

Local Market Update through April 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 29.4%

+ 6.9%

+ 4.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 4-2015	Thru 4-2016	+ / -	Thru 4-2015	Thru 4-2016	+ / -
New Listings	180	127	- 29.4%	213	163	- 23.5%
Pending Sales	94	104	+ 10.6%	115	132	+ 14.8%
Closed Sales	72	77	+ 6.9%	98	105	+ 7.1%
Lowest Sale Price*	\$155,000	\$150,000	- 3.2%	\$155,000	\$150,000	- 3.2%
Median Sales Price*	\$412,500	\$429,000	+ 4.0%	\$415,000	\$420,000	+ 1.2%
Highest Sale Price*	\$955,000	\$1,075,000	+ 12.6%	\$955,000	\$1,075,000	+ 12.6%
Percent of Original List Price Received*	93.8%	94.9%	+ 1.2%	93.8%	95.1%	+ 1.3%
Inventory of Homes for Sale	206	130	- 37.1%	--	--	--
Months Supply of Inventory	6.9	3.8	- 45.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 4-2015
■ Thru 4-2016

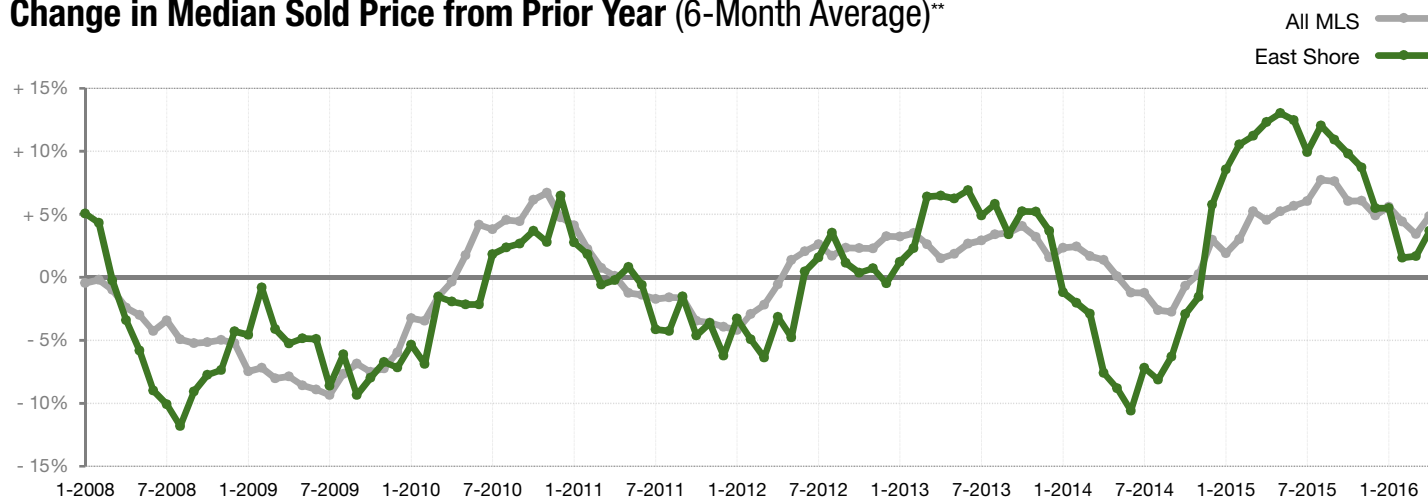


Year to Date

■ Thru 4-2015
■ Thru 4-2016



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.