

Local Market Update through February 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 5.5%

Year-Over-Year Change in
New Listings

+ 31.3%

Year-Over-Year Change in
Closed Sales

+ 22.0%

One-Year Change in
Median Sales Price*

Last 3 Months

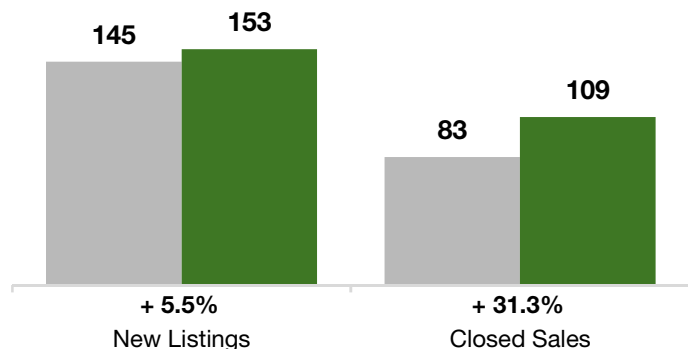
Year to Date

| | Thru 2-2015 | Thru 2-2016 | + / - | Thru 2-2015 | Thru 2-2016 | + / - |
|--|-------------|------------------|---------|-------------|------------------|---------|
| New Listings | 145 | 153 | + 5.5% | 110 | 114 | + 3.6% |
| Pending Sales | 92 | 112 | + 21.7% | 60 | 67 | + 11.7% |
| Closed Sales | 83 | 109 | + 31.3% | 58 | 60 | + 3.4% |
| Lowest Sale Price* | \$62,000 | \$60,000 | - 3.2% | \$62,000 | \$109,000 | + 75.8% |
| Median Sales Price* | \$282,750 | \$345,000 | + 22.0% | \$282,500 | \$351,000 | + 24.2% |
| Highest Sale Price* | \$645,000 | \$860,000 | + 33.3% | \$595,000 | \$860,000 | + 44.5% |
| Percent of Original List Price Received* | 90.9% | 93.2% | + 2.6% | 90.5% | 93.2% | + 2.9% |
| Inventory of Homes for Sale | 357 | 230 | - 35.5% | -- | -- | -- |
| Months Supply of Inventory | 11.7 | 5.6 | - 52.1% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

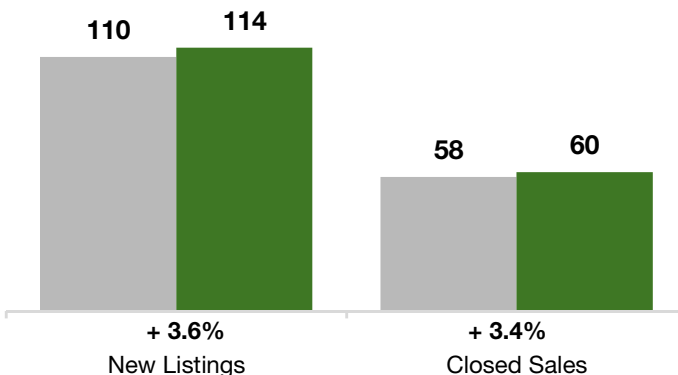
Last 3 Months

■ Thru 2-2015
■ Thru 2-2016

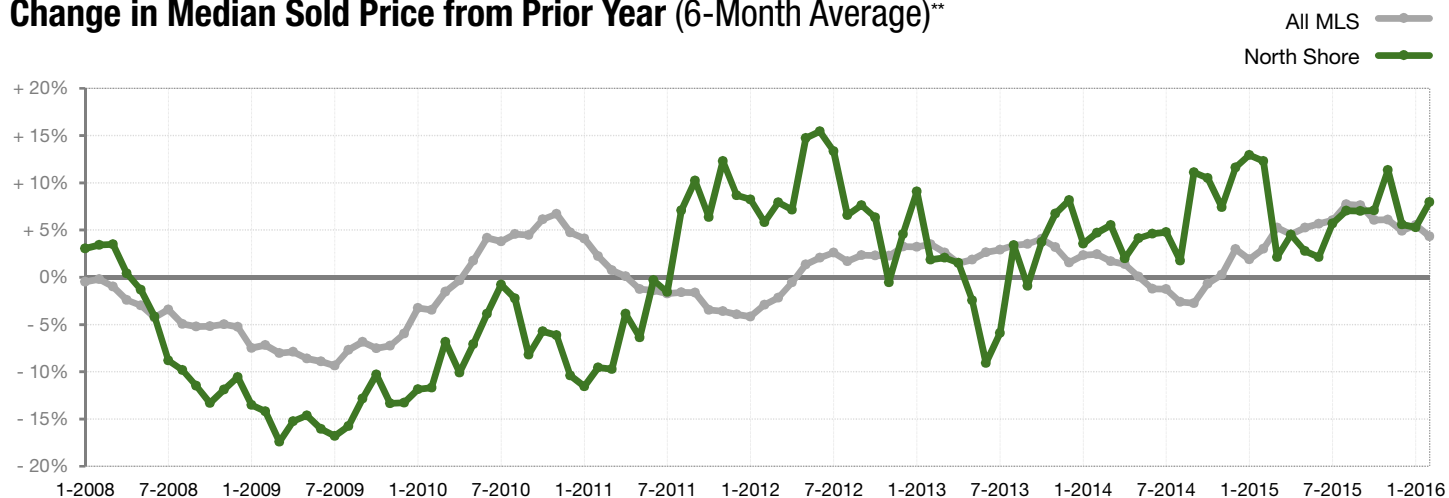


Year to Date

■ Thru 2-2015
■ Thru 2-2016



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 7, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.