

Local Market Update through November 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

0.0%

Year-Over-Year Change in
New Listings

+ 26.3%

Year-Over-Year Change in
Closed Sales

+ 8.8%

One-Year Change in
Median Sales Price*

Last 3 Months

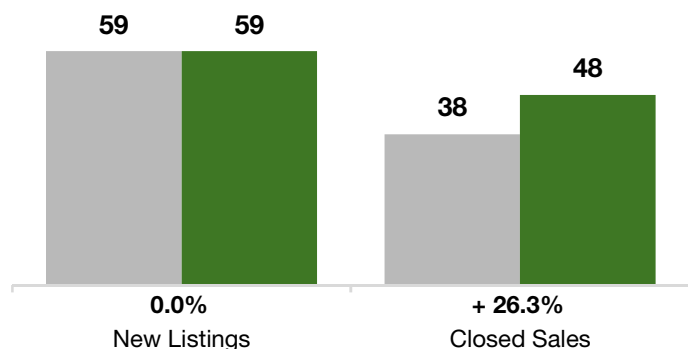
Year to Date

	Thru 11-2014	Thru 11-2015	+ / -	Thru 11-2014	Thru 11-2015	+ / -
New Listings	59	59	0.0%	278	283	+ 1.8%
Pending Sales	28	48	+ 71.4%	114	172	+ 50.9%
Closed Sales	38	48	+ 26.3%	111	154	+ 38.7%
Lowest Sale Price*	\$218,000	\$180,000	- 17.4%	\$130,000	\$180,000	+ 38.5%
Median Sales Price*	\$535,600	\$582,500	+ 8.8%	\$585,000	\$600,000	+ 2.6%
Highest Sale Price*	\$2,950,000	\$1,375,000	- 53.4%	\$2,950,000	\$2,650,000	- 10.2%
Percent of Original List Price Received*	91.7%	91.4%	- 0.3%	91.8%	92.0%	+ 0.2%
Inventory of Homes for Sale	161	129	- 19.7%	--	--	--
Months Supply of Inventory	16.3	8.6	- 47.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

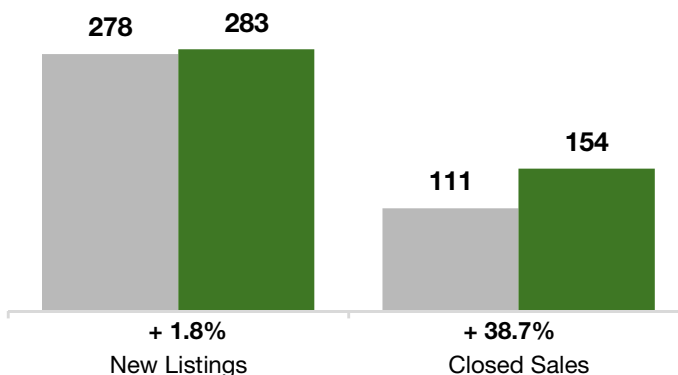
Last 3 Months

■ Thru 11-2014
■ Thru 11-2015



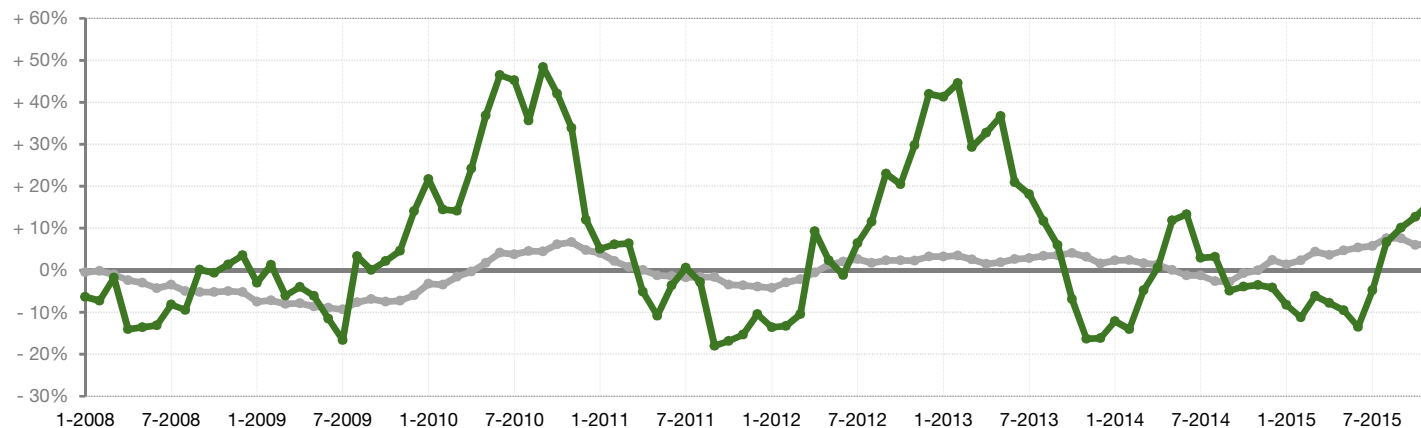
Year to Date

■ Thru 11-2014
■ Thru 11-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.