

Local Market Update through May 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 25.8%

- 14.1%

+ 6.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

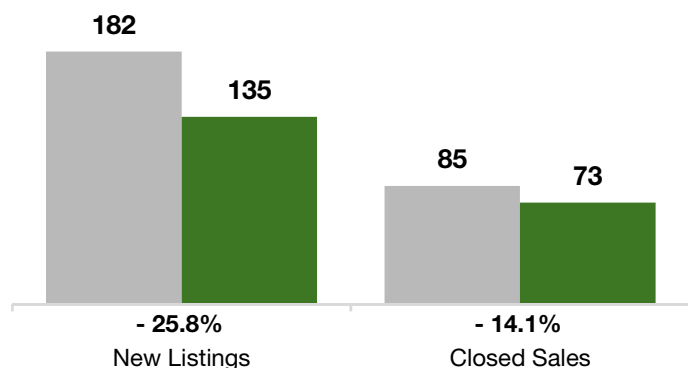
Year to Date

	Thru 5-2015	Thru 5-2016	+ / -	Thru 5-2015	Thru 5-2016	+ / -
New Listings	182	135	- 25.8%	257	208	- 19.1%
Pending Sales	111	106	- 4.5%	151	167	+ 10.6%
Closed Sales	85	73	- 14.1%	128	131	+ 2.3%
Lowest Sale Price*	\$135,000	\$150,000	+ 11.1%	\$135,000	\$150,000	+ 11.1%
Median Sales Price*	\$420,000	\$445,000	+ 6.0%	\$417,500	\$416,250	- 0.3%
Highest Sale Price*	\$945,000	\$1,075,000	+ 13.8%	\$955,000	\$1,075,000	+ 12.6%
Percent of Original List Price Received*	94.0%	95.1%	+ 1.2%	94.0%	95.2%	+ 1.3%
Inventory of Homes for Sale	213	132	- 38.1%	--	--	--
Months Supply of Inventory	7.0	3.9	- 44.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 5-2015
■ Thru 5-2016



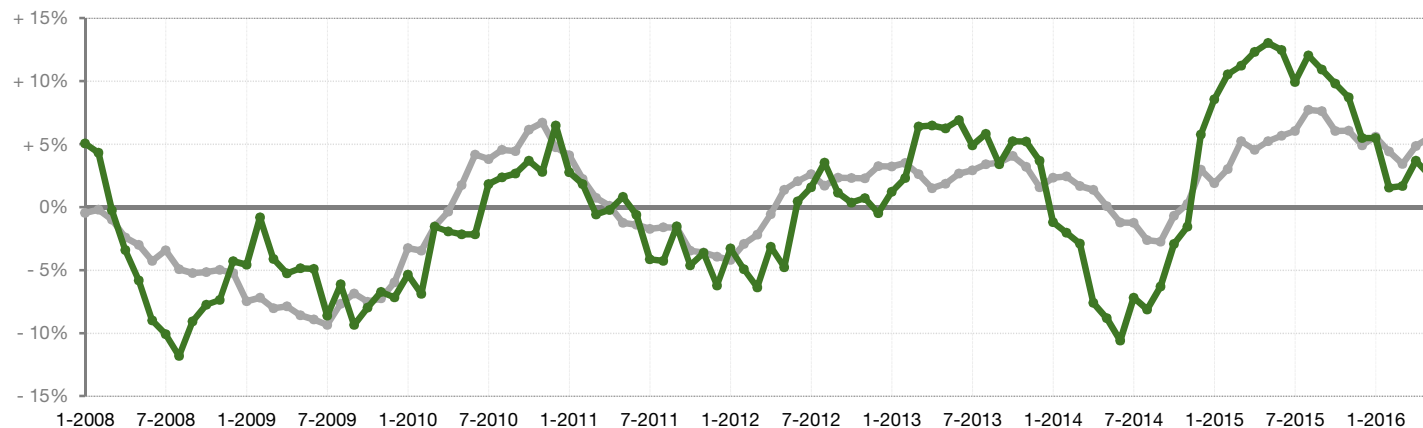
Year to Date

■ Thru 5-2015
■ Thru 5-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 31, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.