

Local Market Update through April 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

- 12.6%

+ 61.4%

+ 9.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

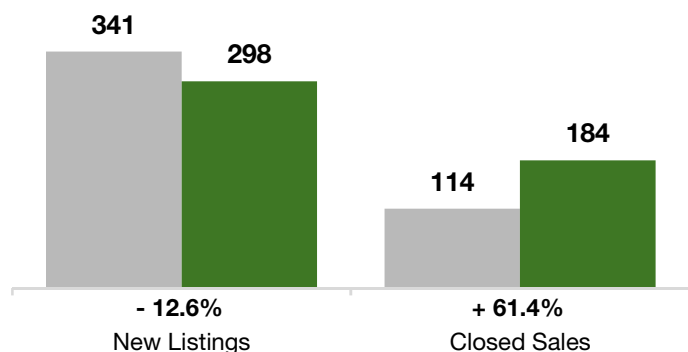
Year to Date

	Thru 4-2015	Thru 4-2016	+ / -	Thru 4-2015	Thru 4-2016	+ / -
New Listings	341	298	- 12.6%	429	393	- 8.4%
Pending Sales	194	209	+ 7.7%	228	255	+ 11.8%
Closed Sales	114	184	+ 61.4%	158	231	+ 46.2%
Lowest Sale Price*	\$194,000	\$118,000	- 39.2%	\$194,000	\$118,000	- 39.2%
Median Sales Price*	\$439,750	\$479,500	+ 9.0%	\$430,000	\$480,000	+ 11.6%
Highest Sale Price*	\$1,245,000	\$1,750,000	+ 40.6%	\$1,245,000	\$1,750,000	+ 40.6%
Percent of Original List Price Received*	92.9%	94.2%	+ 1.4%	92.6%	94.1%	+ 1.6%
Inventory of Homes for Sale	452	323	- 28.6%	--	--	--
Months Supply of Inventory	8.8	4.8	- 45.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

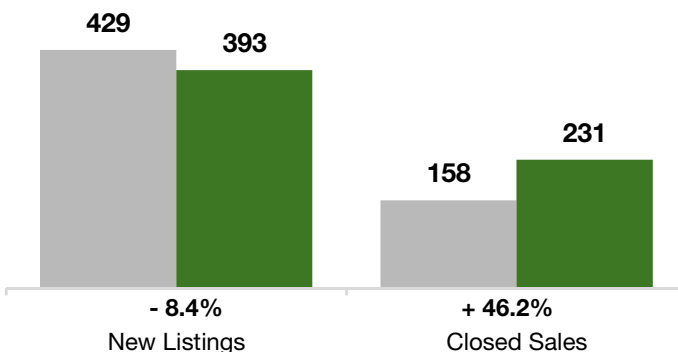
Last 3 Months

■ Thru 4-2015
■ Thru 4-2016



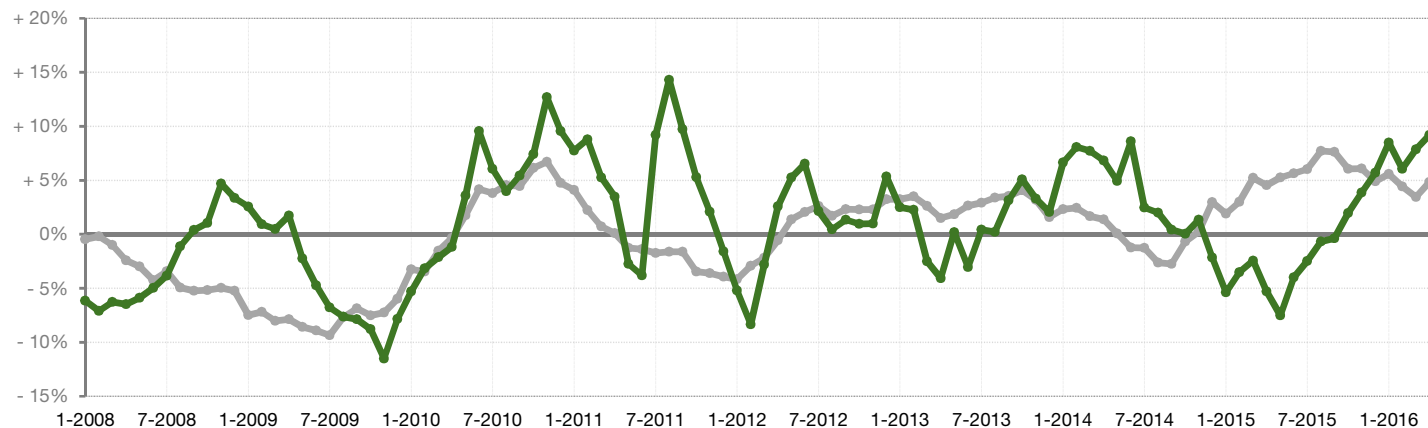
Year to Date

■ Thru 4-2015
■ Thru 4-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.