

# Local Market Update through April 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**- 2.5%**

**- 16.7%**

**+ 53.4%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 4-2015	Thru 4-2016	+ / -	Thru 4-2015	Thru 4-2016	+ / -
New Listings	81	79	- 2.5%	105	95	- 9.5%
Pending Sales	43	42	- 2.3%	53	50	- 5.7%
Closed Sales	30	25	- 16.7%	40	35	- 12.5%
Lowest Sale Price*	\$265,000	<b>\$255,000</b>	- 3.8%	\$185,000	<b>\$255,000</b>	+ 37.8%
Median Sales Price*	\$547,500	<b>\$840,000</b>	+ 53.4%	\$547,500	<b>\$730,000</b>	+ 33.3%
Highest Sale Price*	\$1,655,000	<b>\$2,390,000</b>	+ 44.4%	\$1,655,000	<b>\$2,390,000</b>	+ 44.4%
Percent of Original List Price Received*	92.3%	<b>92.7%</b>	+ 0.4%	92.2%	<b>91.8%</b>	- 0.4%
Inventory of Homes for Sale	145	115	- 20.9%	--	--	--
Months Supply of Inventory	12.2	8.1	- 33.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

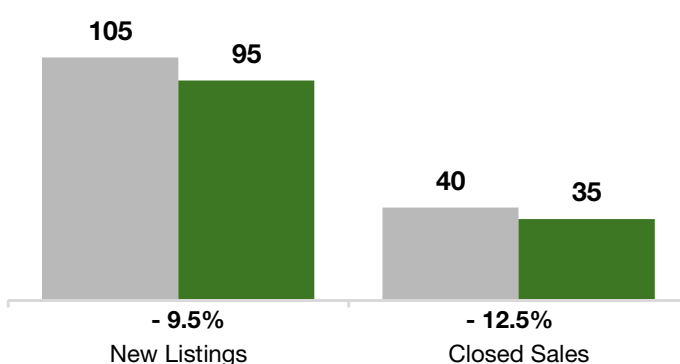
### Last 3 Months

■ Thru 4-2015  
■ Thru 4-2016



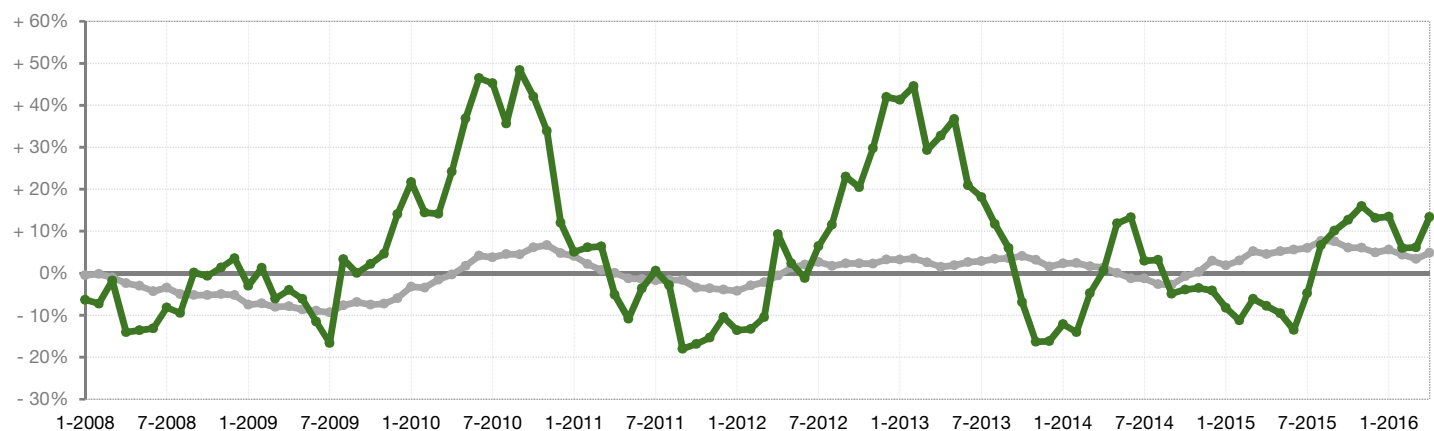
### Year to Date

■ Thru 4-2015  
■ Thru 4-2016



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.