

Local Market Update through September 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 2.6%

+ 8.9%

+ 22.2%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

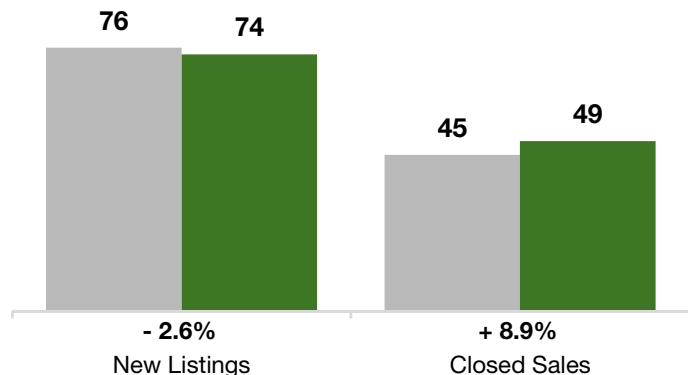
Year to Date

| | Thru 9-2014 | Thru 9-2015 | + / - | Thru 9-2014 | Thru 9-2015 | + / - |
|--|-------------|--------------------|---------|-------------|--------------------|---------|
| New Listings | 76 | 74 | - 2.6% | 232 | 250 | + 7.8% |
| Pending Sales | 33 | 49 | + 48.5% | 94 | 142 | + 51.1% |
| Closed Sales | 45 | 49 | + 8.9% | 94 | 123 | + 30.9% |
| Lowest Sale Price* | \$218,000 | \$180,000 | - 17.4% | \$130,000 | \$180,000 | + 38.5% |
| Median Sales Price* | \$540,000 | \$660,000 | + 22.2% | \$616,500 | \$625,000 | + 1.4% |
| Highest Sale Price* | \$2,080,000 | \$1,350,000 | - 35.1% | \$2,375,000 | \$2,650,000 | + 11.6% |
| Percent of Original List Price Received* | 94.5% | 94.2% | - 0.3% | 92.7% | 92.6% | - 0.0% |
| Inventory of Homes for Sale | 163 | 150 | - 7.6% | -- | -- | -- |
| Months Supply of Inventory | 16.0 | 10.8 | - 32.3% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

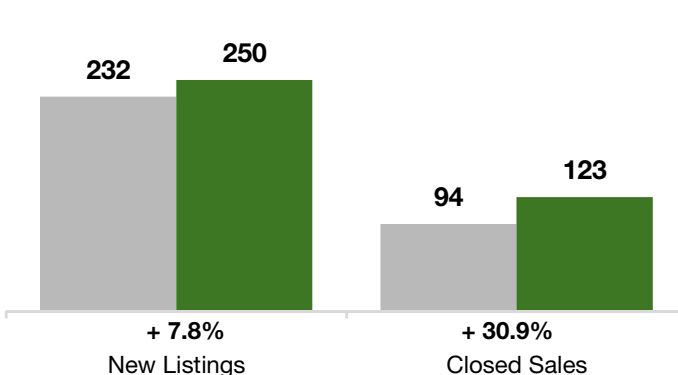
Last 3 Months

■ Thru 9-2014
■ Thru 9-2015



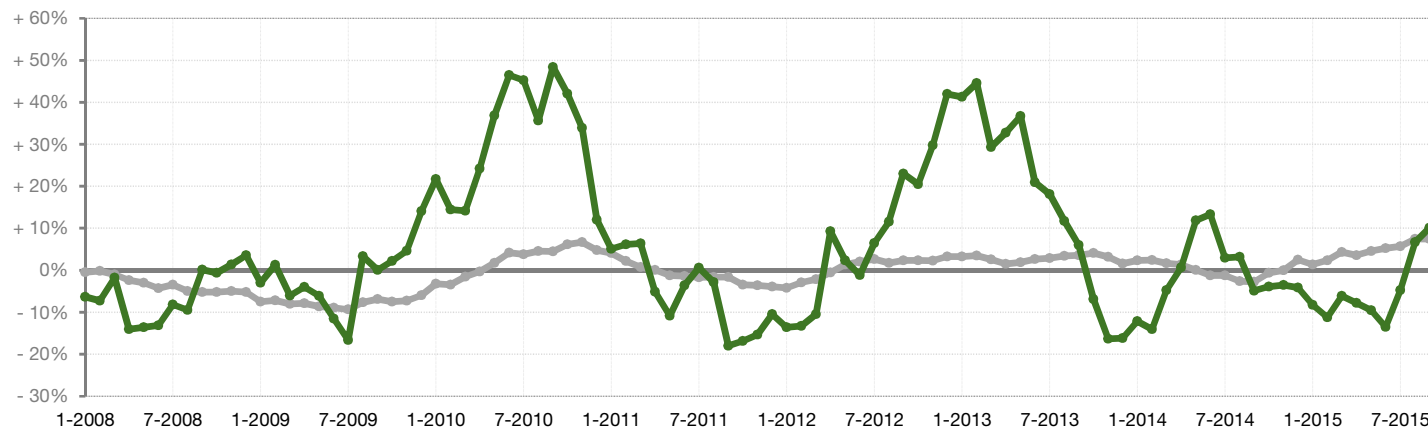
Year to Date

■ Thru 9-2014
■ Thru 9-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.