

Local Market Update through June 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 7.4%

Year-Over-Year Change in
New Listings

- 2.5%

Year-Over-Year Change in
Closed Sales

+ 11.9%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

| | Last 3 Months | | | Year to Date | | |
|--|---------------|------------------|---------|--------------|--------------------|---------|
| | Thru 6-2015 | Thru 6-2016 | + / - | Thru 6-2015 | Thru 6-2016 | + / - |
| New Listings | 136 | 146 | + 7.4% | 270 | 266 | - 1.5% |
| Pending Sales | 88 | 104 | + 18.2% | 164 | 187 | + 14.0% |
| Closed Sales | 79 | 77 | - 2.5% | 154 | 168 | + 9.1% |
| Lowest Sale Price* | \$100,000 | \$103,000 | + 3.0% | \$82,500 | \$69,000 | - 16.4% |
| Median Sales Price* | \$295,000 | \$330,000 | + 11.9% | \$288,000 | \$341,000 | + 18.4% |
| Highest Sale Price* | \$936,550 | \$740,000 | - 21.0% | \$936,550 | \$1,400,000 | + 49.5% |
| Percent of Original List Price Received* | 93.8% | 93.2% | - 0.6% | 93.4% | 93.7% | + 0.3% |
| Inventory of Homes for Sale | 224 | 155 | - 30.7% | -- | -- | -- |
| Months Supply of Inventory | 8.2 | 4.9 | - 39.9% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2015
■ Thru 6-2016

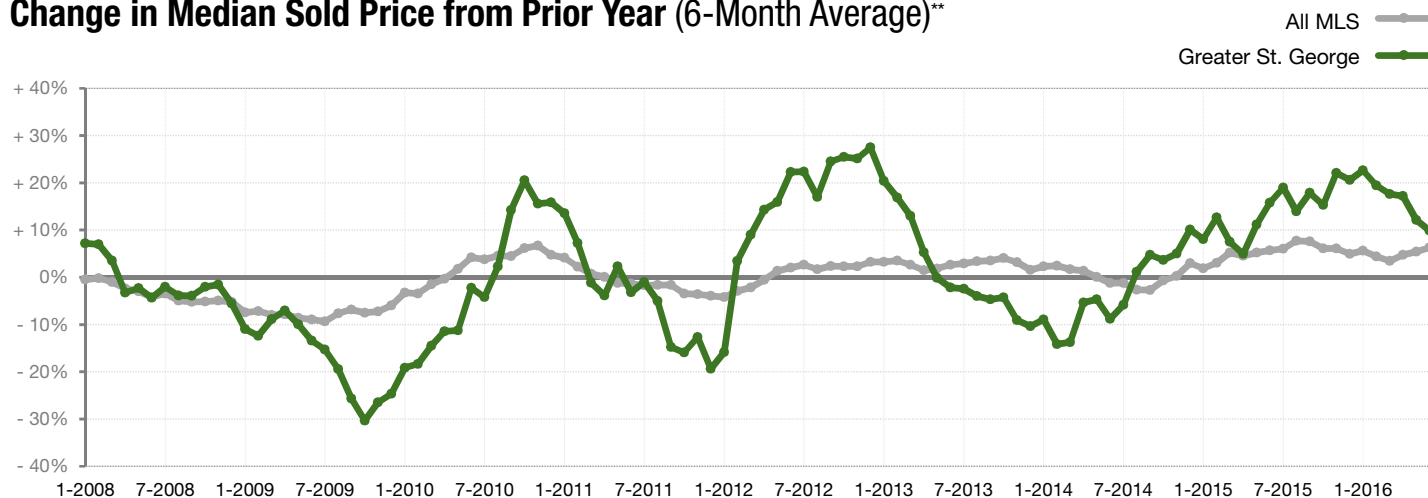


Year to Date

■ Thru 6-2015
■ Thru 6-2016



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.