

Local Market Update through October 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

0.0%

+ 28.7%

+ 9.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

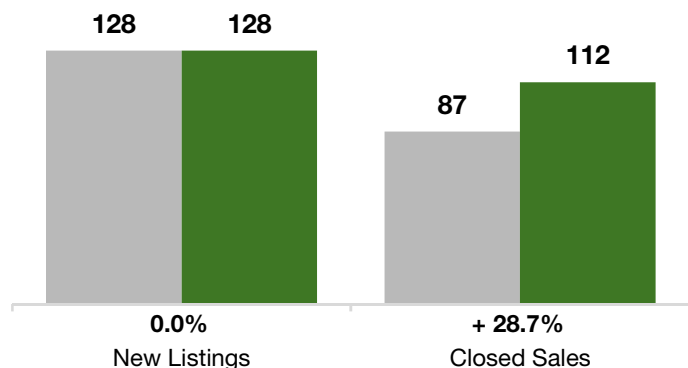
Year to Date

	Thru 10-2014	Thru 10-2015	+ / -	Thru 10-2014	Thru 10-2015	+ / -
New Listings	128	128	0.0%	474	496	+ 4.6%
Pending Sales	105	111	+ 5.7%	279	337	+ 20.8%
Closed Sales	87	112	+ 28.7%	245	306	+ 24.9%
Lowest Sale Price*	\$75,000	\$90,000	+ 20.0%	\$61,500	\$90,000	+ 46.3%
Median Sales Price*	\$412,500	\$451,000	+ 9.3%	\$391,950	\$430,000	+ 9.7%
Highest Sale Price*	\$870,000	\$1,150,000	+ 32.2%	\$1,200,000	\$1,150,000	- 4.2%
Percent of Original List Price Received*	93.1%	95.0%	+ 2.1%	92.1%	94.7%	+ 2.9%
Inventory of Homes for Sale	237	179	- 24.5%	--	--	--
Months Supply of Inventory	9.1	5.5	- 39.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

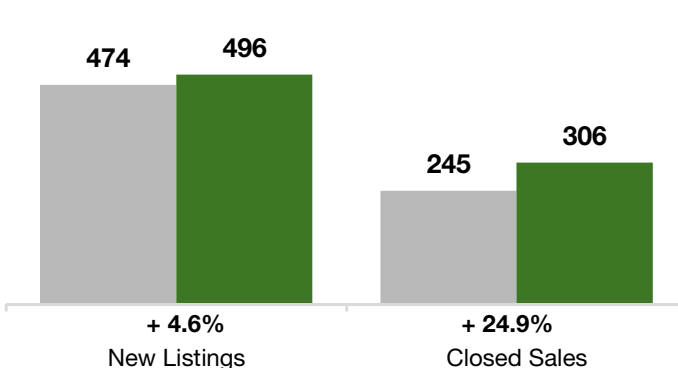
Last 3 Months

■ Thru 10-2014
■ Thru 10-2015



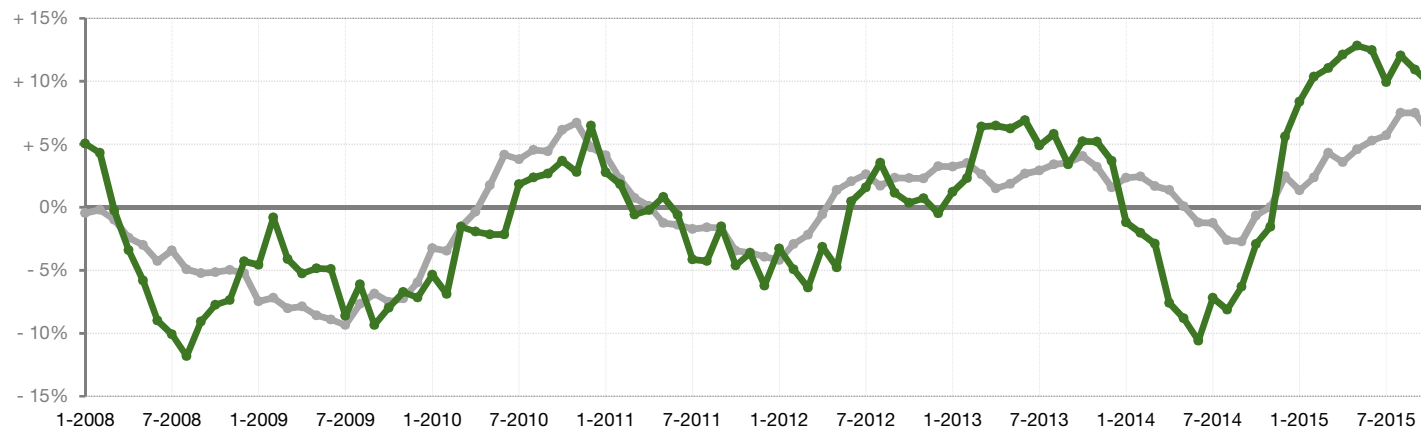
Year to Date

■ Thru 10-2014
■ Thru 10-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.