

Local Market Update through October 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 11.5%

+ 31.3%

+ 10.6%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

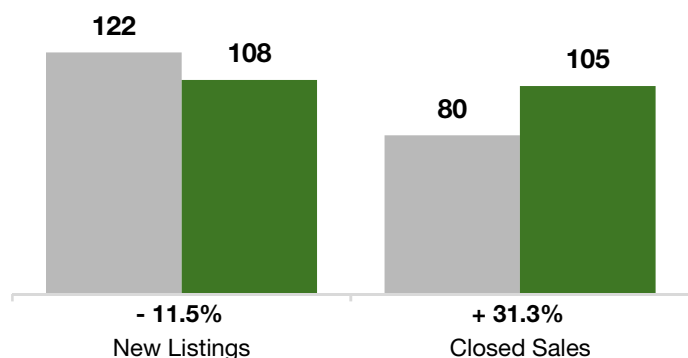
Year to Date

	Thru 10-2014	Thru 10-2015	+ / -	Thru 10-2014	Thru 10-2015	+ / -
New Listings	122	108	- 11.5%	452	426	- 5.8%
Pending Sales	83	103	+ 24.1%	275	313	+ 13.8%
Closed Sales	80	105	+ 31.3%	246	281	+ 14.2%
Lowest Sale Price*	\$85,000	\$70,000	- 17.6%	\$72,500	\$69,000	- 4.8%
Median Sales Price*	\$304,000	\$336,200	+ 10.6%	\$285,000	\$325,000	+ 14.0%
Highest Sale Price*	\$880,000	\$2,350,000	+ 167.0%	\$1,330,000	\$2,350,000	+ 76.7%
Percent of Original List Price Received*	92.4%	92.5%	+ 0.1%	90.9%	93.3%	+ 2.7%
Inventory of Homes for Sale	279	164	- 41.1%	--	--	--
Months Supply of Inventory	10.5	5.6	- 46.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

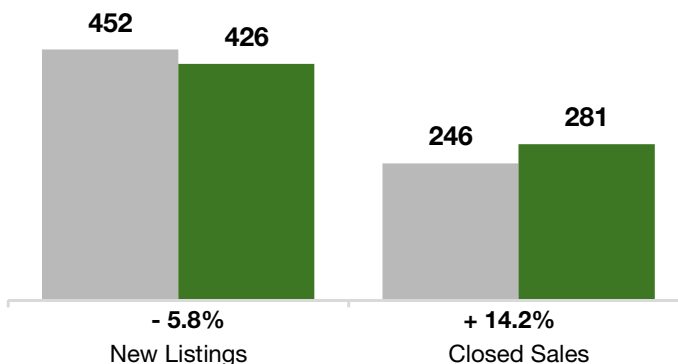
Last 3 Months

■ Thru 10-2014
■ Thru 10-2015



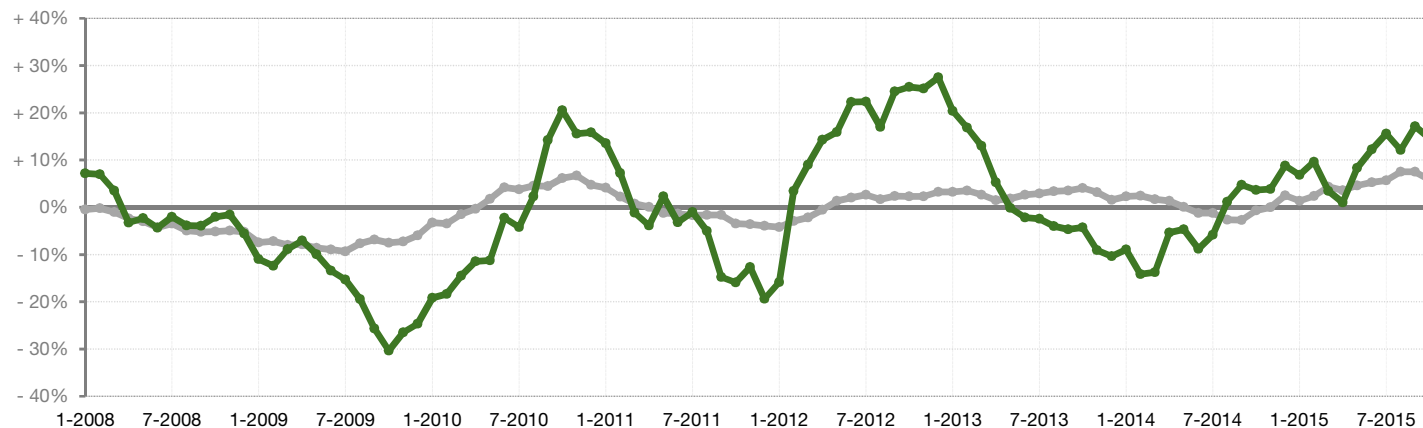
Year to Date

■ Thru 10-2014
■ Thru 10-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.