

# Local Market Update through September 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

**- 16.7%**

**+ 6.3%**

**0.0%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

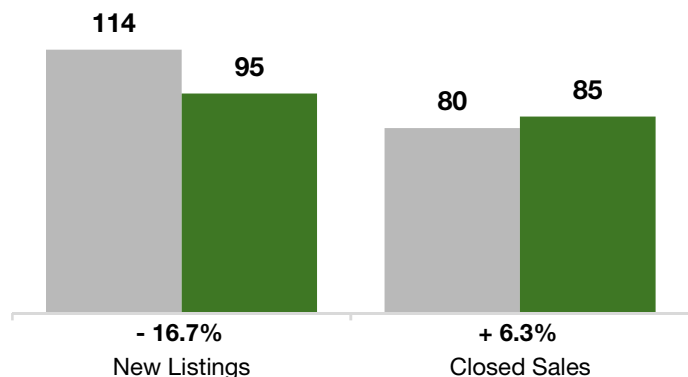
### Year to Date

	Thru 9-2014	Thru 9-2015	+ / -	Thru 9-2014	Thru 9-2015	+ / -
New Listings	114	95	- 16.7%	350	312	- 10.9%
Pending Sales	82	85	+ 3.7%	228	238	+ 4.4%
Closed Sales	80	85	+ 6.3%	222	222	0.0%
Lowest Sale Price*	\$55,000	<b>\$84,900</b>	+ 54.4%	\$55,000	<b>\$66,000</b>	+ 20.0%
Median Sales Price*	\$440,000	<b>\$440,000</b>	0.0%	\$415,000	<b>\$446,250</b>	+ 7.5%
Highest Sale Price*	\$1,150,000	<b>\$890,000</b>	- 22.6%	\$1,150,000	<b>\$990,000</b>	- 13.9%
Percent of Original List Price Received*	93.4%	<b>95.7%</b>	+ 2.5%	92.4%	<b>93.3%</b>	+ 1.0%
Inventory of Homes for Sale	182	117	- 35.5%	--	--	--
Months Supply of Inventory	7.2	4.5	- 37.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

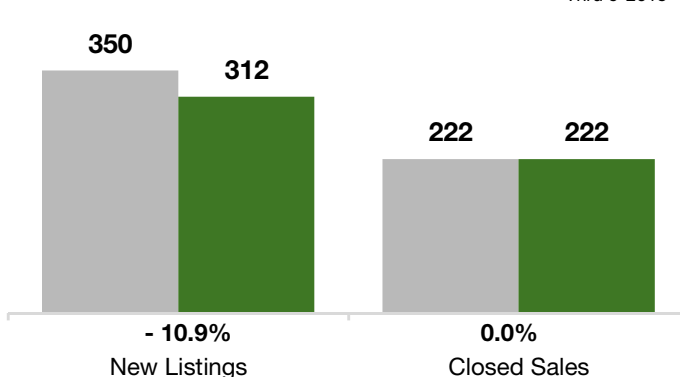
### Last 3 Months

■ Thru 9-2014  
■ Thru 9-2015



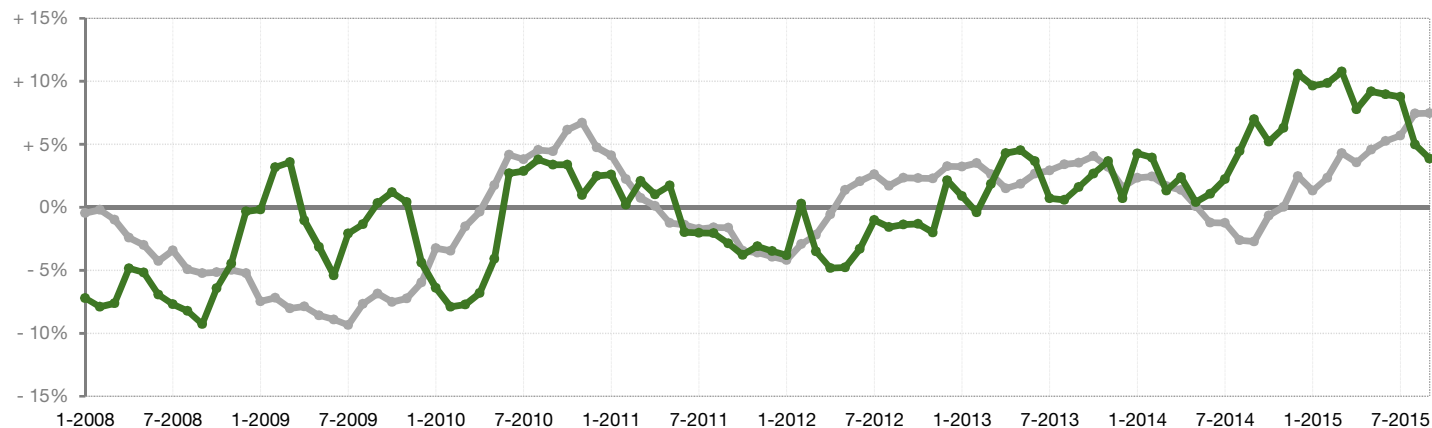
### Year to Date

■ Thru 9-2014  
■ Thru 9-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Lakes —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.