

Local Market Update through June 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

- 15.5%

+ 14.5%

+ 13.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

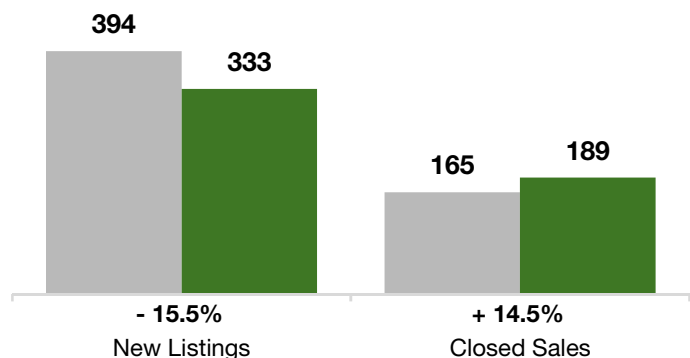
Year to Date

	Thru 6-2015	Thru 6-2016	+ / -	Thru 6-2015	Thru 6-2016	+ / -
New Listings	394	333	- 15.5%	683	628	- 8.1%
Pending Sales	202	270	+ 33.7%	367	443	+ 20.7%
Closed Sales	165	189	+ 14.5%	286	355	+ 24.1%
Lowest Sale Price*	\$157,500	\$220,000	+ 39.7%	\$157,500	\$118,000	- 25.1%
Median Sales Price*	\$427,500	\$485,000	+ 13.5%	\$429,750	\$485,000	+ 12.9%
Highest Sale Price*	\$1,245,000	\$1,555,000	+ 24.9%	\$1,245,000	\$1,750,000	+ 40.6%
Percent of Original List Price Received*	93.9%	94.6%	+ 0.7%	93.3%	94.5%	+ 1.3%
Inventory of Homes for Sale	511	335	- 34.4%	--	--	--
Months Supply of Inventory	9.5	4.8	- 49.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

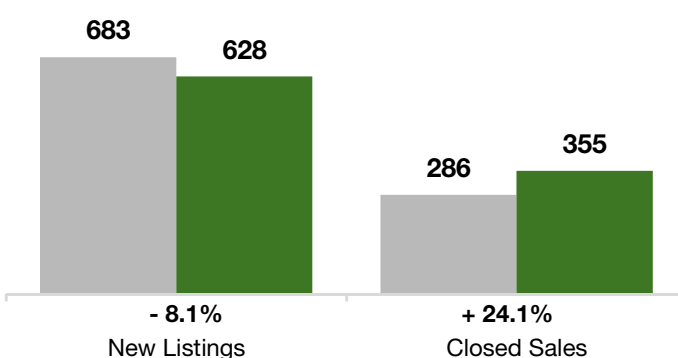
Last 3 Months

■ Thru 6-2015
■ Thru 6-2016



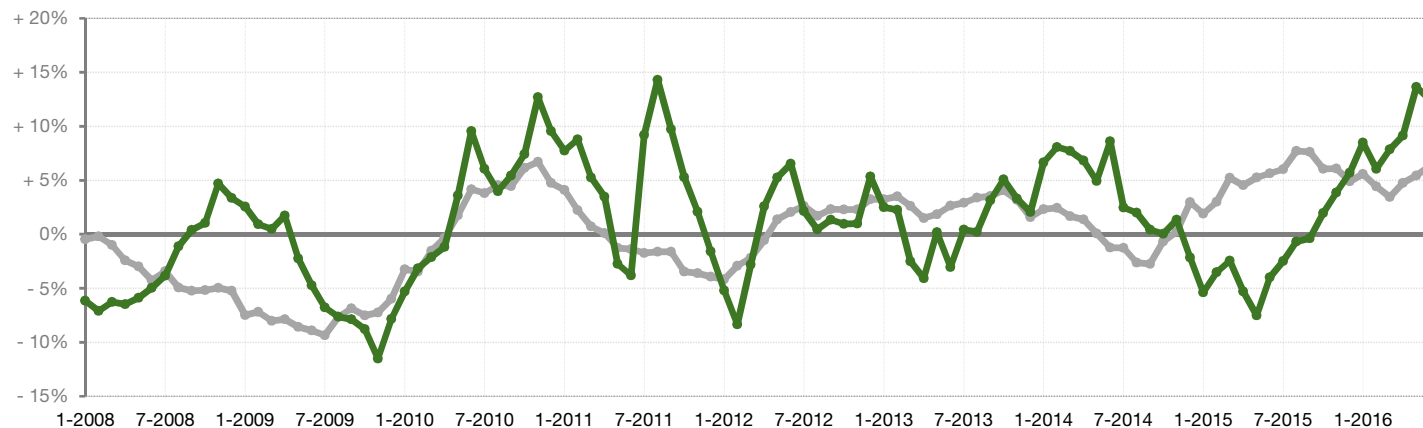
Year to Date

■ Thru 6-2015
■ Thru 6-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.