

Local Market Update through December 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 3.1%

- 3.6%

+ 0.8%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

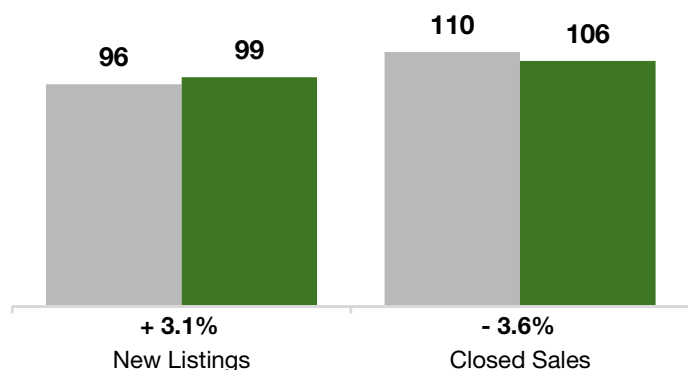
Year to Date

	Thru 12-2014	Thru 12-2015	+ / -	Thru 12-2014	Thru 12-2015	+ / -
New Listings	96	99	+ 3.1%	533	558	+ 4.7%
Pending Sales	83	91	+ 9.6%	333	392	+ 17.7%
Closed Sales	110	106	- 3.6%	319	369	+ 15.7%
Lowest Sale Price*	\$120,000	\$100,000	- 16.7%	\$61,500	\$90,000	+ 46.3%
Median Sales Price*	\$419,000	\$422,500	+ 0.8%	\$398,950	\$430,000	+ 7.8%
Highest Sale Price*	\$965,000	\$999,999	+ 3.6%	\$1,200,000	\$1,150,000	- 4.2%
Percent of Original List Price Received*	92.1%	94.9%	+ 3.0%	92.1%	94.9%	+ 3.0%
Inventory of Homes for Sale	212	168	- 20.9%	--	--	--
Months Supply of Inventory	7.9	5.2	- 34.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

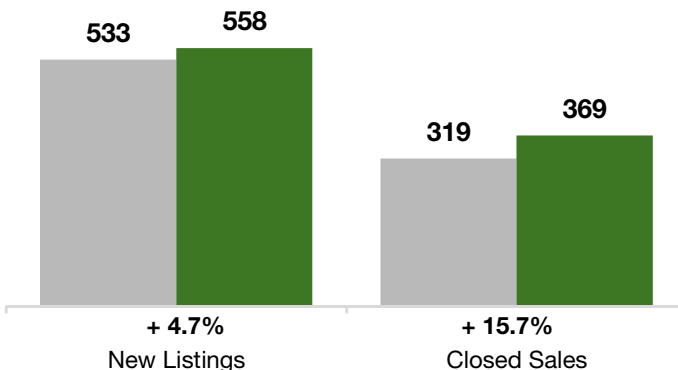
Last 3 Months

■ Thru 12-2014
■ Thru 12-2015



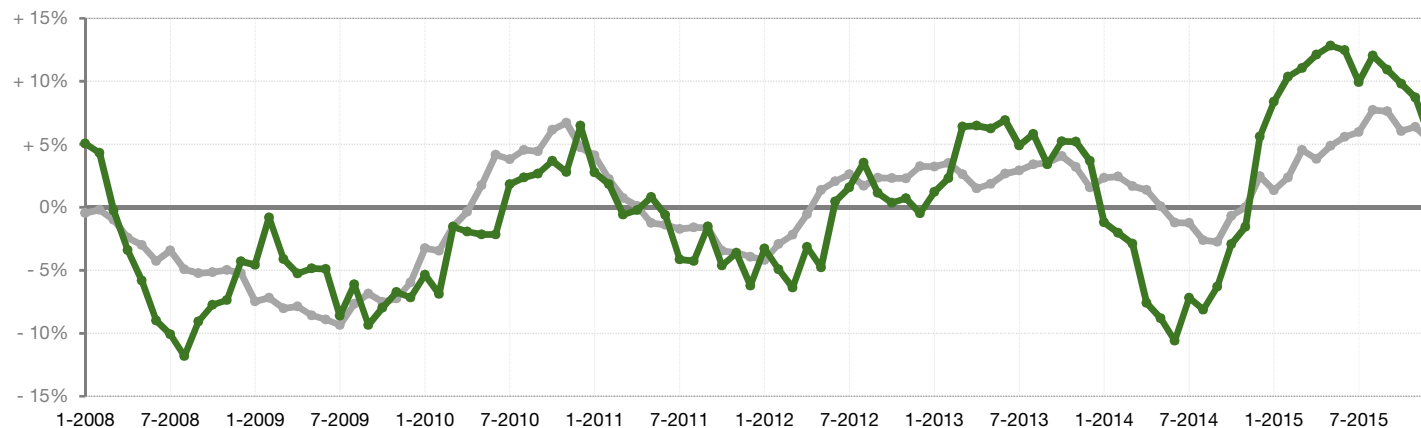
Year to Date

■ Thru 12-2014
■ Thru 12-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 4, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.