

Local Market Update through March 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 17.4%

+ 13.5%

- 2.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

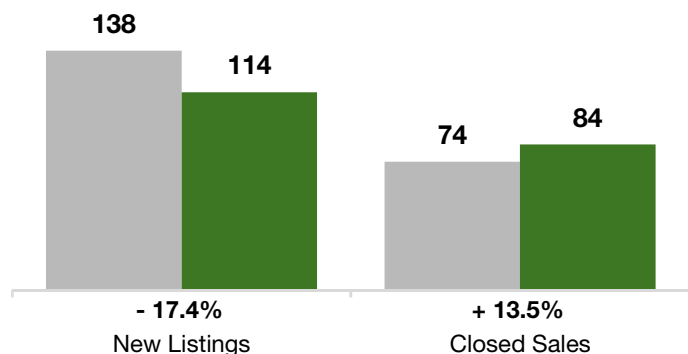
Year to Date

	Thru 3-2015	Thru 3-2016	+ / -	Thru 3-2015	Thru 3-2016	+ / -
New Listings	138	114	- 17.4%	138	114	- 17.4%
Pending Sales	70	96	+ 37.1%	70	96	+ 37.1%
Closed Sales	74	84	+ 13.5%	74	84	+ 13.5%
Lowest Sale Price*	\$155,000	\$150,000	- 3.2%	\$155,000	\$150,000	- 3.2%
Median Sales Price*	\$430,000	\$420,000	- 2.3%	\$430,000	\$420,000	- 2.3%
Highest Sale Price*	\$955,000	\$1,075,000	+ 12.6%	\$955,000	\$1,075,000	+ 12.6%
Percent of Original List Price Received*	92.8%	95.0%	+ 2.4%	92.8%	95.0%	+ 2.4%
Inventory of Homes for Sale	193	135	- 30.2%	--	--	--
Months Supply of Inventory	6.7	3.9	- 40.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2015
■ Thru 3-2016



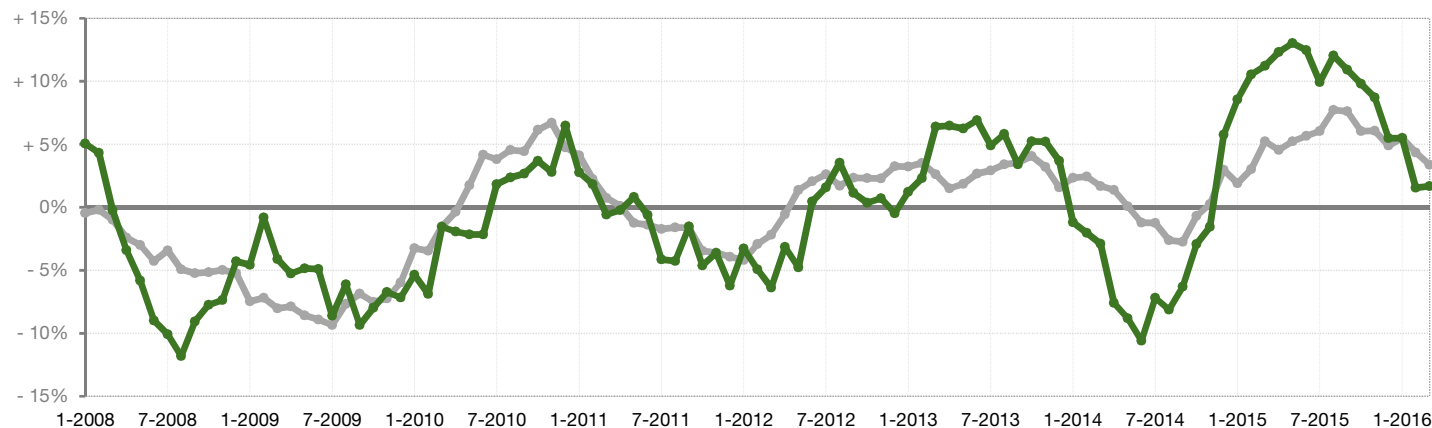
Year to Date

■ Thru 3-2015
■ Thru 3-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— East Shore



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.