

Local Market Update through March 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 11.2%

+ 16.0%

+ 19.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2015	Thru 3-2016	+ / -	Thru 3-2015	Thru 3-2016	+ / -
New Listings	134	119	- 11.2%	134	119	- 11.2%
Pending Sales	77	84	+ 9.1%	77	84	+ 9.1%
Closed Sales	75	87	+ 16.0%	75	87	+ 16.0%
Lowest Sale Price*	\$82,500	\$69,000	- 16.4%	\$82,500	\$69,000	- 16.4%
Median Sales Price*	\$287,000	\$343,000	+ 19.5%	\$287,000	\$343,000	+ 19.5%
Highest Sale Price*	\$865,000	\$1,400,000	+ 61.8%	\$865,000	\$1,400,000	+ 61.8%
Percent of Original List Price Received*	93.0%	94.4%	+ 1.5%	93.0%	94.4%	+ 1.5%
Inventory of Homes for Sale	222	129	- 42.0%	--	--	--
Months Supply of Inventory	8.2	4.1	- 49.3%	--	--	--

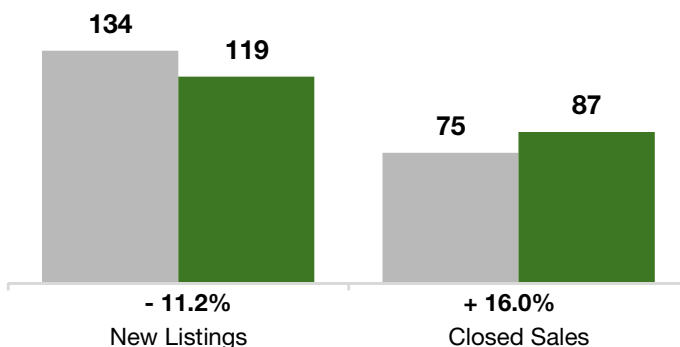
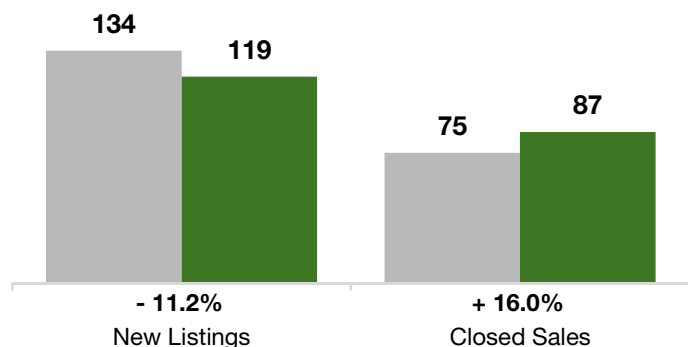
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2015
■ Thru 3-2016

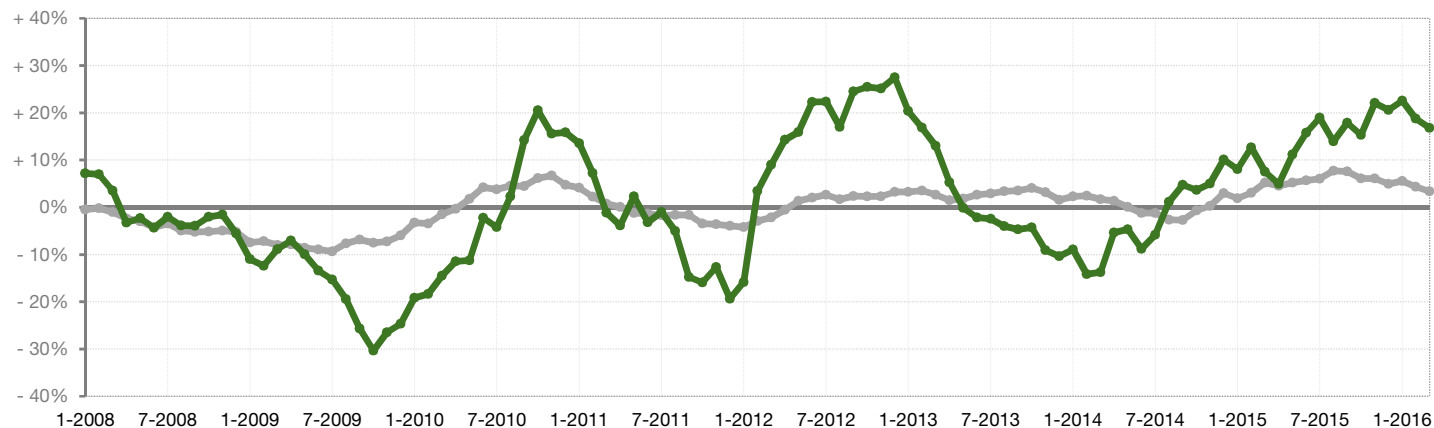
Year to Date

■ Thru 3-2015
■ Thru 3-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.