

Local Market Update through March 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 4.9%

+ 18.1%

+ 25.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2015	Thru 3-2016	+ / -	Thru 3-2015	Thru 3-2016	+ / -
New Listings	185	176	- 4.9%	185	176	- 4.9%
Pending Sales	98	103	+ 5.1%	98	103	+ 5.1%
Closed Sales	83	98	+ 18.1%	83	98	+ 18.1%
Lowest Sale Price*	\$62,000	\$109,000	+ 75.8%	\$62,000	\$109,000	+ 75.8%
Median Sales Price*	\$280,000	\$350,000	+ 25.0%	\$280,000	\$350,000	+ 25.0%
Highest Sale Price*	\$595,000	\$860,000	+ 44.5%	\$595,000	\$860,000	+ 44.5%
Percent of Original List Price Received*	90.0%	93.4%	+ 3.8%	90.0%	93.4%	+ 3.8%
Inventory of Homes for Sale	360	244	- 32.2%	--	--	--
Months Supply of Inventory	11.5	6.0	- 47.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

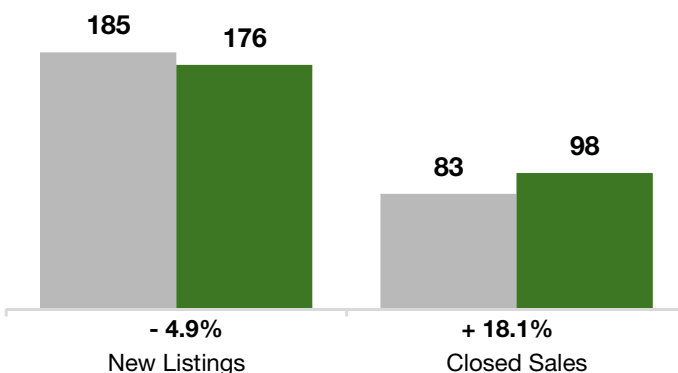
Last 3 Months

■ Thru 3-2015
■ Thru 3-2016

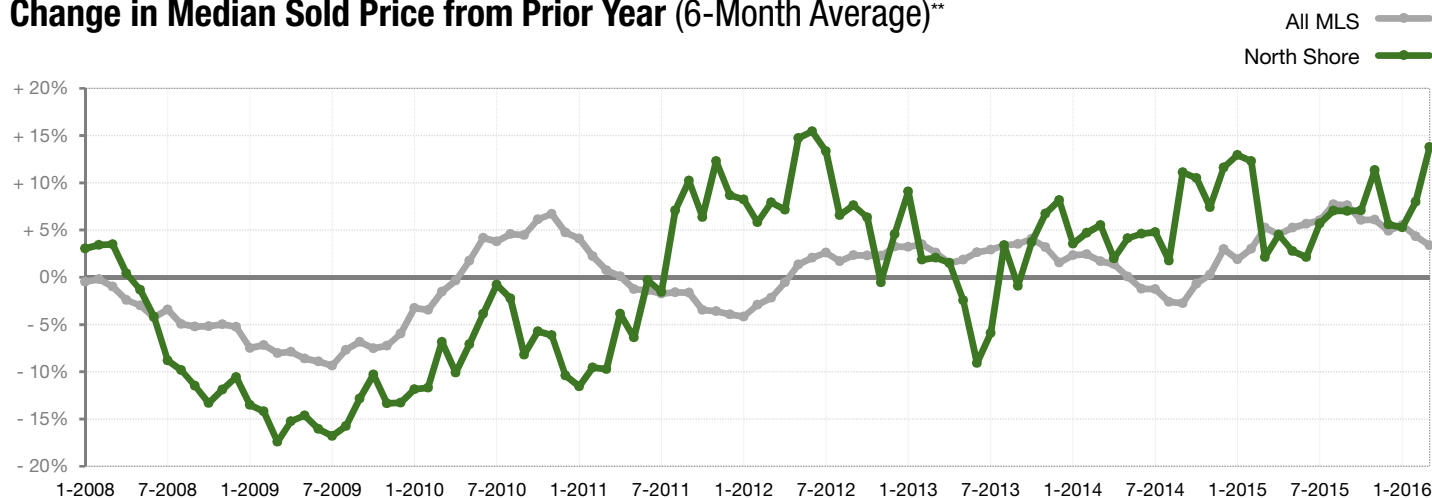


Year to Date

■ Thru 3-2015
■ Thru 3-2016



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.