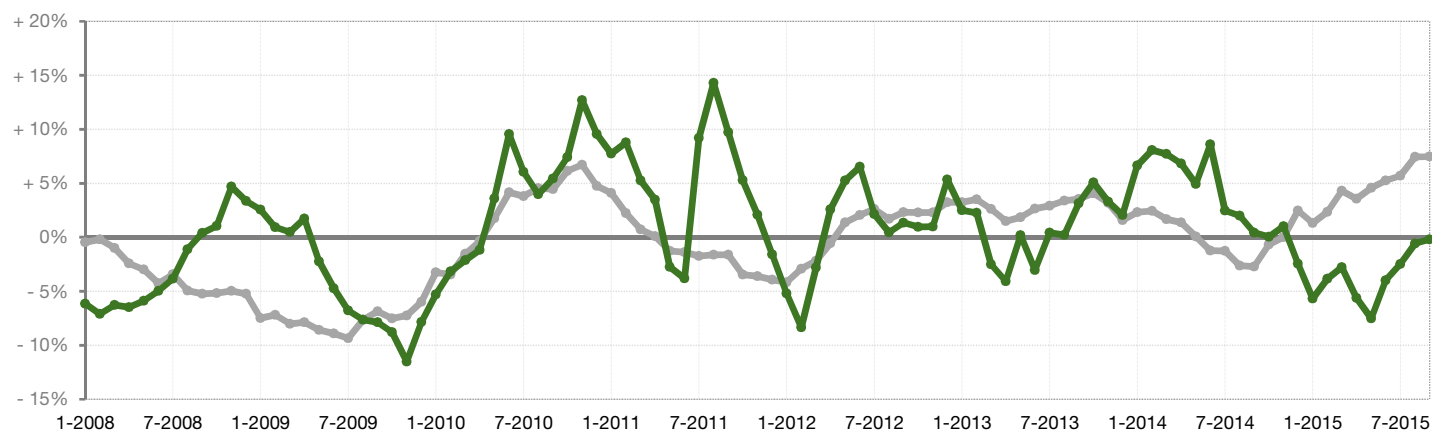
### Year to Date

■ Thru 9-2014  
■ Thru 9-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
South Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.