

# Local Market Update through December 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**- 28.6%**

**+ 48.4%**

**+ 7.2%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

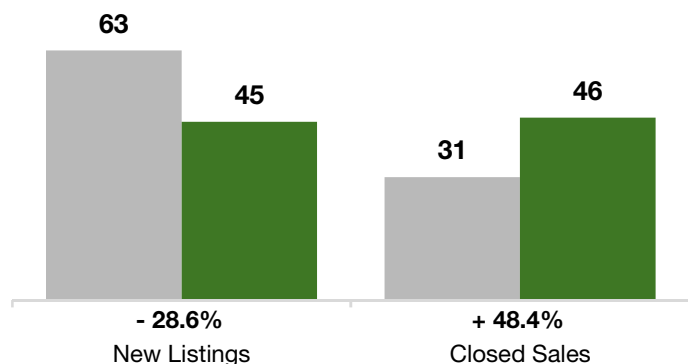
### Year to Date

	Thru 12-2014	Thru 12-2015	+ / -	Thru 12-2014	Thru 12-2015	+ / -
New Listings	63	45	- 28.6%	295	295	0.0%
Pending Sales	33	42	+ 27.3%	127	182	+ 43.3%
Closed Sales	31	46	+ 48.4%	125	169	+ 35.2%
Lowest Sale Price*	\$315,000	\$250,000	- 20.6%	\$130,000	\$180,000	+ 38.5%
Median Sales Price*	\$552,000	\$591,500	+ 7.2%	\$601,000	\$610,000	+ 1.5%
Highest Sale Price*	\$2,950,000	\$1,375,000	- 53.4%	\$2,950,000	\$2,650,000	- 10.2%
Percent of Original List Price Received*	87.0%	89.2%	+ 2.6%	91.3%	91.7%	+ 0.5%
Inventory of Homes for Sale	154	117	- 24.1%	--	--	--
Months Supply of Inventory	15.2	7.6	- 49.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

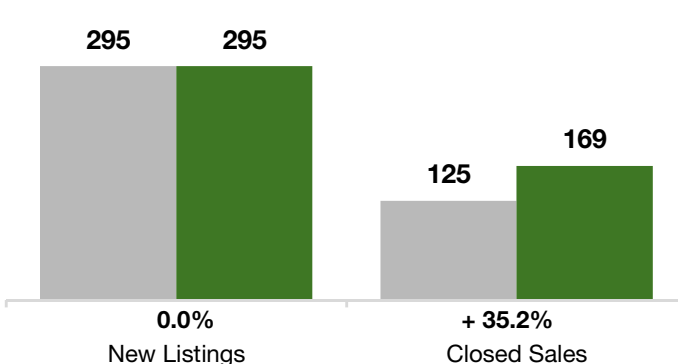
### Last 3 Months

■ Thru 12-2014  
■ Thru 12-2015



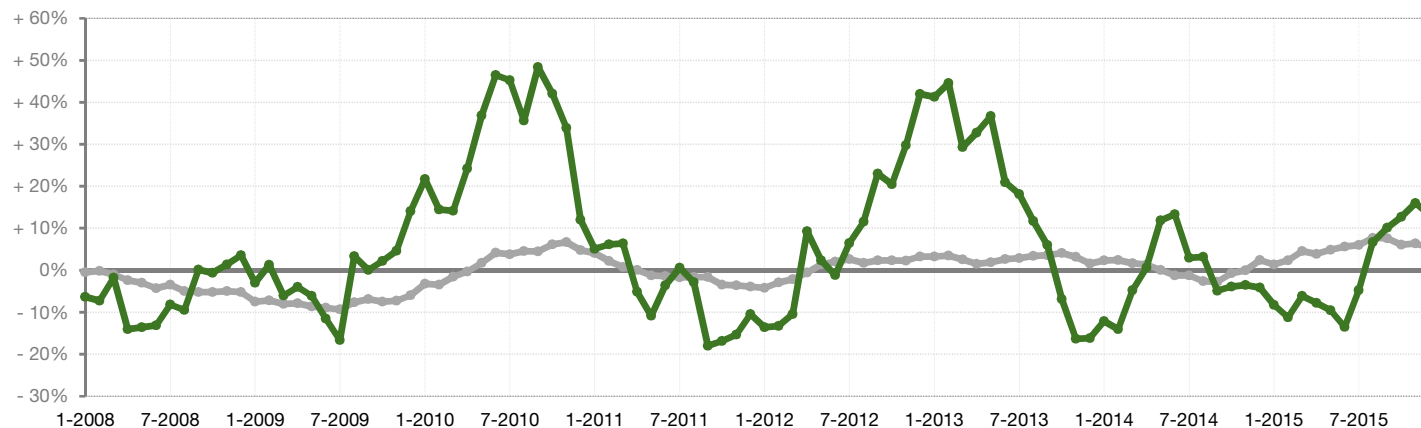
### Year to Date

■ Thru 12-2014  
■ Thru 12-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 4, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.