

Local Market Update through December 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 15.9%

Year-Over-Year Change in
New Listings

+ 33.3%

Year-Over-Year Change in
Closed Sales

+ 30.7%

One-Year Change in
Median Sales Price*

Last 3 Months

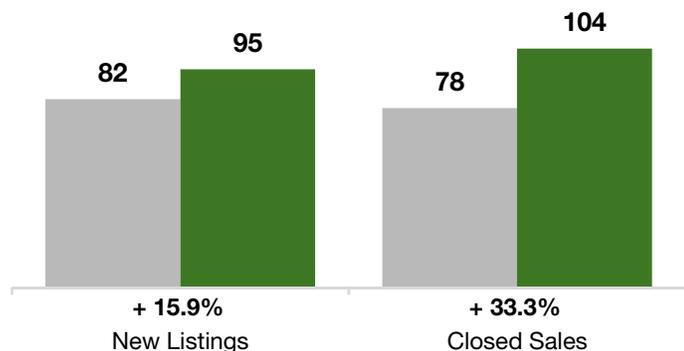
Year to Date

	Last 3 Months			Year to Date		
	Thru 12-2014	Thru 12-2015	+ / -	Thru 12-2014	Thru 12-2015	+ / -
New Listings	82	95	+ 15.9%	499	490	- 1.8%
Pending Sales	78	108	+ 38.5%	327	385	+ 17.7%
Closed Sales	78	104	+ 33.3%	302	350	+ 15.9%
Lowest Sale Price*	\$71,000	\$75,000	+ 5.6%	\$71,000	\$69,000	- 2.8%
Median Sales Price*	\$264,000	\$345,000	+ 30.7%	\$280,000	\$331,250	+ 18.3%
Highest Sale Price*	\$805,000	\$2,350,000	+ 191.9%	\$1,330,000	\$2,350,000	+ 76.7%
Percent of Original List Price Received*	92.8%	91.7%	- 1.1%	91.2%	93.3%	+ 2.3%
Inventory of Homes for Sale	251	138	- 45.0%	--	--	--
Months Supply of Inventory	9.5	4.4	- 53.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

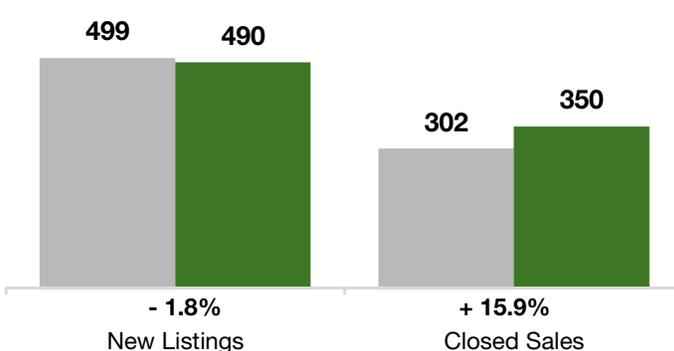
Last 3 Months

■ Thru 12-2014
■ Thru 12-2015



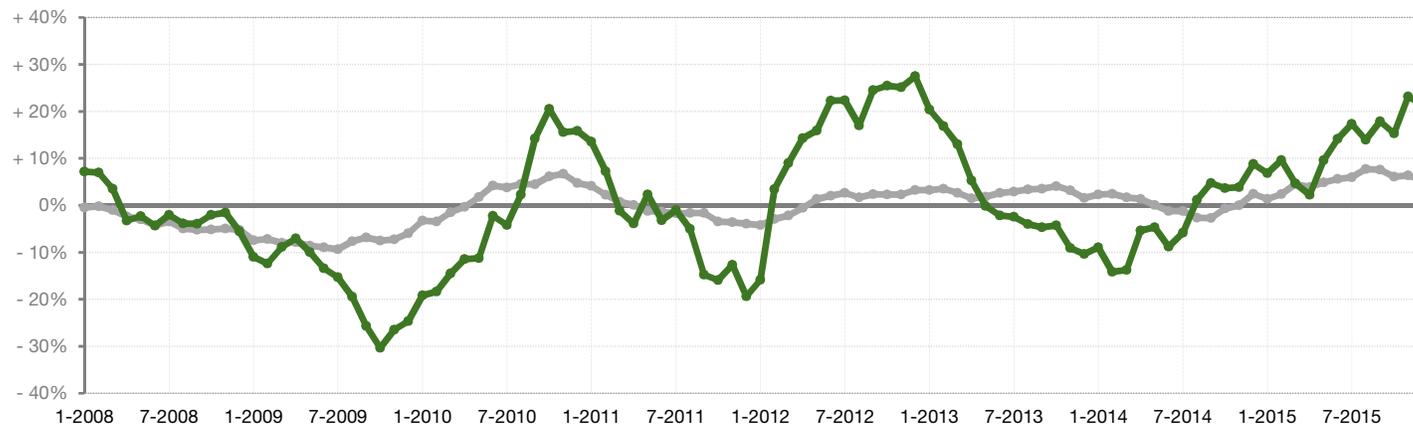
Year to Date

■ Thru 12-2014
■ Thru 12-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 4, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.