

Local Market Update through February 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 11.5%

+ 32.0%

+ 23.7%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

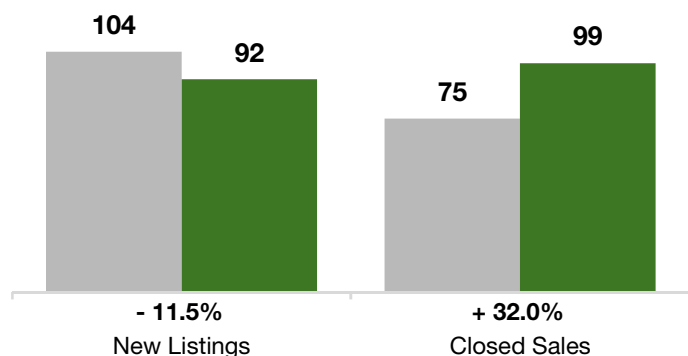
Year to Date

	Thru 2-2015	Thru 2-2016	+ / -	Thru 2-2015	Thru 2-2016	+ / -
New Listings	104	92	- 11.5%	82	68	- 17.1%
Pending Sales	78	78	0.0%	50	51	+ 2.0%
Closed Sales	75	99	+ 32.0%	47	58	+ 23.4%
Lowest Sale Price*	\$82,500	\$69,000	- 16.4%	\$82,500	\$69,000	- 16.4%
Median Sales Price*	\$287,000	\$355,000	+ 23.7%	\$287,000	\$355,000	+ 23.7%
Highest Sale Price*	\$805,000	\$799,000	- 0.7%	\$740,000	\$775,000	+ 4.7%
Percent of Original List Price Received*	93.3%	93.9%	+ 0.7%	92.0%	94.7%	+ 2.9%
Inventory of Homes for Sale	218	127	- 41.7%	--	--	--
Months Supply of Inventory	8.0	4.1	- 49.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

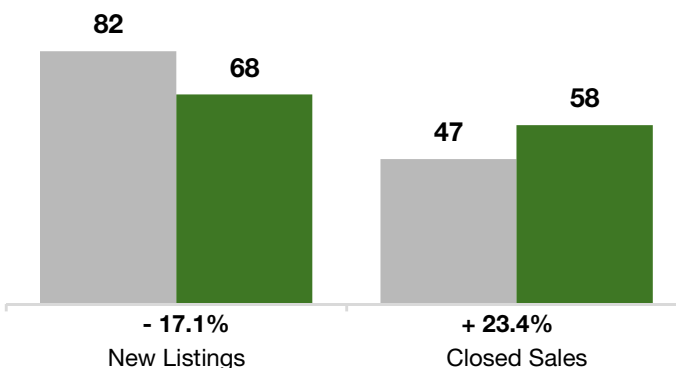
Last 3 Months

■ Thru 2-2015
■ Thru 2-2016



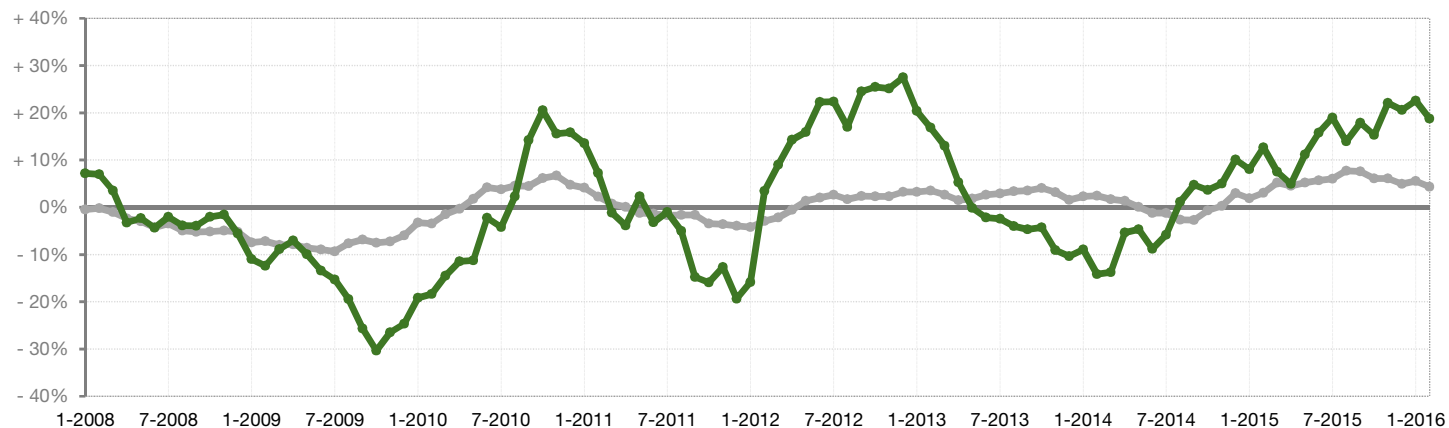
Year to Date

■ Thru 2-2015
■ Thru 2-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.