

Local Market Update through May 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 1.0%

- 40.0%

+ 20.1%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

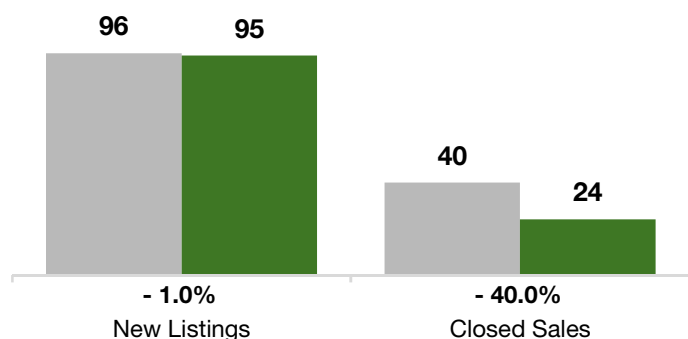
Year to Date

	Thru 5-2015	Thru 5-2016	+ / -	Thru 5-2015	Thru 5-2016	+ / -
New Listings	96	95	- 1.0%	136	130	- 4.4%
Pending Sales	45	48	+ 6.7%	69	60	- 13.0%
Closed Sales	40	24	- 40.0%	58	43	- 25.9%
Lowest Sale Price*	\$265,000	\$243,000	- 8.3%	\$185,000	\$243,000	+ 31.4%
Median Sales Price*	\$637,500	\$765,500	+ 20.1%	\$592,500	\$725,000	+ 22.4%
Highest Sale Price*	\$2,000,000	\$2,390,000	+ 19.5%	\$2,000,000	\$2,390,000	+ 19.5%
Percent of Original List Price Received*	90.2%	91.1%	+ 1.0%	90.9%	91.8%	+ 1.0%
Inventory of Homes for Sale	153	125	- 18.7%	--	--	--
Months Supply of Inventory	12.6	8.8	- 30.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 5-2015
■ Thru 5-2016



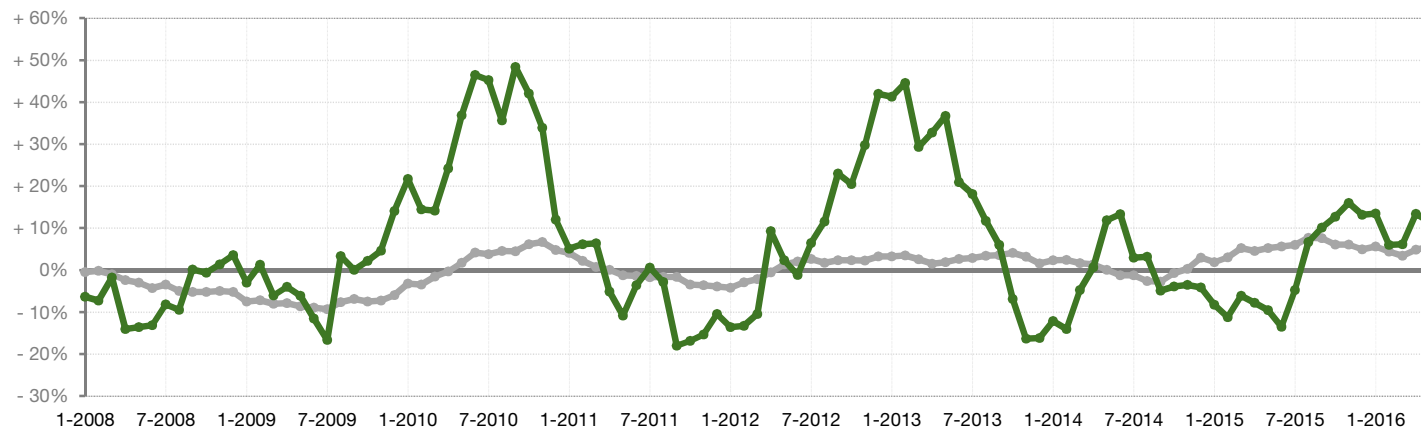
Year to Date

■ Thru 5-2015
■ Thru 5-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 31, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.