

Local Market Update through March 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 15.5%

0.0%

+ 33.0%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

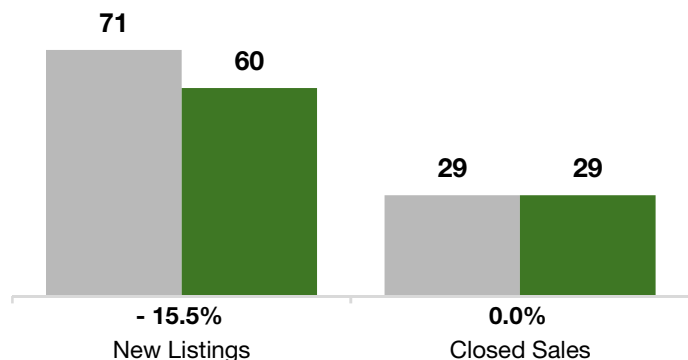
Year to Date

	Thru 3-2015	Thru 3-2016	+ / -	Thru 3-2015	Thru 3-2016	+ / -
New Listings	71	60	- 15.5%	71	60	- 15.5%
Pending Sales	37	30	- 18.9%	37	30	- 18.9%
Closed Sales	29	29	0.0%	29	29	0.0%
Lowest Sale Price*	\$185,000	\$335,000	+ 81.1%	\$185,000	\$335,000	+ 81.1%
Median Sales Price*	\$545,000	\$725,000	+ 33.0%	\$545,000	\$725,000	+ 33.0%
Highest Sale Price*	\$1,655,000	\$2,390,000	+ 44.4%	\$1,655,000	\$2,390,000	+ 44.4%
Percent of Original List Price Received*	91.7%	91.5%	- 0.2%	91.7%	91.5%	- 0.2%
Inventory of Homes for Sale	140	108	- 22.4%	--	--	--
Months Supply of Inventory	12.3	7.5	- 38.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

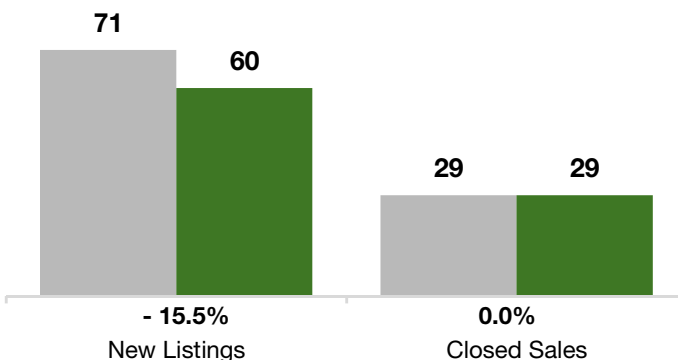
Last 3 Months

■ Thru 3-2015
■ Thru 3-2016



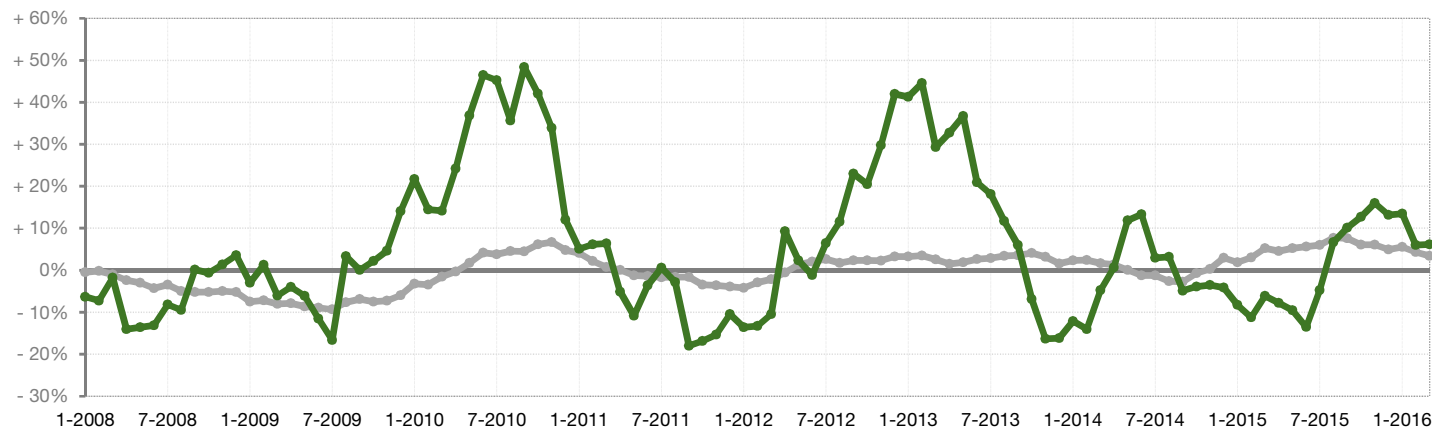
Year to Date

■ Thru 3-2015
■ Thru 3-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.