

# Local Market Update through October 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**+ 5.2%**

Year-Over-Year Change in  
New Listings

**+ 23.8%**

Year-Over-Year Change in  
Closed Sales

**+ 23.1%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

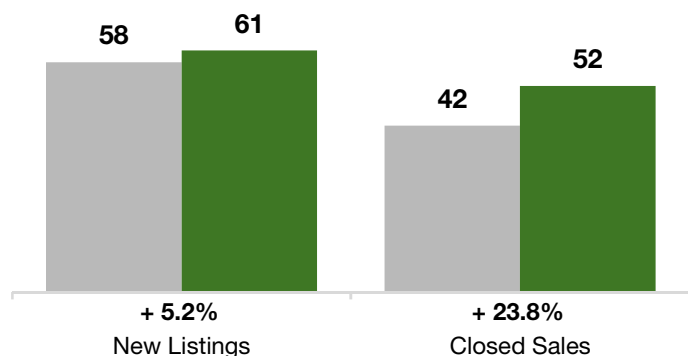
### Year to Date

	Thru 10-2014	Thru 10-2015	+ / -	Thru 10-2014	Thru 10-2015	+ / -
New Listings	58	<b>61</b>	+ 5.2%	256	<b>268</b>	+ 4.7%
Pending Sales	29	<b>52</b>	+ 79.3%	104	<b>159</b>	+ 52.9%
Closed Sales	42	<b>52</b>	+ 23.8%	104	<b>138</b>	+ 32.7%
Lowest Sale Price*	\$218,000	<b>\$180,000</b>	- 17.4%	\$130,000	<b>\$180,000</b>	+ 38.5%
Median Sales Price*	\$531,850	<b>\$654,500</b>	+ 23.1%	\$590,000	<b>\$613,750</b>	+ 4.0%
Highest Sale Price*	\$2,400,000	<b>\$1,375,000</b>	- 42.7%	\$2,400,000	<b>\$2,650,000</b>	+ 10.4%
Percent of Original List Price Received*	92.2%	<b>92.6%</b>	+ 0.4%	92.0%	<b>92.1%</b>	+ 0.0%
Inventory of Homes for Sale	161	<b>139</b>	- 13.8%	--	--	--
Months Supply of Inventory	16.2	<b>9.7</b>	- 40.2%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

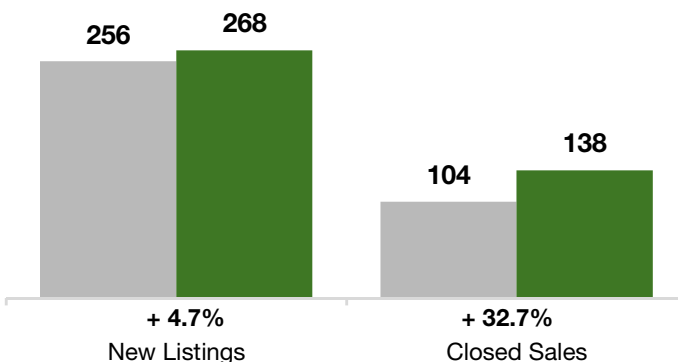
### Last 3 Months

■ Thru 10-2014  
■ Thru 10-2015



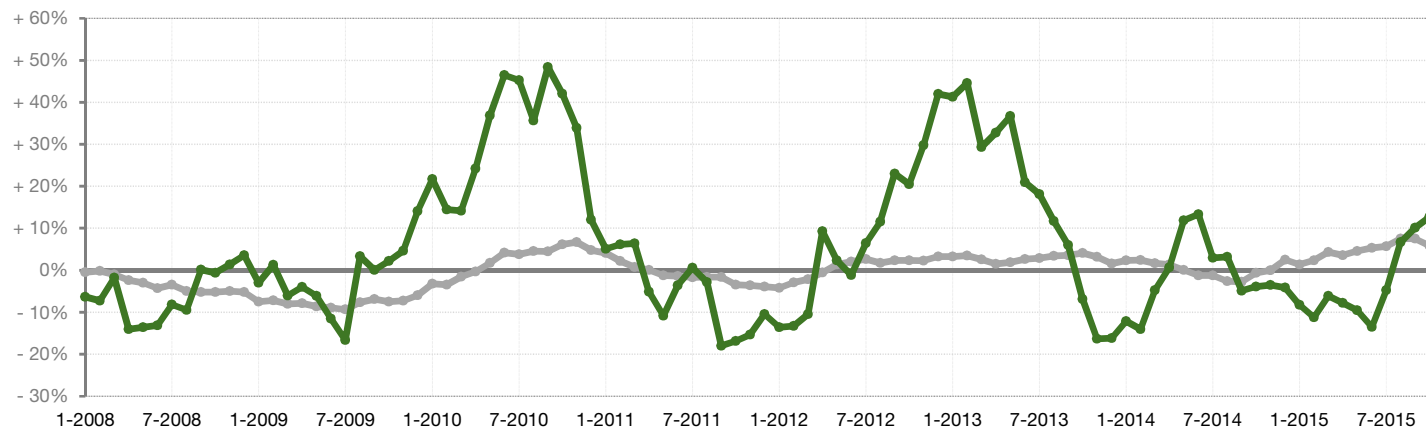
### Year to Date

■ Thru 10-2014  
■ Thru 10-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.