

Local Market Update through June 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 24.3%

Year-Over-Year Change in New Listings

- 7.3%

Year-Over-Year Change in Closed Sales

+ 4.5%

One-Year Change in Median Sales Price*

Last 3 Months

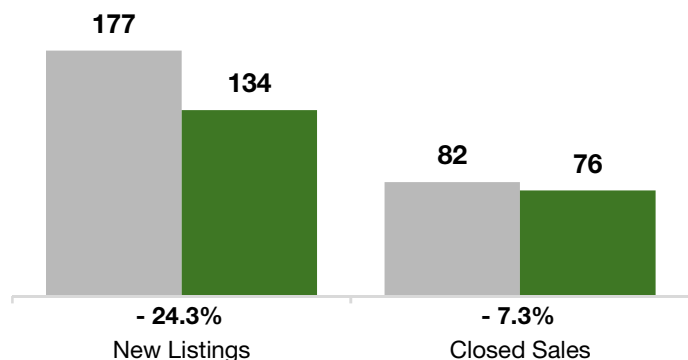
Year to Date

	Thru 6-2015	Thru 6-2016	+ / -	Thru 6-2015	Thru 6-2016	+ / -
New Listings	177	134	- 24.3%	315	249	- 21.0%
Pending Sales	125	126	+ 0.8%	194	220	+ 13.4%
Closed Sales	82	76	- 7.3%	156	160	+ 2.6%
Lowest Sale Price*	\$135,000	\$150,000	+ 11.1%	\$135,000	\$150,000	+ 11.1%
Median Sales Price*	\$422,500	\$441,500	+ 4.5%	\$427,500	\$429,000	+ 0.4%
Highest Sale Price*	\$880,000	\$1,400,000	+ 59.1%	\$955,000	\$1,400,000	+ 46.6%
Percent of Original List Price Received*	95.7%	95.5%	- 0.2%	94.3%	95.3%	+ 1.0%
Inventory of Homes for Sale	213	123	- 42.3%	--	--	--
Months Supply of Inventory	6.8	3.6	- 47.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2015
■ Thru 6-2016



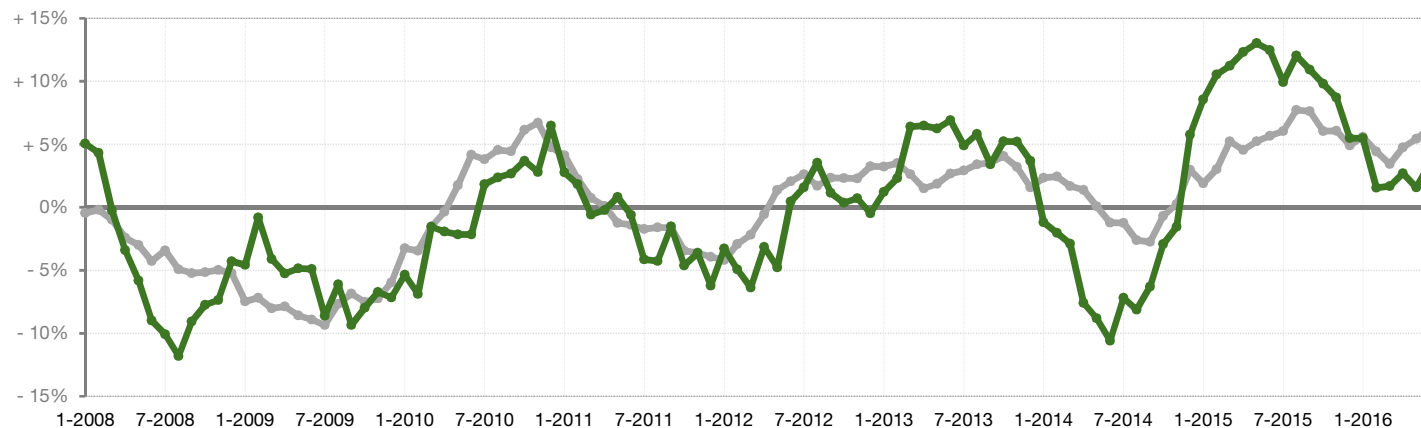
Year to Date

■ Thru 6-2015
■ Thru 6-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.