

Local Market Update through June 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

- 4.4%

+ 14.0%

+ 7.1%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

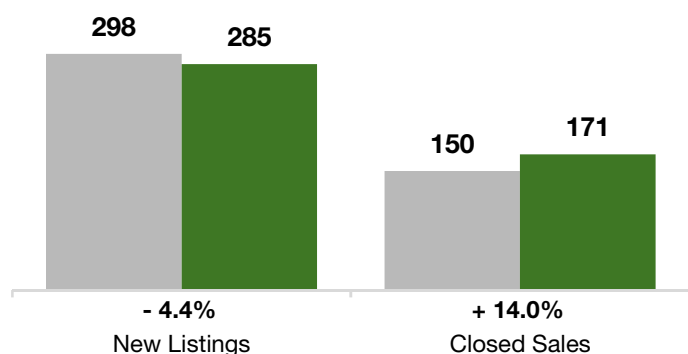
Year to Date

	Thru 6-2015	Thru 6-2016	+ / -	Thru 6-2015	Thru 6-2016	+ / -
New Listings	298	285	- 4.4%	515	521	+ 1.2%
Pending Sales	188	227	+ 20.7%	323	392	+ 21.4%
Closed Sales	150	171	+ 14.0%	273	342	+ 25.3%
Lowest Sale Price*	\$125,000	\$98,000	- 21.6%	\$55,000	\$90,000	+ 63.6%
Median Sales Price*	\$420,000	\$450,000	+ 7.1%	\$420,000	\$442,250	+ 5.3%
Highest Sale Price*	\$975,000	\$955,000	- 2.1%	\$975,000	\$1,200,000	+ 23.1%
Percent of Original List Price Received*	94.5%	94.4%	- 0.0%	93.1%	93.9%	+ 0.9%
Inventory of Homes for Sale	332	234	- 29.6%	--	--	--
Months Supply of Inventory	6.4	3.7	- 41.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2015
■ Thru 6-2016



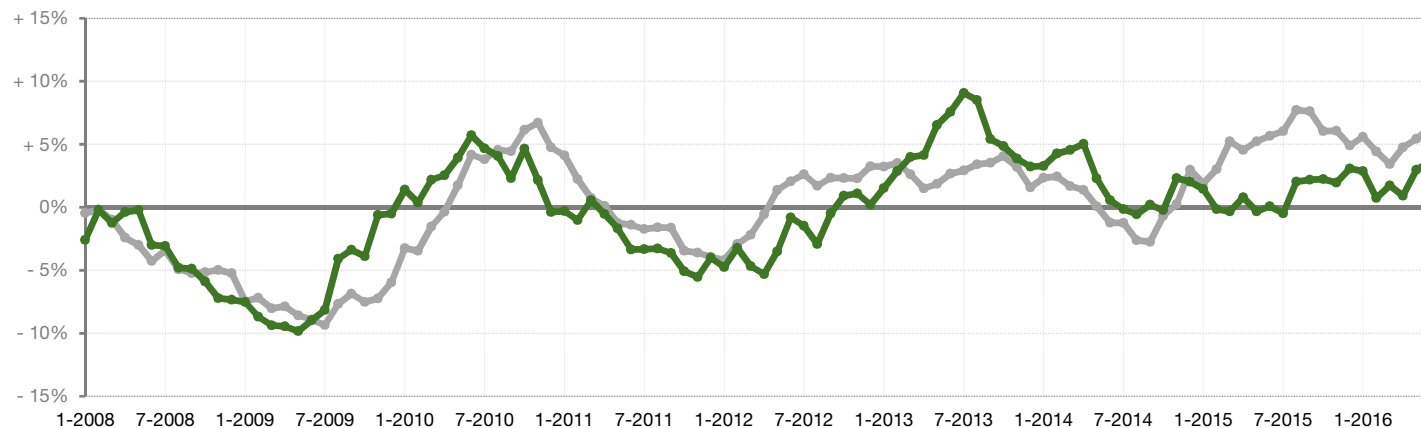
Year to Date

■ Thru 6-2015
■ Thru 6-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.