

# Local Market Update through June 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**- 18.1%**

**- 26.7%**

**+ 3.7%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

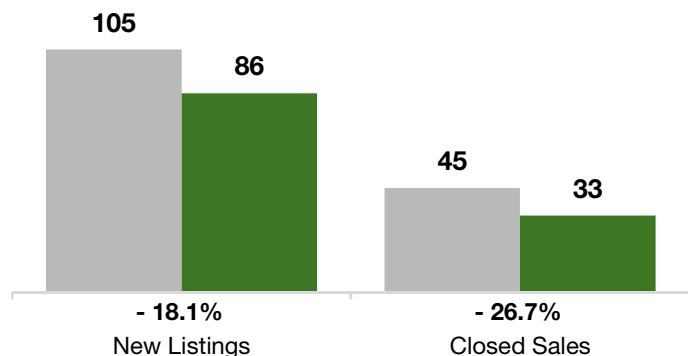
### Year to Date

	Thru 6-2015	Thru 6-2016	+ / -	Thru 6-2015	Thru 6-2016	+ / -
New Listings	105	86	- 18.1%	176	146	- 17.0%
Pending Sales	54	56	+ 3.7%	91	86	- 5.5%
Closed Sales	45	33	- 26.7%	74	62	- 16.2%
Lowest Sale Price*	\$235,000	<b>\$243,000</b>	+ 3.4%	\$185,000	<b>\$243,000</b>	+ 31.4%
Median Sales Price*	\$612,500	<b>\$635,000</b>	+ 3.7%	\$592,500	<b>\$695,000</b>	+ 17.3%
Highest Sale Price*	\$2,650,000	<b>\$1,720,000</b>	- 35.1%	\$2,650,000	<b>\$2,390,000</b>	- 9.8%
Percent of Original List Price Received*	91.5%	<b>93.2%</b>	+ 1.9%	91.6%	<b>92.4%</b>	+ 0.9%
Inventory of Homes for Sale	160	127	- 20.8%	--	--	--
Months Supply of Inventory	12.8	9.0	- 30.0%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

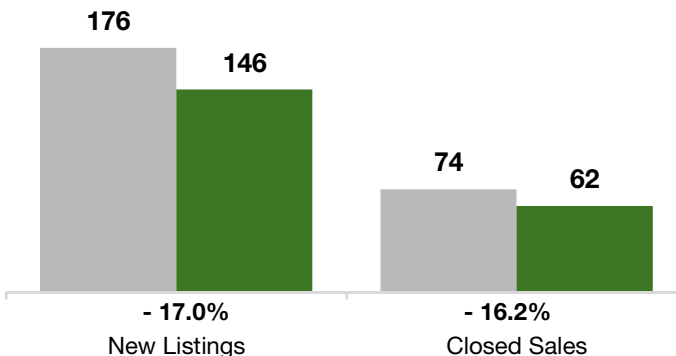
### Last 3 Months

■ Thru 6-2015  
■ Thru 6-2016



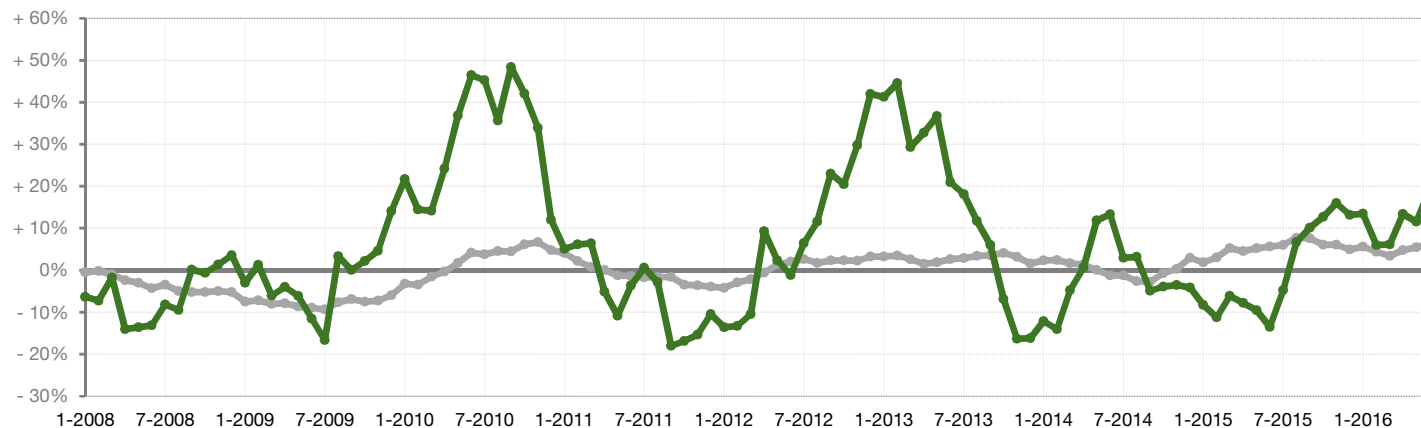
### Year to Date

■ Thru 6-2015  
■ Thru 6-2016



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.